



Ocala

110 SE Watula Avenue
Ocala, FL 34471

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Item Details

File Number: 2023-1098

ID #: 2023-1098

Type: Agenda Item

Status: Passed

Version: 1

Placement: 8

In Control: City Council

File Created: 05/02/2023

Presented By: :

Final Action: 05/16/2023

Formal Title: Approve a three-year contract with Cogent Communications, Inc. for the purchase of 20 Gigabit of internet bandwidth for a fourth diverse route and IPV4 addresses in the amount of \$314,600

Internal Notes:

Target Meeting: 05/16/2023

Sponsors:

Enactment Date:

Attachments: FOR COUNCIL - Cogent - Ocala Fiber - 10G (2nd), FOR COUNCIL - Cogent - Ocala Fiber - 10G IPV4, Cogent - Policy Exception Approval

Enactment Number:

Recommendation:

Hearing Date:

Entered by: lramos@ocalafl.org

Effective Date:

History of Legislative File

Version:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:
1	City Council	05/16/2023	Approved				Pass
	Action Text:						
	Notes:	There being no discussion the motion carried by roll call vote.					
	Aye:	5	Council President Mansfield, Council Member Bethea Sr, Pro Tem Dreyer, Council Member Musleh, and Council Member Hilty Sr				

Text of Legislative File 2023-1098

Submitted By: Lourdes Ramos

Presentation By: Mel Poole

Department: Ocala Fiber Network

STAFF RECOMMENDATION (Motion Ready):

Approve a three-year contract with Cogent Communications, Inc. for the purchase of 20 Gigabit of internet bandwidth for a fourth diverse route and IPV4 addresses in the amount of \$314,600

OCALA’S RELEVANT STRATEGIC GOALS:

Operational Excellence

PROOF OF PUBLICATION:

N/A

BACKGROUND:

Ocala Fiber Network (OFN) requests a fourth diverse route for an additional 20 Gigabit of bandwidth with a different physical path than the current three providers, to include a block of IP addresses. This diverse western route is required due to customer growth, increased bandwidth and redundancy demands. The additional route will allow OFN to continue providing internet service during upstream outages from current providers, ensuring 99.99 percent reliability and supporting customer demands.

FINDINGS AND CONCLUSIONS:

OFN and Procurement staff attempted to secure quotes for a fourth diverse route of internet service from three responsible vendors, namely: Cogent Communications, Inc., Hurricane Electric and Spectrum. Cogent Communications, Inc., was the sole responsive vendor.

The pricing offered by Cogent Communications, Inc., a Tier 1 internet service provider who supplies bandwidth globally, was benchmarked by OFN and found to be comparable to the pricing offered by our current providers. Cogent’s fourth diverse stream of 20 Gigabit of bandwidth and additional IP addresses will be provided at a rate of \$8,600/month. The City’s incumbent providers are contracted at the rates of \$8,402/month and \$7,856/month, respectively.

FISCAL IMPACT:

The expenditure associated with Cogent Communications, Inc. will be paid from account #490-031-290-539-53-34050 - Fiber for Resale, as outlined below:

FY23 = \$39,400

FY24 = \$103,200

FY25 = \$103,200

FY26 = \$68,800

PROCUREMENT REVIEW:

These services were procured in compliance with the City's Procurement Policy.

LEGAL REVIEW:

This Agreement will be reviewed and approved for form and legality by City Attorney, William E. Sexton.

ALTERNATIVE:

- Approve with changes
- Table
- Deny

