



Axon Enterprise, Inc.
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Q-583889-45551.756JB

Issued: 09/16/2024

Quote Expiration: 10/31/2024

Estimated Contract Start Date: 10/01/2024

Account Number: 114242

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Ocala Police Dept. - FL 402 S Pine Ave Ocala, FL 34471-1174 USA	Ocala Police Dept. - FL 402 S Pine Ave Ocala FL 34471-1174 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jamie Gorsuch Phone: Email: jgorsuch@axon.com Fax:	Joshua Sasso Phone: (352) 369-7033 Email: Fax: (352) 369-7223

Quote Summary

Program Length	60 Months
TOTAL COST	\$794,208.60
ESTIMATED TOTAL W/ TAX	\$794,208.60

Discount Summary

Average Savings Per Year	\$22,832.88
TOTAL SAVINGS	\$114,164.40

Payment Summary

Date	Subtotal	Tax	Total
Sep 2024	\$150,000.00	\$0.00	\$150,000.00
Sep 2025	\$150,000.00	\$0.00	\$150,000.00
Sep 2026	\$150,000.00	\$0.00	\$150,000.00
Sep 2027	\$168,729.60	\$0.00	\$168,729.60
Sep 2028	\$175,479.00	\$0.00	\$175,479.00
Total	\$794,208.60	\$0.00	\$794,208.60

Quote Unbundled Price:	\$908,373.00
Quote List Price:	\$812,448.60
Quote Subtotal:	\$794,208.60

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
M00018	BUNDLE - FUSUS ENTERPRISE	1	60	\$15,139.55	\$13,540.81	\$13,236.81	\$794,208.60	\$0.00	\$794,208.60
A la Carte Warranties									
101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	22	60		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$794,208.60	\$0.00	\$794,208.60

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - FUSUS ENTERPRISE	101386	AXON RESPOND - FUSUSCORE - PRO 2.0 4TB HDD STORAGE	20	1	09/01/2024
BUNDLE - FUSUS ENTERPRISE	101389	AXON RESPOND - FUSUSCORE - PRO AI 8TB HDD STORAGE	2	1	09/01/2024
BUNDLE - FUSUS ENTERPRISE	101390	AXON RESPOND - FUSUSCORE - ELITE 2.0 44TB HDD STORAGE	2	1	09/01/2024
BUNDLE - FUSUS ENTERPRISE	101391	AXON RESPOND - FUSUSCORE - ELITE AI 2.0 44TB HDD STORAGE	4	1	09/01/2024
BUNDLE - FUSUS ENTERPRISE	101408	AXON RESPOND - FUSUSCORE - CAD	1	1	09/01/2024
BUNDLE - FUSUS ENTERPRISE	101409	AXON RESPOND - FUSUSCORE - LISTEN	1	1	09/01/2024

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - FUSUS ENTERPRISE	101358	AXON RESPOND - FUSUSONE - ENTERPRISE LEVEL SAAS	1	10/01/2024	09/30/2029

Services

Bundle	Item	Description	QTY
BUNDLE - FUSUS ENTERPRISE	101421	AXON RESPOND - FUSUS SOFTWARE IMPLEMENTATION	2
BUNDLE - FUSUS ENTERPRISE	101422	AXON RESPOND - FUSUS HARDWARE DEPLOYMENT	13

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	22	10/01/2024	09/30/2029
BUNDLE - FUSUS ENTERPRISE	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	2	09/01/2025	09/30/2029
BUNDLE - FUSUS ENTERPRISE	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	2	09/01/2025	09/30/2029
BUNDLE - FUSUS ENTERPRISE	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	20	09/01/2025	09/30/2029

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - FUSUS ENTERPRISE	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	1	09/01/2025	09/30/2029
BUNDLE - FUSUS ENTERPRISE	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	1	09/01/2025	09/30/2029
BUNDLE - FUSUS ENTERPRISE	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	4	09/01/2025	09/30/2029

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	402 S Pine Ave	Ocala	FL	34471-1174	USA

Payment Details

Sep 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	22	\$0.00	\$0.00	\$0.00
Year 1	M00018	BUNDLE - FUSUS ENTERPRISE	1	\$150,000.00	\$0.00	\$150,000.00
Total				\$150,000.00	\$0.00	\$150,000.00

Sep 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	22	\$0.00	\$0.00	\$0.00
Year 2	M00018	BUNDLE - FUSUS ENTERPRISE	1	\$150,000.00	\$0.00	\$150,000.00
Total				\$150,000.00	\$0.00	\$150,000.00

Sep 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	22	\$0.00	\$0.00	\$0.00
Year 3	M00018	BUNDLE - FUSUS ENTERPRISE	1	\$150,000.00	\$0.00	\$150,000.00
Total				\$150,000.00	\$0.00	\$150,000.00

Sep 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	22	\$0.00	\$0.00	\$0.00
Year 4	M00018	BUNDLE - FUSUS ENTERPRISE	1	\$168,729.60	\$0.00	\$168,729.60
Total				\$168,729.60	\$0.00	\$168,729.60

Sep 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	101424	AXON RESPOND - FUSUSCORE - EXTENDED WARRANTY	22	\$0.00	\$0.00	\$0.00
Year 5	M00018	BUNDLE - FUSUS ENTERPRISE	1	\$175,479.00	\$0.00	\$175,479.00
Total				\$175,479.00	\$0.00	\$175,479.00

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing Fusus Contract is terminating that contract effective 10/01/2024. Any change in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

Agency may purchase additional bundles of 500 streams for the life of this contract at \$25,000 per year

Signature

9/16/2024

Date Signed

