



## Legislation Details (With Text)

**File #:** 2025-0645  
**Type:** Agenda Item **Status:** Passed  
**File created:** 1/28/2025 **In control:** City Council  
**On agenda:** 2/18/2025 **Final action:** 2/18/2025  
**Title:** Approve one-year renewal with Dell Technologies for software and hardware maintenance and support in an estimated expenditure of \$90,779

**Sponsors:**

**Code sections:**

**Attachments:** 1. FOR COUNCIL REVIEW - Dell Network Switches Renewal, 2. FOR COUNCIL REVIEW - VxRail Hardware Renewal.pdf, 3. FOR COUNCIL REVIEW - VxRail Software Renewal.pdf, 4. FOR COUNCIL REVIEW - Witness Renewal.xlsx

Date	Ver.	Action By	Action	Result
2/18/2025	1	City Council	Approved	Pass

Submitted By: Christopher Ramos

Presentation By: Christopher Ramos

Department: Information Technology

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**STAFF RECOMMENDATION (Motion Ready):**

Approve one-year renewal with Dell Technologies for software and hardware maintenance and support in an estimated expenditure of \$90,779

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**OCALA’S RELEVANT STRATEGIC GOALS:**

Operational Excellence

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**PROOF OF PUBLICATION:**

N/A

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**BACKGROUND:**

In 2021, Ocala Electric Utility (OEU) completed a capital improvement project to replace server hypervisors and network switches with the Dell VxRail system for the Electric SCADA network. Due to this network's mission-critical nature, a newer, more redundant architecture was established to increase the system's availability, resiliency, security, and reliability. The systems were provisioned with an initial three-year hardware and software warranty and subsequent one-year renewals.

**FINDINGS AND CONCLUSIONS:**

The first one-year hardware and software warranty renewal is coming to an end, and a continuing software and

hardware maintenance agreement must be renewed for the City to continue utilizing the existing hardware. These systems are mission-critical to the City's ability to provide safe and reliable power to citizens. The annual renewal includes ProSupport Plus Mission Critical support, which offers four-hour hardware replacements in case of a hardware failure and 24/7 technical support.

As a political subdivision of Florida, the City of Ocala qualifies as an eligible user of Florida Department of Management Services (DMS) alternate contract source (ACS) agreements under Rule 60A-1.001, Florida Administrative Code. ACS agreements have been competitively solicited by governmental agencies and evaluated and determined by the Florida Secretary of Management Services to be cost-effective and to afford the best value. DMS's ACS Agreement for Computer Equipment, Peripherals, and Related Services, Contract 43210000-23-NASPO-ACS, is effective for a twenty-month term commencing on October 24, 2023, and expiring on June 30, 2025.

**FISCAL IMPACT:**

Funds for the annual renewal of \$90,778.63 are budgeted in Fiscal Year 2024-25 and will be paid from encumbered funds in the below accounts under Munis Contract No. ITS/250378.

Software - 457-032-277-531-53-52050 = \$47,951.14

Hardware - 457-032-277-531-53-52055 = \$42,827.49

**PROCUREMENT REVIEW:**

These goods and services were procured in compliance with the City's Procurement Policy.

**LEGAL REVIEW:**

N/A. The City's standard and approved Purchase Order terms and conditions shall govern this purchase. Any conflicting terms and conditions offered by the suppliers will be reviewed for form and legality by City Attorney, William E. Sexton.

**ALTERNATIVE:**

- Approve with Changes
- Table
- Deny