



Quote Number: 728202505
Opportunity Number:
Sourcewell Contract #: 040924-ALT
Date: 7/28/2025

Quoted for: City of Ocala
Quoted by: Charlie Mathews
Phone: / Email: (352) 512-8679 / charlie.mathews@altec.com

REFERENCE MODEL		Sourcewell Price	Commercial List Price	Discount %
AC40-152 ** 8x6		\$513,978	\$529,874	3%
(A.) Sourcewell Options On Contract				
1				
2				
3				
SOURCEWELL OPTIONS TOTAL:		\$513,978	\$529,874	3%

(A.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	Unit to be Altec AC45E-127S in lieu of AC40-152	\$7,000
2	UNIT & HYDRAULIC ACC		
3	BODY		
4	BODY & CHASSIS ACC		
5	ELECTRICAL		
6	FINISHING		
7	CHASSIS	Chassis and unit body to be 2025 model year in lieu of 2023	\$103,702
8	OTHER		
9			
OPEN MARKET OPTIONS TOTAL:			\$110,702

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$624,680
Delivery to Customer: \$2,317
TOTAL FOR UNIT/BODY/CHASSIS: \$626,997

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

Pricing valid for 45 days and may be subject to availability at time of order

NOTES

** Denotes FET fees were paid when unit was new. Global is not FET exempt.

All items listed subject to availability, quote provided at time of request detailing options

Delivery is \$3.50/ mile

Alternate year models may be available in addition to the ones shown here, they will be discounted / priced

Chassis model can be any standard chassis (Ford, Dodge, International, Freightliner, Peterbilt, etc.)

PAINT COLOR: White to match chassis, unless otherwise specified

TO ORDER: To order, please contact the Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than _____ days ARO, FOB Customer Location

TERMS: Net 10 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry, Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

***This quote does not include City, County, State or Federal taxes.**