



MORSECOM

SIP Trunk Proposal

Prepared for: CITY OF OCALA

Prepared by: Muhammad Abdullah

November 14, 2024

Pricing valid for 30 days



MORSECOM
Everyone & Everything Connected

395 East Drive, Melbourne, FL 32904 | 321.259.8469-Direct | 888.MORSECO | 321.255.0198-Fax
www.morsecom.com

EXECUTIVE SUMMARY

Objective

Provide the City of Ocala with the ability to onboard local SIP trunking to replace 2 PRI's. MORSECOM has provided both the necessary licensing and the SIP trunks for your review.

BUDGET

Monthly Recurring Costs (60 Months)

Services to deliver required infrastructure and applications.

Description	Quantity	Unit Price	Cost
Unlimited SIP Trunk	40	\$ 23.95	\$ 958.00
Total MRC			\$ 958.00

Non-Recurring Costs

Services to plan, configure, deploy, and test the environment.

Description	OI Code	Qty	Unit Price	Sale Price
Voice boards (AA35)				
ARMADA DAUGHTER BOARD	3BA27275AB	1	\$2,759.00	\$2,759.00
OEM Software (FF14)				
OT-SBC -1SIP CALL/SIP NWK LINK PACK(OXE)	3BA00797AA	50	\$57.00	\$2,850.00
OT-SBC REDUNDANCY - 1 SIP CALL	3BA09508JA	50	\$23.00	\$1,150.00
Software Support Services (NN02)				
SBC SPS	3EY22001SA	1	\$1,024.00	\$1,024.00
Total Hardware/Software				\$ 7,783.00
Implementation				\$ 2,000.00
TOTAL				\$ 9,783.00

*Cost does not include applicable taxes, regulatory fees, or shipping charges.

Under \$50,000
 50% due at Signing
 50% due upon Completion


Over \$50,000
 35% due at Signing
 25% due at Equipment/License Delivery
 40% due upon Completion



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SIGNATURES

By signing you agree to the proposed Costs and Project Outline. This allows MORSECOM to proceed with scheduling resources to begin the project.

Signature:  _____
Signed by: Janice Mitchell 551988513855A7E1...

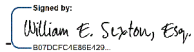
Print Name: _____
 Janice Mitchell

Company Name: _____
 City of Ocala

Date : _____
 11/22/2024

PO Number :

Approved as to form and legality:

 _____
Signed by: William E. Sexton, Esq. B07DCFC1E88E129...

William E. Sexton, Esq.
 City Attorney



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ABOUT MORSECOM

Everyone & Everything Connected

MORSECOM is a Certified Woman & Veteran Owned Business Enterprise (WBE). Our company's management team is comprised of high-level, Industry-recognized experts that truly understand the business and technical requirements of our clients. We serve all major verticals to include SLED, Retail, Healthcare, Financial, Manufacturing and more. We have received awards for our experience and delivery of contact center solutions that truly focus on enhancing the customer's experience.

MORSECOM is an industry pioneer in the Cable Infrastructure space having entered the market almost 30 years ago. Founded by Annette & Mike Costello, MORSECOM has transformed from its early beginnings to become a market leader in technology solutions and as the managed services provider for North America. Serving 38 states and 6 countries worldwide, we have an expansive portfolio with an international footprint always allowing for Best-in-Class Service. MORSECOM has over 100 employees with nearly 80% of those holding technical certifications.

We offer value-based client solutions by effectively integrating business and technology. Our portfolio includes cutting-edge voice, data networking, peripheral applications, and security solutions. We are the full-service integrator assisting clients from the desktop to the data center providing world-class solutions.



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ADDITIONAL MORSECOM SERVICES & SOLUTIONS

Networking and Unified Communications

Desktop Support:

- Desktop, Laptop and Mobile Device Support
- Total Email Protection (Malware and Backup)
- Email Migration
- Microsoft 365
- Virtual Desktop Infrastructure

Cloud Services:

- Public/Private/Hybrid Cloud Services
- Business Continuity & Disaster Recovery
- IaaS - Infrastructure as a Service
- SaaS - Software as a Service

Data Architecture:

- Network Design, Support and Maintenance
- LAN - Local Area Networks
- WLAN - Wireless Local Area Networks
- SDWAN - Software Defined Wide Area Network
- IoT - Internet of Things
- Network Security (SEIM, SOAR, SASE)

Unified Communication:

- UCaaS/CCaaS
- Enhanced E911
- Direct Routing (Teams Integration)
- SIP Trunking
- Omni Channel (Voice, SMS, Social, Chat)
- Application Integration (CRM, ERP)

Structured Cabling Services

Data Center

Fiber Optic Cabling

Coax Cabling

Cabling Services



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ADDITIONAL MORSECOM SERVICES & SOLUTIONS (CONT'D)

Perimeter Security Services-UL 2050 Certified

Access Control:

- Premise-Based System: Onsite/Local Server
- Cloud Based/ Web Server System
- Badging and Visitor Management Systems
- Remote System Management
- Service and Maintenance of New and Existing Systems
- Multiple Reader & Credentials Options: Bluetooth, Biometric, Prox, Iclass, Desfire, & Myfare

Intrusion Systems:

- UL2050 CRZH National Industrial Security Systems
- Commercial, Industrial
- Full UL and Non-UL Monitoring
- Inspection and Certification of Existing Systems
- Installation and Maintenance of New and Existing Systems
- IP/ Network, Cellular and Radio Monitoring
- Complete System Integration

Security Monitoring:

- UL2050 CRZH Monitoring
- Commercial Monitoring
- Supervised and Non-Supervised Open and Closing
- 24 Hour Notification
- Daily, Weekly, and Monthly Testing
- Customer Apps for Notification and Testing

Video Surveillance:

- Premise-Based System: Onsite/ Local Servers and Storage
- Cloud Based System: Offsite Server and Storage
- Remote Managed Systems
- Storage solutions for Cloud and Premises platforms
- Local and Remote viewing
- Service and Maintenance of New and Existing Systems
- Video Management Systems
- License Plate Recognition (LPR)
- Analytics for Security and Safety
- Video Surveillance Infrastructure

EVERYONE & EVERYTHING CONNECTED



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Certificate Of Completion

Envelope Id: 0F9C576C-C0D0-4257-B4CF-14BD0569A38B

Status: Completed

Subject: SIGNATURE: OFN SIP Trunk Proposal - Morse Communications, Inc. (OFN/240581)

Source Envelope:

Document Pages: 6

Signatures: 2

Envelope Originator:

Certificate Pages: 5

Initials: 0

April Adolf

AutoNav: Enabled

110 SE Watula Avenue

Envelopeld Stamping: Enabled

City Hall, Third Floor

Time Zone: (UTC-05:00) Eastern Time (US & Canada)

Ocala, FL 34471

aadolof@ocalafl.gov

IP Address: 216.255.240.104

Record Tracking

Status: Original

Holder: April Adolf

Location: DocuSign

11/19/2024 3:36:30 PM

aadolof@ocalafl.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: City of Ocala - Procurement & Contracting

Location: DocuSign

Signer Events

Signature

Timestamp

William E. Sexton, Esq.

wsexton@ocalafl.org

City Attorney

City of Ocala

Security Level: Email, Account Authentication (None)

Signed by:

B07DCFC4E88E429...

Sent: 11/19/2024 3:43:52 PM

Viewed: 11/20/2024 10:27:14 AM

Signed: 11/20/2024 10:28:14 AM

Signature Adoption: Pre-selected Style

Using IP Address: 216.255.240.104

Electronic Record and Signature Disclosure:

Not Offered via DocuSign

Janice Mitchell

jmitchell@ocalafl.org

CFO

City of Ocala

Security Level: Email, Account Authentication (None)

Signed by:

55198B43858A4E1...

Sent: 11/20/2024 10:28:15 AM

Resent: 11/22/2024 11:54:06 AM

Viewed: 11/22/2024 11:58:34 AM

Signed: 11/22/2024 11:58:53 AM

Signature Adoption: Pre-selected Style

Using IP Address: 216.255.240.104

Electronic Record and Signature Disclosure:

Accepted: 11/22/2024 11:58:34 AM

ID: 08dc9b6f-de73-4d10-ba7d-cef9a249e2db

In Person Signer Events

Signature

Timestamp

Editor Delivery Events

Status

Timestamp

Agent Delivery Events

Status

Timestamp

Intermediary Delivery Events

Status

Timestamp

Certified Delivery Events

Status

Timestamp

Carbon Copy Events

Status

Timestamp

Witness Events

Signature

Timestamp

Notary Events

Signature

Timestamp

Envelope Summary Events

Status

Timestamps

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	11/19/2024 3:43:52 PM
Certified Delivered	Security Checked	11/22/2024 11:58:34 AM
Signing Complete	Security Checked	11/22/2024 11:58:53 AM
Completed	Security Checked	11/22/2024 11:58:53 AM

Payment Events	Status	Timestamps
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Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

From time to time, City of Ocala - Procurement & Contracting (we, us or Company) may be required by law to provide to you certain written notices or disclosures. Described below are the terms and conditions for providing to you such notices and disclosures electronically through the DocuSign system. Please read the information below carefully and thoroughly, and if you can access this information electronically to your satisfaction and agree to this Electronic Record and Signature Disclosure (ERSD), please confirm your agreement by selecting the check-box next to 'I agree to use electronic records and signatures' before clicking 'CONTINUE' within the DocuSign system.

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At any time, you may request from us a paper copy of any record provided or made available electronically to you by us. You will have the ability to download and print documents we send to you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a limited period of time (usually 30 days) after such documents are first sent to you. After such time, if you wish for us to send you paper copies of any such documents from our office to you, you will be charged a \$0.00 per-page fee. You may request delivery of such paper copies from us by following the procedure described below.

Withdrawing your consent

If you decide to receive notices and disclosures from us electronically, you may at any time change your mind and tell us that thereafter you want to receive required notices and disclosures only in paper format. How you must inform us of your decision to receive future notices and disclosure in paper format and withdraw your consent to receive notices and disclosures electronically is described below.

Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed at which we can complete certain steps in transactions with you and delivering services to you because we will need first to send the required notices or disclosures to you in paper format, and then wait until we receive back from you your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from us or to sign electronically documents from us.

All notices and disclosures will be sent to you electronically

Unless you tell us otherwise in accordance with the procedures described herein, we will provide electronically to you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you during the course of our relationship with you. To reduce the chance of you inadvertently not receiving any notice or disclosure, we prefer to provide all of the required notices and disclosures to you by the same method and to the same address that you have given us. Thus, you can receive all the disclosures and notices electronically or in paper format through the paper mail delivery system. If you do not agree with this process, please let us know as described below. Please also see the paragraph immediately above that describes the consequences of your electing not to receive delivery of the notices and disclosures electronically from us.

How to contact City of Ocala - Procurement & Contracting:

You may contact us to let us know of your changes as to how we may contact you electronically, to request paper copies of certain information from us, and to withdraw your prior consent to receive notices and disclosures electronically as follows:

To contact us by email send messages to: contracts@ocalafl.org

To advise City of Ocala - Procurement & Contracting of your new email address

To let us know of a change in your email address where we should send notices and disclosures electronically to you, you must send an email message to us at contracts@ocalafl.org and in the body of such request you must state: your previous email address, your new email address. We do not require any other information from you to change your email address.

If you created a DocuSign account, you may update it with your new email address through your account preferences.

To request paper copies from City of Ocala - Procurement & Contracting

To request delivery from us of paper copies of the notices and disclosures previously provided by us to you electronically, you must send us an email to contracts@ocalafl.org and in the body of such request you must state your email address, full name, mailing address, and telephone number. We will bill you for any fees at that time, if any.

To withdraw your consent with City of Ocala - Procurement & Contracting

To inform us that you no longer wish to receive future notices and disclosures in electronic format you may:

- i. decline to sign a document from within your signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may;
- ii. send us an email to contracts@ocalafl.org and in the body of such request you must state your email, full name, mailing address, and telephone number. We do not need any other information from you to withdraw consent.. The consequences of your withdrawing consent for online documents will be that transactions may take a longer time to process..

Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current system requirements are found here: <https://support.docusign.com/guides/signer-guide-signing-system-requirements>.

Acknowledging your access and consent to receive and sign documents electronically

To confirm to us that you can access this information electronically, which will be similar to other electronic notices and disclosures that we will provide to you, please confirm that you have read this ERSD, and (i) that you are able to print on paper or electronically save this ERSD for your future reference and access; or (ii) that you are able to email this ERSD to an email address where you will be able to print on paper or save it for your future reference and access. Further, if you consent to receiving notices and disclosures exclusively in electronic format as described herein, then select the check-box next to ‘I agree to use electronic records and signatures’ before clicking ‘CONTINUE’ within the DocuSign system.

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- You can print on paper this Electronic Record and Signature Disclosure, or save or send this Electronic Record and Disclosure to a location where you can print it, for future reference and access; and
- Until or unless you notify City of Ocala - Procurement & Contracting as described above, you consent to receive exclusively through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by City of Ocala - Procurement & Contracting during the course of your relationship with City of Ocala - Procurement & Contracting.