

Quoted for: City of Ocala

Customer Contact: Liza Warmuth

Phone: / Email:

Quoted by: David Paige

Phone: 816-261-6060 / Email: david.paige@altec.com

Altec Account Manager: Paul Hinson

REFERENCE ALTEC MODEL		Sourcewell Price
DH50	50' Fully Hydraulic derrick, rear mount	\$329,955

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	DH50-AWD	All Wheel Drive	\$30,591
2			
3			
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	MHW18	HYDRAULIC FRONT WINCH. 1-speed. 20,000 lb. (Bare Drum) Capacity, Bumper Package. Planetary Drive Winch with Extended Shaft to Curbside.	\$14,077
2	HRS	HOSE REEL. Spring Loaded for Mounting 25' Conductive Hoses with HTMA Quick Couplings that Come with the Lower Tool Circuit. When it is an available option, Lower Tool Circuit Must be Ordered Separately.	\$2,088
3	SL	COMPARTMENT LIGHTS in Body Compartments - Strip LED (4 Compartments)	\$888
4			
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6			
7			
8			
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10			
SOURCEWELL OPTIONS TOTAL:			\$377,599

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	DH45H in lieu of DH50H / Full View Riding Seat	\$4,125
2	UNIT & HYDRAULIC ACC	18" Bullet Tooth Auger / Subbase Storage / Capstan Head / 50' Hoses in lieu of 25' for Hose Reel	\$3,631
3	BODY	Custom Body	\$3,614
4	BODY & CHASSIS ACC	Two Cable Steps w/ Grab Handles at Rear / Pole Rack / Site Rods	\$4,673
5	ELECTRICAL	Two Strobe Lights / Telescoping Light / Grounding System	\$7,003
6	FINISHING		\$0
7	CHASSIS	Custom 2027 MU Chassis	\$13,935
8	OTHER		\$0
OPEN MARKET OPTIONS TOTAL:			\$36,981

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$414,580.00
 Delivery to Customer: \$5,125.00
 QTY 2 Discount (per unit) -\$4,197.00
 Extended Warranty: \$12,160.00

TOTAL FOR UNIT/BODY/CHASSIS: \$427,668.00

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

Pricing valid for 45 days

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model year beyond the current open order bank, should be considered estimates only. Altec's turn-key pricing is subject to change in accordance with chassis pricing received from the OEM. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM and that chassis price difference will be passed through to the customer.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90)

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: TBD Based on availability, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information