

**Customer:**

**Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.**

**A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.**

Vendor: Deere & Company

- ☐ 2000 John Deere Run  
Cary, NC 27513

- ☐ Signature on all LOIs and POs with a signature line

- ☐ Contract name or number; or JD Quote ID

- ☐ Sold to street address

- ☐ Ship to street address (no PO box)

- ☐ Bill to contact name and phone number

- ☐ Bill to address

- ☐ Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)

- ☐ Membership number if required by the contract

**For any questions, please contact:**

**Michael Williams**

Beard Equipment Company  
4539 Nw 44th Avenue  
Ocala, FL 34482

Tel: 800-848-8563

Fax: 251-452-2309

Email: [mwilliams@beardequipment.com](mailto:mwilliams@beardequipment.com)

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.



---

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580  
UEID: FNSWEDARMK53

---

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

Beard Equipment Company  
4539 Nw 44th Avenue  
Ocala, FL 34482  
800-848-8563  
JohnDeereEmails@beardequipment.com

---

### Quote Summary

**Prepared For:**

Liza Warmuth  
CITY OF OCALA FLEET MGMT  
Liza Warmuth  
2100 NE 30TH AVE  
OCALA, FL 34470  
Business: 352-351-6750  
LWARMUTH@OCALAFLL.GOV

**Delivering Dealer:**

**Beard Equipment Company**  
Michael Williams  
4539 Nw 44th Avenue  
Ocala, FL 34482  
Phone: 800-848-8563  
mwilliams@beardequipment.com

---

|                          |               |
|--------------------------|---------------|
| <b>Quote ID:</b>         | 32410621      |
| <b>Created On:</b>       | 02 March 2025 |
| <b>Last Modified On:</b> | 03 March 2025 |
| <b>Expiration Date:</b>  | 04 April 2025 |

---

| Equipment Summary                                                 | Suggested List | Selling Price  | Qty | Extended     |
|-------------------------------------------------------------------|----------------|----------------|-----|--------------|
| JOHN DEERE GATOR™HPX615E<br>(Model Year 2025)                     | \$ 18,391.58   | \$ 16,000.68 X | 1 = | \$ 16,000.68 |
| <b>Contract:</b> FL Ag & Lawn Equip 25101900-21-STC (PG F2 CG 22) |                |                |     |              |
| <b>Price Effective Date:</b> December 31, 2023                    |                |                |     |              |

---

|                        |                     |
|------------------------|---------------------|
| <b>Equipment Total</b> | <b>\$ 16,000.68</b> |
|------------------------|---------------------|

---

---

**Quote Summary**

|                            |                     |
|----------------------------|---------------------|
| Equipment Total            | \$ 16,000.68        |
| Trade In                   |                     |
| SubTotal                   | <b>\$ 16,000.68</b> |
| Est. Service Agreement Tax | \$ 0.00             |
| Total                      | \$ 16,000.68        |
| <b>Balance Due</b>         | <b>\$ 16,000.68</b> |

---

**Salesperson : X** \_\_\_\_\_**Accepted By : X** \_\_\_\_\_

---

*Confidential*

# Selling Equipment

**Quote Id:** 32410621      **Customer Name:** CITY OF OCALA FLEET MGMT

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580  
UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

Beard Equipment Company  
4539 Nw 44th Avenue  
Ocala, FL 34482  
800-848-8563  
JohnDeereEmails@beardequipment.com

## JOHN DEERE GATOR™HPX615E (Model Year 2025)

**Hours:**

**Suggested List \***

**Stock Number:**

\$ 18,391.58

**Contract:** FL Ag & Lawn Equip 25101900-21-STC (PG F2  
CG 22)

**Selling Price \***

\$ 16,000.68

**Price Effective Date:** December 31, 2023

\* Price per item - includes Fees and Non-contract items

| Code                                        | Description                                            | Qty | List Price         | Discount% | Discount Amount  | Contract Price     | Extended Contract Price |
|---------------------------------------------|--------------------------------------------------------|-----|--------------------|-----------|------------------|--------------------|-------------------------|
| 57GCM                                       | GATOR™HPX615E (Model Year 2025)                        | 1   | \$ 15,399.00       | 13.00     | \$ 2,001.87      | \$ 13,397.13       | \$ 13,397.13            |
| Standard Options - Per Unit                 |                                                        |     |                    |           |                  |                    |                         |
| 001F                                        | US 49 State                                            | 1   | \$ 0.00            | 13.00     | \$ 0.00          | \$ 0.00            | \$ 0.00                 |
| 0505                                        | Build To Order                                         | 1   | \$ 0.00            | 13.00     | \$ 0.00          | \$ 0.00            | \$ 0.00                 |
| 1011                                        | High-Performance All-Purpose (HPAP) Tires              | 1   | \$ 0.00            | 13.00     | \$ 0.00          | \$ 0.00            | \$ 0.00                 |
| 2007                                        | Standard Bench Seat - Black                            | 1   | \$ 0.00            | 13.00     | \$ 0.00          | \$ 0.00            | \$ 0.00                 |
| 2350                                        | Park Position in Transmission                          | 1   | \$ 0.00            | 13.00     | \$ 0.00          | \$ 0.00            | \$ 0.00                 |
| 3003                                        | Cargo Box with Spray In Liner, Brake and Tail Lights   | 1   | \$ 0.00            | 13.00     | \$ 0.00          | \$ 0.00            | \$ 0.00                 |
| 3100                                        | Cargo Box Power Lift                                   | 1   | \$ 1,100.00        | 13.00     | \$ 143.00        | \$ 957.00          | \$ 957.00               |
| 4000                                        | OPS with Nets                                          | 1   | \$ 0.00            | 13.00     | \$ 0.00          | \$ 0.00            | \$ 0.00                 |
| 4030                                        | Black Poly Roof                                        | 1   | \$ 591.00          | 13.00     | \$ 76.83         | \$ 514.17          | \$ 514.17               |
| 4249                                        | Less Front Brush Guard                                 | 1   | \$ 0.00            | 13.00     | \$ 0.00          | \$ 0.00            | \$ 0.00                 |
| <b>Standard Options Total</b>               |                                                        |     | <b>\$ 1,691.00</b> |           | <b>\$ 219.83</b> | <b>\$ 1,471.17</b> | <b>\$ 1,471.17</b>      |
| Dealer Attachments/Non-Contract/Open Market |                                                        |     |                    |           |                  |                    |                         |
| BM25148                                     | Occupant Protective Structure (OPS) Rear View Mirror   | 1   | \$ 124.54          | 13.00     | \$ 16.19         | \$ 108.35          | \$ 108.35               |
| BM25922                                     | OPS Abrasion Resistant Full Windshield                 | 1   | \$ 834.29          | 13.00     | \$ 108.46        | \$ 725.83          | \$ 725.83               |
| BM22290                                     | Drawbar and ball mount for 51mm (2 in.) receiver hitch | 1   | \$ 58.41           | 13.00     | \$ 7.59          | \$ 50.82           | \$ 50.82                |
| BM23370                                     | Horn Kit                                               | 1   | \$ 142.17          | 13.00     | \$ 18.48         | \$ 123.69          | \$ 123.69               |
| BUC10804                                    | Backup Alarm                                           | 1   | \$ 142.17          | 13.00     | \$ 18.48         | \$ 123.69          | \$ 123.69               |



JOHN DEERE

# Selling Equipment

Quote Id: 32410621      Customer Name: CITY OF OCALA FLEET MGMT

**ALL PURCHASE ORDERS MUST BE MADE OUT  
TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580  
UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT  
TO DELIVERING DEALER:**

Beard Equipment Company  
4539 Nw 44th Avenue  
Ocala, FL 34482  
800-848-8563  
JohnDeereEmails@beardequipment.com

|                                 |                     |                    |                     |                     |
|---------------------------------|---------------------|--------------------|---------------------|---------------------|
| <b>Dealer Attachments Total</b> | <b>\$ 1,301.58</b>  | <b>\$ 169.20</b>   | <b>\$ 1,132.38</b>  | <b>\$ 1,132.38</b>  |
| <b>Value Added Services</b>     | <b>\$ 0.00</b>      |                    | <b>\$ 0.00</b>      | <b>\$ 0.00</b>      |
| <b>Total</b>                    |                     |                    |                     |                     |
| <b>Total Selling Price</b>      | <b>\$ 18,391.58</b> | <b>\$ 2,390.90</b> | <b>\$ 16,000.68</b> | <b>\$ 16,000.68</b> |