

ALAN JAY FLEET SALES

Contract Number: 2026 091521-NAF & 032824-NAF
Quote ID: 67073
Agency: OCALA, CITY OF
Date: 10/10/2025

Thank you from the Alan Jay Fleet Team for the opportunity to provide this quotation for (1) 2026 FORD F-450 REGULAR CAB CHASSIS 2WD DRW 169" WB XL 84" CA, please review carefully and contact us with any errors or changes.

MSRP:	\$60,475.00
Base Price:	\$53,266.00
Factory Options:	\$1,310.00
Aftermarket Options:	\$92,716.00
Purchase Total:	\$147,292.00

Per attached vehicle specifications.

This quotation is valid as long as the manufacturer is accepting orders for the model year specified. Purchase orders received after factory order cutoff may not be honorable. The vehicle(s) offered on this quotation will be ordered in the color(s) listed. Please contact your Alan Jay sales representative with any questions you have on this quote.

Quoted By: ASHLEE WILSON / 863-273-1105 / Ashlee.Wilson@AlanJay.com



Awarded Contract

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	67073-7
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-273-1105	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
10/8/2025

QUICK QUOTE SHEET

REVISED QUOTE DATE
10/10/2025

REQUESTING AGENCY	OCALA, CITY OF		
CONTACT PERSON	LIZA WARMUTH	EMAIL	LWarmuth@ocalafl.gov
PHONE	352-351-6750	MOBILE	FAX

SOURCEWELL CONTRACT # 2026 091521-NAF & 032824-NAF

www.NationalAutoFleetGroup.com

MODEL	F4G 650A	MSRP	\$60,475.00
2026 FORD F-450 REGULAR CAB CHASSIS 2WD DRW 169" WB XL 84" CA			
CUSTOMER ID	1 Meter PR 8, 1 CM PR 9, 1 CM PR 10	CONTRACT PRICE	\$53,266.00

BED LENGTH	84" CA
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** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
Z1	Oxford White	\$0.00
AS	Medium Dark Slate, HD Vinyl 40/20/40 Split Bench Seat	\$0.00
99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	\$0.00
44G	Transmission: TorqShift 10-Speed Automatic	\$0.00
153	OPTIONS Front License Plate Bracket	\$0.00
18B	Platform Running Boards	\$315.00
59H	Center High-Mounted Stop Lamp (CHMSL)	\$95.00
650A	Order Code 650A	\$0.00
872	Rear View Camera & Prep Kit	\$510.00
TGJ	Tires: 225/70Rx19.5G BSW A/P	\$0.00
X8L	Limited Slip w/4.88 Axle Ratio	\$390.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	\$1,310.00
NO-TEMP	TEMP TAG NOT REQUESTED, CUSTOMER WILL HANDLE THEIR OWN TAG WORK.		\$0.00
EWD	EXTENDED WARRANTY DECLINED		\$0.00
CAMERA-F	Dealer installed factory ordered camera (REQUIRES 872).		\$225.00
4K	Plain cut 3rd & 4th keys (NO REMOTES).		\$185.00
W MJYAAAAP	Whelen Mini Justice light bar(AMBER) with mounting feet. 16 INCH		\$810.00
W TL12-4-AW	(4) Whelen T-Series DUAL color ultra thin light heads with (2) mounted in grille and (2) mounted to rear of vehicle (AMBER/WHITE).		\$870.00
PP PSC5025	PCB 39 Series 9' heavy duty galvanized steel crane body with standard right rear crane mounting compartment, all aluminum doors and hinges, six (6) recessed cargo tie downs (6,000 lb. capacity), two (2) grab handles, 44" high side compartments (optional compartments may be raised to 60" high), a fully integrated and sealed automotive style harness kit and electrical system with easy access power distribution panel, FMVSS 108 LED light and reflector kit, mudflap brackets, entire body electro coat (E-Coat) primer, interior of compartments lined with Zolatone AIM White interior coating, understructure and bottom of compartments undercoated. Body installation kit - (for class 4 and 5 chassis cab). Designed to accept up to 39,000 ft./lbs. rated crane.		\$86,519.00

Palfinger model PSC 5025 telescopic service crane; 32,500 ft. lbs., 25' reach capability, two hydraulic powered extensions, 5,000 Lb. vertical lift capacity, - 5 to +80 degree boom elevation, double acting cylinders with load holding valves on all cylinders, overload shutdown system, wireless radio remote controller pistol grip and toggle controller with 36' pendant, decals, crane hook, load line block, Ecoat prime, finish paint white topcoat paint and crane tie down bolt kit. Available for use on vehicles above 14,001 GVW. Consult factory for other applications. Model PSC 5025 hydraulic telescopic service crane 410 degrees rotation, four-spool single proportional control valve, hydraulic planetary drive winch and two-block damage prevention system, PTO hydraulic. Hydraulic installation kit - 3.5 GPM FIXED FLOW Includes High Pressure Filter, Hoses, diverter valve and Fittings. Intended for single pump, dual operation or crane only. (Used with PSC3216, PSC4016, PSC4025).

SHROUD	Shroud on back of body to protect traffic advisor (48" w x 1.9" T x 2.5" D). Shroud to be painted along with body and located between slam gate and rear bumper	\$230.00
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SOURCEWELL CONTRACT # 2026 091521-NAF & 032824-NAF

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E-TRACK-11	1 ROW OF E-TRACK 1/2 WAY UP EACH SIDE WALL FOR 11' UTILITY BODY, RIVETED TO BODY TOP & BOTTOM.	\$897.00
OCALA TA	INSTALL TA CONTROLLER IN HEADLINER.	\$0.00
GO-LIGHTSC	Model 20204 LED GoLight with hard wired dash mount remote	\$935.00
W CCP9	WHELEN CORE CONTROL POINT WITH 6-BUTTON CONTROLLER.	\$605.00
W 2240F-AW	Whelen 2250 series DUO colored flat end 40" light stick with 8 T-series light heads to used in rear window glass or exterior mount (AMBER/WHITE) - REQUIRES CONTROLLER	\$1,440.00
DROP SHIP	DROP SHIP TO PALFINGER CHARLOTTE (88GX25)	\$0.00
CONTRACT OPTIONS		\$92,716.00

TRADE IN

TOTAL COST

\$147,292.00

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

TOTAL COST LESS TRADE IN(S)

QTY

1

\$147,292.00

Estimated Annual payments for 60 months paid in advance: \$33,865.48

Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS

VEHICLE QUOTED BY

ASHLEE WILSON

GOVERNMENT ACCOUNT MANAGER

Ashlee.Wilson@AlanJay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.



Alan Jay Fleet

Ashlee Wilson-Dickman | 863-402-4234 | ashlee.wilson@alanjay.com

Vehicle: [Fleet] 2026 Ford Super Duty F-450 DRW (F4G) XL 2WD Reg Cab 169" WB 84" CA (Complete)



Note:Photo may not represent exact vehicle or selected equipment.

Window Sticker

SUMMARY

[Fleet] 2026 Ford Super Duty F-450 DRW (F4G) XL 2WD Reg Cab 169" WB 84" CA

MSRP:\$56,550.00

Interior:Medium Dark Slate, HD Vinyl 40/20/40 Split Bench Seat

Exterior 1:Oxford White

Exterior 2:No color has been selected.

Engine: 7.3L 2V DEVCT NA PFI V8 Gas

Transmission: TorqShift 10-Speed Automatic

OPTIONS

CODE	MODEL	MSRP
F4G	[Fleet] 2026 Ford Super Duty F-450 DRW (F4G) XL 2WD Reg Cab 169" WB 84" CA	\$56,550.00
OPTIONS		
153	Front License Plate Bracket	\$0.00
18B	Platform Running Boards	\$320.00
44G	Transmission: TorqShift 10-Speed Automatic	\$0.00
59H	Center High-Mounted Stop Lamp (CHMSL)	\$100.00
650A	Order Code 650A	\$0.00

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Data Version: 26674. Data Updated: Oct 7, 2025 6:50:00 PM PDT.



Alan Jay Fleet

Ashlee Wilson-Dickman | 863-402-4234 | ashlee.wilson@alanjay.com

Vehicle: [Fleet] 2026 Ford Super Duty F-450 DRW (F4G) XL 2WD Reg Cab 169" WB 84" CA (Complete)

872	Rear View Camera & Prep Kit	\$515.00
99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	\$0.00
AS	Medium Dark Slate, HD Vinyl 40/20/40 Split Bench Seat	\$0.00
TGJ	Tires: 225/70Rx19.5G BSW A/P	\$0.00
X8L	Limited Slip w/4.88 Axle Ratio	\$395.00
Z1	Oxford White	\$0.00

SUBTOTAL	\$57,880.00
Adjustments Total	\$0.00
Destination Charge	\$2,595.00
TOTAL PRICE	\$60,475.00

FUEL ECONOMY

Est City:N/A

Est Highway:N/A

Est Highway Cruising Range:N/A

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Standard Equipment

Mechanical

Engine: 7.3L 2V DEVCT NA PFI V8 Gas (STD)

Transmission: TorqShift 10-Speed Automatic -inc: SelectShift, selectable drive modes: normal, tow/haul, eco, slippery roads and trail and transmission power take-off provision (STD)

4.88 Axle Ratio (STD)

50-State Emissions System

Transmission w/Driver Selectable Mode and Oil Cooler

Rear-Wheel Drive

68-Amp/Hr 750CCA Maintenance-Free Battery w/Run Down Protection

190 Amp Alternator

190 Amp Alternator

Towing Equipment -inc: Trailer Sway Control

Trailer Wiring Harness

9810# Maximum Payload

GVWR: 16,500 lb Payload Package

HD Gas-Pressurized Shock Absorbers

Front And Rear Anti-Roll Bars

Firm Suspension

Hydraulic Power-Assist Steering

40 Gal. Fuel Tank

Single Stainless Steel Exhaust

Dual Rear Wheels

Front Suspension w/Coil Springs

Solid Axle Rear Suspension w/Leaf Springs

4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist and Hill Hold Control

Upfitter Switches

Exterior

Wheels: 19.5" x 6" Argent Painted Steel -inc: Hub covers/center ornaments not included

Tires: 225/70Rx19.5G BSW A/P (STD)

Black Front Bumper w/Black Rub Strip/Fascia Accent and 2 Tow Hooks

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Exterior

Black Fender Flares

Black Side Windows Trim and Black Front Windshield Trim

Black Door Handles

Black Power Heated Side Mirrors w/Convex Spotter, Manual Folding and Turn Signal Indicator

Manual Extendable Trailer Style Mirrors

Fixed Rear Window

Light Tinted Glass

Variable Intermittent Wipers

Aluminum Panels

Front Splash Guards

Black Grille

Autolamp Auto On/Off Reflector Halogen Daytime Running Lights Preference Setting Headlamps w/Delay-Off

Cab Clearance Lights

Perimeter/Approach Lights

Entertainment

Radio w/Seek-Scan, Clock and Speed Compensated Volume Control

Radio: AM/FM Stereo w/MP3 Player -inc: 4 speakers

4 Speakers

Fixed Antenna

SYNC 4 Communication & Entertainment System -inc: enhanced voice recognition, 911 Assist, 8" center display, AppLink and 1 smart-charging USB port

Wireless Phone Connectivity

2 LCD Monitors In The Front

Interior

4-Way Driver Seat -inc: Manual Recline and Fore/Aft Movement

4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement

Manual Tilt/Telescoping Steering Column

Gauges -inc: Speedometer, Odometer, Oil Pressure, Engine Coolant Temp, Tachometer, Transmission Fluid Temp, Engine Hour Meter, Trip Odometer and Trip Computer

Front Cupholder

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Vehicle: [Fleet] 2026 Ford Super Duty F-450 DRW (F4G) XL 2WD Reg Cab 169" WB 84" CA (Complete)

Interior

- Compass
- Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button
- Cruise Control w/Steering Wheel Controls
- Manual Air Conditioning
- Locking Glove Box
- Interior Trim -inc: Chrome Interior Accents
- Full Cloth Headliner
- Urethane Gear Shifter Material
- HD Vinyl 40/20/40 Split Bench Seat -inc: center armrest, cupholder, storage, 2-way adjustable driver/passenger headrests and driver's side manual lumbar
- Day-Night Rearview Mirror
- Passenger Visor Vanity Mirror
- Full Overhead Console w/Storage and 2 12V DC Power Outlets
- Front Map Lights
- Fade-To-Off Interior Lighting
- Full Vinyl/Rubber Floor Covering
- Smart Device Remote Engine Start
- Smart Device Integration
- Ford Connectivity Package (1-Year Included) -inc: unlimited Wi-Fi hotspot, Included for 1-year from warranty start date, Requires activation via Ford app w/credit card authorization; customer may cancel at any time, Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features, Ford may temporarily slow data speeds if such data usage reaches or exceeds 50GB within a billing cycle or due to network limitations, If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan
- Instrument Panel Covered Bin and Dashboard Storage
- Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down
- Delayed Accessory Power
- Power Door Locks w/Autolock Feature
- Driver Information Center
- Trip Computer
- Outside Temp Gauge
- Digital/Analog Appearance

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Interior

- Seats w/Vinyl Back Material
- Manual Adjustable Front Head Restraints
- Front Center Armrest w/Storage
- Perimeter Alarm
- Securilock Anti-Theft Ignition (pats) Immobilizer
- 2 12V DC Power Outlets
- Air Filtration

Safety-Mechanical

- Driveline Traction Control

Safety-Exterior

- Side Impact Beams

Safety-Interior

- Dual Stage Driver And Passenger Seat-Mounted Side Airbags
- Emergency Sos Capability
- Pre-Collision Assist with Automatic Emergency Braking (AEB)
- Lane Departure Warning
- Collision Mitigation-Front
- Tire Specific Low Tire Pressure Warning
- Dual Stage Driver And Passenger Front Airbags w/Passenger Off Switch
- Safety Canopy System Curtain 1st Row Airbags
- Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters

WARRANTY

- Basic Years: 3
- Basic Miles/km: 36,000
- Drivetrain Years: 5
- Drivetrain Miles/km: 60,000
- Corrosion Years: 5
- Corrosion Miles/km: Unlimited
- Roadside Assistance Years: 5
- Roadside Assistance Miles/km: 60,000

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Technical Specifications

Powertrain

Transmission

Drivetrain	Rear Wheel Drive	Trans Order Code	44G
Trans Type	10	Trans Description Cont.	Automatic w/OD
Trans Description Cont. Again	N/A	First Gear Ratio (:1)	4.62
Second Gear Ratio (:1)	2.92	Third Gear Ratio (:1)	2.13
Fourth Gear Ratio (:1)	1.77	Fifth Gear Ratio (:1)	1.52
Sixth Gear Ratio (:1)	1.28	Reverse Ratio (:1)	4.70
Clutch Size	N/A	Trans Power Take Off	Yes
Final Drive Axle Ratio (:1)	N/A	Transfer Case Model	None
Transfer Case Gear Ratio (:1), High	N/A	Transfer Case Gear Ratio (:1), Low	N/A
Transfer Case Power Take Off	Yes	Seventh Gear Ratio (:1)	1.00
Eighth Gear Ratio (:1)	0.85	Ninth Gear Ratio (:1)	N/A
Tenth Gear Ratio (:1)	N/A		

Mileage

EPA Fuel Economy Est - Hwy	N/A	Cruising Range - City	N/A
EPA Fuel Economy Est - City	N/A	Fuel Economy Est-Combined	N/A
Cruising Range - Hwy	N/A	Estimated Battery Range	N/A

Engine

Engine Order Code	99N	Engine Type	Regular Unleaded V-8
Displacement	7.3 L/445	Fuel System	Sequential MPI
SAE Net Horsepower @ RPM	335 @ 3750	SAE Net Torque @ RPM	468 @ 3750
Engine Oil Cooler	None		

Electrical

Cold Cranking Amps @ 0° F (Primary)	750	Cold Cranking Amps @ 0° F (2nd)	750
Cold Cranking Amps @ 0° F (3rd)	N/A	Maximum Alternator Capacity (amps)	190

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Powertrain

Cooling System

Total Cooling System Capacity N/A

Vehicle

Emissions

Tons/yr of CO2 Emissions @ 15K mi/year N/A EPA Greenhouse Gas Score N/A

Chassis

Weight Information

Standard Weight - Front	0.00 lbs	Standard Weight - Rear	0.00 lbs
Base Curb Weight	6623 lbs	Gross Axle Wt Rating - Front	5200 lbs
Gross Axle Wt Rating - Rear	12880 lbs	Curb Weight - Front	3722 lbs
Curb Weight - Rear	2901 lbs	Option Weight - Front	0.00 lbs
Option Weight - Rear	0.00 lbs	Reserve Axle Capacity - Front	1478.00 lbs
Reserve Axle Capacity - Rear	9979.00 lbs	As Spec'd Curb Weight	6623.00 lbs
As Spec'd Payload	9877.00 lbs	Maximum Payload Capacity	9877.00 lbs
Gross Combined Wt Rating	30000 lbs	Gross Axle Weight Rating	18080.00 lbs
Curb Weight	6623.00 lbs	Reserve Axle Capacity	11457.00 lbs
Total Option Weight	0.00 lbs	Payload Weight Front	0 lbs
Payload Weight Rear	0 lbs	Gross Vehicle Weight Rating	16500.00 lbs

Trailer

Dead Weight Hitch - Max Trailer Wt.	5000 lbs	Dead Weight Hitch - Max Tongue Wt.	500 lbs
Wt Distributing Hitch - Max Trailer Wt.	17500 lbs	Wt Distributing Hitch - Max Tongue Wt.	1750 lbs
Fifth Wheel Hitch - Max Trailer Wt.	21800 lbs	Fifth Wheel Hitch - Max Tongue Wt.	5450 lbs
Maximum Trailering Capacity	17500 lbs		

Frame

Frame Type	N/A	Sect Modulus Rails Only	N/A
Frame RBM	N/A	Frame Strength	N/A
Frame Thickness	N/A		

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Chassis

Suspension

Suspension Type - Front	Other	Suspension Type - Rear	Leaf
Spring Capacity - Front	5200 lbs	Spring Capacity - Rear	12880 lbs
Axle Type - Front	Non-Independent	Axle Type - Rear	Rigid Axle
Axle Capacity - Front	7000 lbs	Axle Capacity - Rear	12880 lbs
Axle Ratio (:1) - Front	4.88	Axle Ratio (:1) - Rear	4.88
Shock Absorber Diameter - Front	N/A	Shock Absorber Diameter - Rear	N/A
Stabilizer Bar Diameter - Front	N/A	Stabilizer Bar Diameter - Rear	N/A

Tires

Front Tire Order Code	TGJ	Rear Tire Order Code	TGJ
Spare Tire Order Code	N/A	Front Tire Size	LT225/70SR19.5
Rear Tire Size	LT225/70SR19.5	Spare Tire Size	N/A
Front Tire Capacity	7500 lbs	Rear Tire Capacity	15000 lbs
Spare Tire Capacity	N/A	Revolutions/Mile @ 45 mph - Front	647
Revolutions/Mile @ 45 mph - Rear	647	Revolutions/Mile @ 45 mph - Spare	N/A

Wheels

Front Wheel Size	19.5 X 6 in	Rear Wheel Size	19.5 X 6 in
Spare Wheel Size	N/A	Front Wheel Material	Steel
Rear Wheel Material	Steel	Spare Wheel Material	N/A

Steering

Steering Type	Re-Circulating Ball	Steering Ratio (:1), Overall	N/A
Steering Ratio (:1), On Center	N/A	Steering Ratio (:1), At Lock	N/A
Turning Diameter - Curb to Curb	48.5 ft	Turning Diameter - Wall to Wall	N/A

Brakes

Brake Type	4-Wheel Disc	Brake ABS System	4-Wheel
Brake ABS System (Second Line)	4-Wheel	Disc - Front (Yes or)	Yes

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Chassis

Brakes

Disc - Rear (Yes or)	Yes	Front Brake Rotor Diam x Thickness	15.4 in
Rear Brake Rotor Diam x Thickness	15.8 in	Drum - Rear (Yes or)	N/A
Rear Drum Diam x Width	N/A		

Fuel Tank

Fuel Tank Capacity, Approx	40 gal	Aux Fuel Tank Capacity, Approx	N/A
Fuel Tank Location	N/A	Aux Fuel Tank Location	N/A

Dimensions

Interior Dimensions

Passenger Capacity	3	Front Head Room	40.8 in
Front Leg Room	43.9 in	Front Shoulder Room	66.7 in
Front Hip Room	62.5 in	Second Head Room	N/A
Second Leg Room	N/A	Second Shoulder Room	N/A
Second Hip Room	N/A		

Exterior Dimensions

Wheelbase	169 in	Length, Overall w/o rear bumper	N/A
Length, Overall w/rear bumper	N/A	Length, Overall	254.8 in
Width, Max w/o mirrors	80 in	Height, Overall	82.4 in
Overhang, Front	38.3 in	Overhang, Rear w/o bumper	47.2 in
Front Bumper to Back of Cab	N/A	Cab to Axle	84 in
Cab to End of Frame	131.2 in	Ground to Top of Load Floor	N/A
Ground to Top of Frame	N/A	Frame Width, Rear	34.2 in
Ground Clearance, Front	8.6 in	Ground Clearance, Rear	8.6 in
Body Length	0.00 ft	Cab to Body	N/A

Cargo Area Dimensions

Cargo Box Width @ Top, Rear	N/A	Cargo Box Width @ Floor	N/A
Cargo Box Width @ Wheelhousings	N/A	Cargo Box (Area) Height	N/A

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Alan Jay Fleet

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Vehicle: [Fleet] 2026 Ford Super Duty F-450 DRW (F4G) XL 2WD Reg Cab 169" WB 84" CA (Complete)

Dimensions

Cargo Area Dimensions

Tailgate Width	N/A	Cargo Volume	N/A
Ext'd Cab Cargo Volume	N/A		

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