



City of Ocala

Request for Sole Source Procurement

This form **MUST** be used for commodities or services that are available from only one source and there are no alternates. Forward to bids@ocalafl.org sixty (60) days prior to actual need.

Date Submitted: 11/05/2021 Requesting Division/Department: 831/Police-Resource Dev.

Contact Person: Sgt. Jared Sieg Telephone Number: 352-369-7164

Commodity/Service: Apex Officer Virtual Reality Training Simulator

Describe the commodity or service and its function: The system allows for unscripted and live scenario training using a virtual environment for tracking and debriefing officers.

Cost of Commodity or Service: \$ 89,295.99

Vendor Name: Govred Technology, Inc. Contact Name: Chase Dittmer

Address: 5006 Bond Street City/State/Zip: Las Vegas, FL, 89118

Contact Phone Number: 702-901-5344 Contact E-Mail Address: chase@apexofficer.com

This purchase is clearly and legitimately limited to a Sole Source because the commodity or service is: the only virtual system that includes environments with unscripted roles and doesn't involve canned scenarios

Item(s) are available from only one source and there are no alternates (initials required): JS
Initials

Attach vendor documentation* certifying that the vendor is the only source for the commodities or services in question or holds the production, copyrights, trademark, and/or patent to the item.

Check the following statement(s) that apply:

- ☒ The vendor holds the exclusive distribution rights for the item in question.
- ☐ The commodity to be purchased is the only item compatible with existing equipment owned by the City.
- ☒ The vendor is the sole provider of the commodities or services which have unique characteristics essential to the needs of the City to perform the intended function and no other goods or service will be suitable for use by the City.

**Note: Certifying documentation must be attached to this form or it will be rejected.*

What steps were taken to verify that these features are not available elsewhere?

- ☒ Other brands/manufacturers were examined (please list names, phone numbers, and explain why they are not suitable for use by the City. Attach additional pages as necessary): Street Smarts and InVeris systems were also researched and/or tested but fail to meet the criteria of not requiring "branching" type scenarios that are canned and don't offer varying material.
- ☒ Other vendors were contacted (please list names, phone numbers and explain why those contacted would not meet the needs of the City. Attach additional pages as necessary): Street Smarts-April Phillips, 512-658-6847 InVeris-George Robertson, 470-337-3114. These systems do not offer unscripted scenario based systems.
- ☒ State why this is the only source for the required commodity or service (attach additional pages as necessary): See attachment "Sole Source Statement".

I hereby certify that to the best of my knowledge, this request is a sole source and the information provided herein is accurate and truthful.

Requester's Signature _____ Date 11/05/2021

Requesting Director's Signature _____ Date _____

For Procurement Use Only

Sole Source Number (if applicable): SSP-189

Date Listing Posted: 12/2/2021

This request appears to be sole source. ☒ Yes ☐ No

If, no. Is this a standardization? ☐ Yes ☐ No

Is Council approval required? ☒ Yes ☐ No

Was this Procurement posted on the Internet? * ☒ Yes ☐ No

*this requirement is for sole sources

Comments/Justification:

If Protested successfully, Vendor who provides similar goods/services: _____

Date Sole Source Terminated: _____

David Williams
Procurement Staff Reviewer Signature

12/13/2021
Date

Approved ☐

Denied ☐

[Signature]
Chief Procurement & Contracting Officer

14 Dec 2021
Date

NOTE: Section 838.22 Florida Statutes, it is unlawful (**second degree felony**) for a public servant with corrupt intent to obtain a benefit for any person (company) or to cause unlawful harm to another, to circumvent a competitive bidding process required by law or rule by using a sole-source contract for commodities (goods) or services.

Sole Source Statement

November 5, 2021

To keep training timely and relevant, scenario training systems need the ability to allow instructors to create or change the environment, virtual characters, and the substance of the scenarios to include demeanor, time of day, noise, voices, etc. Full customization in scenario training allows for continued updates or adjustments to keep pace with changing legal requirements, agency philosophies and training standards. The Apex Officer system provides a large, regularly increased library of virtual environments, characters, demeanors, and controllable features that other virtual systems do not offer. Other systems on the market consist of canned, branching style scenarios that restrict the officer's normal responses, forcing them to conform to the options the system gives them. The Apex virtual scenario script can be anything the instructor is able to create to challenge each officer.

The training scenarios created in the Apex system can be tailored to each officer individually based on their personality and communication style. The scenarios can also be altered at any time during the scenario to correspond to the officer's actions. The system allows for randomly placed citizen role players to add to the scenario complexity, all of which can be individually controlled by the instructor if necessary.

Sgt. Jared Sieg

Ocala Police Department

Resource Development