

# BID TABULATION & NOTICE OF INTENT TO AWARD



Bid Name: **Citywide Tree Trimming and Removal Services**

ProRFx ID: ITB01192200000008

Notifications Sent: 86

Bids: 6

Solicitation: **ITB# COO/220052**

Buyer: David Williams

Buyer Email: [dwilliams@ocalafl.org](mailto:dwilliams@ocalafl.org)

Buyer Phone: 352-629-8350

**3/22/22 Notice of Intent to Award to Tip Top Tree Experts, LLC (primary) and Marion Tree Trimming and Stump Removal, LLC (secondary) pending City Council approval.**

| Bidder Name                                                     | Office Location           | Total Bid Amount           |
|-----------------------------------------------------------------|---------------------------|----------------------------|
| <b>Tip Top Tree Experts, LLC*</b>                               | Weirsdale, FL             | <b>\$ 1,228,445.38</b>     |
| <b>Marion Tree Trimming and Stump Removal, LLC*</b>             | Ocala, FL                 | <b>\$ 1,300,970.00</b>     |
| <del>Flyaway Access, LLC***<br/>d/b/a Conrad Tree Service</del> | <del>Ocala, FL</del>      | <del>\$ 2,619,735.00</del> |
| <del>Blades of Green Tree and Landscaping, LLC**</del>          | <del>Windermere, FL</del> | <del>\$ 1,085,220.00</del> |
| <del>Premier Lawn Maintenance, LLC**</del>                      | <del>Longwood, FL</del>   | <del>\$ 1,196,032.50</del> |
| <del>Wright Tree Service, Inc.**</del>                          | <del>Tampa, FL</del>      | <del>\$ 1,644,318.50</del> |

\*Best-and-Final Offer (BAFO) pricing requested from the two low bidders.

\*\*Bidders rejected for not meeting location requirement in the Scope of Work.

\*\*\*Bidder rejected for unreasonable pricing.

| Item     | Description                                                 | Qty          | UOM                 | Unit Price           | Total                  |
|----------|-------------------------------------------------------------|--------------|---------------------|----------------------|------------------------|
| <b>1</b> | <b>0" to 38" Circumference</b>                              | <b>3</b>     | <b>Per Tree</b>     |                      |                        |
|          | Tip Top Tree Experts, LLC*                                  | 3            | Per Tree            | \$ 225.00            | \$ 675.00              |
|          | Marion Tree Trimming and Stump Removal, LLC*                | 3            | Per Tree            | \$ 300.00            | \$ 900.00              |
|          | <del>Flyaway Access, LLC d/b/a Conrad Tree Service***</del> | <del>3</del> | <del>Per Tree</del> | <del>\$ 800.00</del> | <del>\$ 2,400.00</del> |
|          | <del>Blades of Green Tree and Landscaping, LLC**</del>      | <del>3</del> | <del>Per Tree</del> | <del>\$ 200.00</del> | <del>\$ 600.00</del>   |
|          | <del>Premier Lawn Maintenance, LLC**</del>                  | <del>3</del> | <del>Per Tree</del> | <del>\$ 900.00</del> | <del>\$ 2,700.00</del> |
|          | <del>Wright Tree Service, Inc.**</del>                      | <del>3</del> | <del>Per Tree</del> | <del>\$ 181.25</del> | <del>\$ 543.75</del>   |

| Item     | Description                                                 | Qty           | UOM                 | Unit Price             | Total                   |
|----------|-------------------------------------------------------------|---------------|---------------------|------------------------|-------------------------|
| <b>2</b> | <b>39" to 72" Circumference</b>                             | <b>14</b>     | <b>Per Tree</b>     |                        |                         |
|          | Tip Top Tree Experts, LLC*                                  | 14            | Per Tree            | \$ 948.00              | \$ 13,272.00            |
|          | Marion Tree Trimming and Stump Removal, LLC*                | 14            | Per Tree            | \$ 600.00              | \$ 8,400.00             |
|          | <del>Flyaway Access, LLC d/b/a Conrad Tree Service***</del> | <del>14</del> | <del>Per Tree</del> | <del>\$ 2,500.00</del> | <del>\$ 35,000.00</del> |
|          | <del>Blades of Green Tree and Landscaping, LLC**</del>      | <del>14</del> | <del>Per Tree</del> | <del>\$ 600.00</del>   | <del>\$ 8,400.00</del>  |
|          | <del>Premier Lawn Maintenance, LLC**</del>                  | <del>14</del> | <del>Per Tree</del> | <del>\$ 950.00</del>   | <del>\$ 13,300.00</del> |
|          | <del>Wright Tree Service, Inc.**</del>                      | <del>14</del> | <del>Per Tree</del> | <del>\$ 325.00</del>   | <del>\$ 4,550.00</del>  |

| Item     | Description                                                 | Qty           | UOM                 | Unit Price             | Total                   |
|----------|-------------------------------------------------------------|---------------|---------------------|------------------------|-------------------------|
| <b>3</b> | <b>73" to 110" Circumference</b>                            | <b>17</b>     | <b>Per Tree</b>     |                        |                         |
|          | Tip Top Tree Experts, LLC*                                  | 17            | Per Tree            | \$ 1,798.50            | \$ 30,574.50            |
|          | Marion Tree Trimming and Stump Removal, LLC*                | 17            | Per Tree            | \$ 1,000.00            | \$ 17,000.00            |
|          | <del>Flyaway Access, LLC d/b/a Conrad Tree Service***</del> | <del>17</del> | <del>Per Tree</del> | <del>\$ 3,500.00</del> | <del>\$ 59,500.00</del> |
|          | <del>Blades of Green Tree and Landscaping, LLC**</del>      | <del>17</del> | <del>Per Tree</del> | <del>\$ 1,300.00</del> | <del>\$ 22,100.00</del> |
|          | <del>Premier Lawn Maintenance, LLC**</del>                  | <del>17</del> | <del>Per Tree</del> | <del>\$ 1,900.00</del> | <del>\$ 32,300.00</del> |
|          | <del>Wright Tree Service, Inc.**</del>                      | <del>17</del> | <del>Per Tree</del> | <del>\$ 872.00</del>   | <del>\$ 14,824.00</del> |

| Item     | Description                                                 | Qty           | UOM                 | Unit Price             | Total                   |
|----------|-------------------------------------------------------------|---------------|---------------------|------------------------|-------------------------|
| <b>4</b> | <b>111" to 148" Circumference</b>                           | <b>22</b>     | <b>Per Tree</b>     |                        |                         |
|          | Tip Top Tree Experts, LLC*                                  | 22            | Per Tree            | \$ 1,898.89            | \$ 41,775.58            |
|          | Marion Tree Trimming and Stump Removal, LLC*                | 22            | Per Tree            | \$ 1,500.00            | \$ 33,000.00            |
|          | <del>Flyaway Access, LLC d/b/a Conrad Tree Service***</del> | <del>22</del> | <del>Per Tree</del> | <del>\$ 4,500.00</del> | <del>\$ 99,000.00</del> |
|          | <del>Blades of Green Tree and Landscaping, LLC**</del>      | <del>22</del> | <del>Per Tree</del> | <del>\$ 200.00</del>   | <del>\$ 4,400.00</del>  |
|          | <del>Premier Lawn Maintenance, LLC**</del>                  | <del>22</del> | <del>Per Tree</del> | <del>\$ 2,250.00</del> | <del>\$ 49,500.00</del> |
|          | <del>Wright Tree Service, Inc.**</del>                      | <del>22</del> | <del>Per Tree</del> | <del>\$ 1,350.00</del> | <del>\$ 29,700.00</del> |

| Item     | Description                                                 | Qty           | UOM                 | Unit Price             | Total                   |
|----------|-------------------------------------------------------------|---------------|---------------------|------------------------|-------------------------|
| <b>5</b> | <b>149" to 185" Circumference</b>                           | <b>12</b>     | <b>Per Tree</b>     |                        |                         |
|          | Tip Top Tree Experts, LLC*                                  | 12            | Per Tree            | \$ 2,650.00            | \$ 31,800.00            |
|          | Marion Tree Trimming and Stump Removal, LLC*                | 12            | Per Tree            | \$ 3,300.00            | \$ 39,600.00            |
|          | <del>Flyaway Access, LLC d/b/a Conrad Tree Service***</del> | <del>12</del> | <del>Per Tree</del> | <del>\$ 6,000.00</del> | <del>\$ 72,000.00</del> |
|          | <del>Blades of Green Tree and Landscaping, LLC**</del>      | <del>12</del> | <del>Per Tree</del> | <del>\$ 2,500.00</del> | <del>\$ 30,000.00</del> |
|          | <del>Premier Lawn Maintenance, LLC**</del>                  | <del>12</del> | <del>Per Tree</del> | <del>\$ 2,500.00</del> | <del>\$ 30,000.00</del> |
|          | <del>Wright Tree Service, Inc.**</del>                      | <del>12</del> | <del>Per Tree</del> | <del>\$ 2,200.00</del> | <del>\$ 26,400.00</del> |

| Item     | Description                                                 | Qty          | UOM                 | Unit Price           | Total                |
|----------|-------------------------------------------------------------|--------------|---------------------|----------------------|----------------------|
| <b>6</b> | <b>0" to 38" Circumference</b>                              | <b>1</b>     | <b>Per Tree</b>     |                      |                      |
|          | Tip Top Tree Experts, LLC*                                  | 1            | Per Tree            | \$ 325.50            | \$ 325.50            |
|          | Marion Tree Trimming and Stump Removal, LLC*                | 1            | Per Tree            | \$ 125.00            | \$ 125.00            |
|          | <del>Flyaway Access, LLC d/b/a Conrad Tree Service***</del> | <del>1</del> | <del>Per Tree</del> | <del>\$ 350.00</del> | <del>\$ 350.00</del> |
|          | <del>Blades of Green Tree and Landscaping, LLC**</del>      | <del>1</del> | <del>Per Tree</del> | <del>\$ 200.00</del> | <del>\$ 200.00</del> |
|          | <del>Premier Lawn Maintenance, LLC**</del>                  | <del>1</del> | <del>Per Tree</del> | <del>\$ 900.00</del> | <del>\$ 900.00</del> |
|          | <del>Wright Tree Service, Inc.**</del>                      | <del>1</del> | <del>Per Tree</del> | <del>\$ 181.25</del> | <del>\$ 181.25</del> |

| Item     | Description                                                 | Qty          | UOM                 | Unit Price           | Total                  |
|----------|-------------------------------------------------------------|--------------|---------------------|----------------------|------------------------|
| <b>7</b> | <b>39" to 72" Circumference</b>                             | <b>3</b>     | <b>Per Tree</b>     |                      |                        |
|          | Tip Top Tree Experts, LLC*                                  | 3            | Per Tree            | \$ 848.50            | \$ 2,545.50            |
|          | Marion Tree Trimming and Stump Removal, LLC*                | 3            | Per Tree            | \$ 225.00            | \$ 675.00              |
|          | <del>Flyaway Access, LLC d/b/a Conrad Tree Service***</del> | <del>3</del> | <del>Per Tree</del> | <del>\$ 500.00</del> | <del>\$ 1,500.00</del> |
|          | <del>Blades of Green Tree and Landscaping, LLC**</del>      | <del>3</del> | <del>Per Tree</del> | <del>\$ 600.00</del> | <del>\$ 1,800.00</del> |
|          | <del>Premier Lawn Maintenance, LLC**</del>                  | <del>3</del> | <del>Per Tree</del> | <del>\$ 950.00</del> | <del>\$ 2,850.00</del> |
|          | <del>Wright Tree Service, Inc.**</del>                      | <del>3</del> | <del>Per Tree</del> | <del>\$ 325.00</del> | <del>\$ 975.00</del>   |

| Item     | Description                                             | Qty      | UOM             | Unit Price         | Total               |
|----------|---------------------------------------------------------|----------|-----------------|--------------------|---------------------|
| <b>8</b> | <b>73" to 110" Circumference</b>                        | <b>9</b> | <b>Per Tree</b> |                    |                     |
|          | Tip Top Tree Experts, LLC*                              | 9        | Per Tree        | \$ 964.00          | \$ 8,676.00         |
|          | Marion Tree Trimming and Stump Removal, LLC*            | 9        | Per Tree        | \$ 500.00          | \$ 4,500.00         |
|          | <i>Flyaway Access, LLC d/b/a Conrad Tree Service***</i> | <i>9</i> | <i>Per Tree</i> | <i>\$ 700.00</i>   | <i>\$ 6,300.00</i>  |
|          | <i>Blades of Green Tree and Landscaping, LLC**</i>      | <i>9</i> | <i>Per Tree</i> | <i>\$ 1,000.00</i> | <i>\$ 9,000.00</i>  |
|          | <i>Premier Lawn Maintenance, LLC**</i>                  | <i>9</i> | <i>Per Tree</i> | <i>\$ 1,900.00</i> | <i>\$ 17,100.00</i> |
|          | <i>Wright Tree Service, Inc.**</i>                      | <i>9</i> | <i>Per Tree</i> | <i>\$ 872.00</i>   | <i>\$ 7,848.00</i>  |

| Item     | Description                                             | Qty      | UOM             | Unit Price         | Total               |
|----------|---------------------------------------------------------|----------|-----------------|--------------------|---------------------|
| <b>9</b> | <b>111" to 148" Circumference</b>                       | <b>8</b> | <b>Per Tree</b> |                    |                     |
|          | Tip Top Tree Experts, LLC*                              | 8        | Per Tree        | \$ 1,198.89        | \$ 9,591.12         |
|          | Marion Tree Trimming and Stump Removal, LLC*            | 8        | Per Tree        | \$ 650.00          | \$ 5,200.00         |
|          | <i>Flyaway Access, LLC d/b/a Conrad Tree Service***</i> | <i>8</i> | <i>Per Tree</i> | <i>\$ 1,000.00</i> | <i>\$ 8,000.00</i>  |
|          | <i>Blades of Green Tree and Landscaping, LLC**</i>      | <i>8</i> | <i>Per Tree</i> | <i>\$ 1,400.00</i> | <i>\$ 11,200.00</i> |
|          | <i>Premier Lawn Maintenance, LLC**</i>                  | <i>8</i> | <i>Per Tree</i> | <i>\$ 2,250.00</i> | <i>\$ 18,000.00</i> |
|          | <i>Wright Tree Service, Inc.**</i>                      | <i>8</i> | <i>Per Tree</i> | <i>\$ 1,350.00</i> | <i>\$ 10,800.00</i> |

| Item      | Description                                             | Qty      | UOM             | Unit Price         | Total              |
|-----------|---------------------------------------------------------|----------|-----------------|--------------------|--------------------|
| <b>10</b> | <b>149" to 185" Circumference</b>                       | <b>1</b> | <b>Per Tree</b> |                    |                    |
|           | Tip Top Tree Experts, LLC*                              | 1        | Per Tree        | \$ 2,650.00        | \$ 2,650.00        |
|           | Marion Tree Trimming and Stump Removal, LLC*            | 1        | Per Tree        | \$ 1,000.00        | \$ 1,000.00        |
|           | <i>Flyaway Access, LLC d/b/a Conrad Tree Service***</i> | <i>1</i> | <i>Per Tree</i> | <i>\$ 1,500.00</i> | <i>\$ 1,500.00</i> |
|           | <i>Blades of Green Tree and Landscaping, LLC**</i>      | <i>1</i> | <i>Per Tree</i> | <i>\$ 1,500.00</i> | <i>\$ 1,500.00</i> |
|           | <i>Premier Lawn Maintenance, LLC**</i>                  | <i>1</i> | <i>Per Tree</i> | <i>\$ 2,500.00</i> | <i>\$ 2,500.00</i> |
|           | <i>Wright Tree Service, Inc.**</i>                      | <i>1</i> | <i>Per Tree</i> | <i>\$ 2,200.00</i> | <i>\$ 2,200.00</i> |

| Item      | Description                                             | Qty      | UOM             | Unit Price       | Total            |
|-----------|---------------------------------------------------------|----------|-----------------|------------------|------------------|
| <b>11</b> | <b>0" to 38" Circumference</b>                          | <b>1</b> | <b>Per Tree</b> |                  |                  |
|           | Tip Top Tree Experts, LLC*                              | 1        | Per Tree        | \$ 325.44        | \$ 325.44        |
|           | Marion Tree Trimming and Stump Removal, LLC*            | 1        | Per Tree        | \$ 150.00        | \$ 150.00        |
|           | <i>Flyaway Access, LLC d/b/a Conrad Tree Service***</i> | <i>1</i> | <i>Per Tree</i> | <i>\$ 700.00</i> | <i>\$ 700.00</i> |
|           | <i>Blades of Green Tree and Landscaping, LLC**</i>      | <i>1</i> | <i>Per Tree</i> | <i>\$ 200.00</i> | <i>\$ 200.00</i> |
|           | <i>Premier Lawn Maintenance, LLC**</i>                  | <i>1</i> | <i>Per Tree</i> | <i>\$ 900.00</i> | <i>\$ 900.00</i> |
|           | <i>Wright Tree Service, Inc.**</i>                      | <i>1</i> | <i>Per Tree</i> | <i>\$ 181.25</i> | <i>\$ 181.25</i> |

| Item      | Description                                             | Qty       | UOM             | Unit Price         | Total               |
|-----------|---------------------------------------------------------|-----------|-----------------|--------------------|---------------------|
| <b>12</b> | <b>39" to 72" Circumference</b>                         | <b>27</b> | <b>Per Tree</b> |                    |                     |
|           | Tip Top Tree Experts, LLC*                              | 27        | Per Tree        | \$ 821.00          | \$ 22,167.00        |
|           | Marion Tree Trimming and Stump Removal, LLC*            | 27        | Per Tree        | \$ 300.00          | \$ 8,100.00         |
|           | <i>Flyaway Access, LLC d/b/a Conrad Tree Service***</i> | <i>27</i> | <i>Per Tree</i> | <i>\$ 2,300.00</i> | <i>\$ 62,100.00</i> |
|           | <i>Blades of Green Tree and Landscaping, LLC**</i>      | <i>27</i> | <i>Per Tree</i> | <i>\$ 700.00</i>   | <i>\$ 18,900.00</i> |
|           | <i>Premier Lawn Maintenance, LLC**</i>                  | <i>27</i> | <i>Per Tree</i> | <i>\$ 950.00</i>   | <i>\$ 25,650.00</i> |
|           | <i>Wright Tree Service, Inc.**</i>                      | <i>27</i> | <i>Per Tree</i> | <i>\$ 325.00</i>   | <i>\$ 8,775.00</i>  |

| Item      | Description                                             | Qty       | UOM             | Unit Price         | Total               |
|-----------|---------------------------------------------------------|-----------|-----------------|--------------------|---------------------|
| <b>13</b> | <b>73" to 110" Circumference</b>                        | <b>17</b> | <b>Per Tree</b> |                    |                     |
|           | Tip Top Tree Experts, LLC*                              | 17        | Per Tree        | \$ 1,325.00        | \$ 22,525.00        |
|           | Marion Tree Trimming and Stump Removal, LLC*            | 17        | Per Tree        | \$ 800.00          | \$ 13,600.00        |
|           | <i>Flyaway Access, LLC d/b/a Conrad Tree Service***</i> | <i>17</i> | <i>Per Tree</i> | <i>\$ 3,300.00</i> | <i>\$ 56,100.00</i> |
|           | <i>Blades of Green Tree and Landscaping, LLC**</i>      | <i>17</i> | <i>Per Tree</i> | <i>\$ 900.00</i>   | <i>\$ 15,300.00</i> |
|           | <i>Premier Lawn Maintenance, LLC**</i>                  | <i>17</i> | <i>Per Tree</i> | <i>\$ 1,900.00</i> | <i>\$ 32,300.00</i> |
|           | <i>Wright Tree Service, Inc.**</i>                      | <i>17</i> | <i>Per Tree</i> | <i>\$ 872.00</i>   | <i>\$ 14,824.00</i> |

| Item | Description                                                 | Qty           | UOM                 | Unit Price             | Total                   |
|------|-------------------------------------------------------------|---------------|---------------------|------------------------|-------------------------|
| 14   | 111" to 148" Circumference                                  | 11            | Per Tree            |                        |                         |
|      | Tip Top Tree Experts, LLC*                                  | 11            | Per Tree            | \$ 1,425.00            | \$ 15,675.00            |
|      | Marion Tree Trimming and Stump Removal, LLC*                | 11            | Per Tree            | \$ 1,500.00            | \$ 16,500.00            |
|      | <del>Flyaway Access, LLC d/b/a Conrad Tree Service***</del> | <del>11</del> | <del>Per Tree</del> | <del>\$ 4,100.00</del> | <del>\$ 45,100.00</del> |
|      | <del>Blades of Green Tree and Landscaping, LLC**</del>      | <del>11</del> | <del>Per Tree</del> | <del>\$ 100.00</del>   | <del>\$ 1,100.00</del>  |
|      | <del>Premier Lawn Maintenance, LLC**</del>                  | <del>11</del> | <del>Per Tree</del> | <del>\$ 2,250.00</del> | <del>\$ 24,750.00</del> |
|      | <del>Wright Tree Service, Inc.**</del>                      | <del>11</del> | <del>Per Tree</del> | <del>\$ 1,350.00</del> | <del>\$ 14,850.00</del> |

| Item | Description                                                 | Qty           | UOM                 | Unit Price             | Total                   |
|------|-------------------------------------------------------------|---------------|---------------------|------------------------|-------------------------|
| 15   | 149" to 185" Circumference                                  | 14            | Per Tree            |                        |                         |
|      | Tip Top Tree Experts, LLC*                                  | 14            | Per Tree            | \$ 1,550.00            | \$ 21,700.00            |
|      | Marion Tree Trimming and Stump Removal, LLC*                | 14            | Per Tree            | \$ 2,200.00            | \$ 30,800.00            |
|      | <del>Flyaway Access, LLC d/b/a Conrad Tree Service***</del> | <del>14</del> | <del>Per Tree</del> | <del>\$ 5,500.00</del> | <del>\$ 77,000.00</del> |
|      | <del>Blades of Green Tree and Landscaping, LLC**</del>      | <del>14</del> | <del>Per Tree</del> | <del>\$ 1,500.00</del> | <del>\$ 21,000.00</del> |
|      | <del>Premier Lawn Maintenance, LLC**</del>                  | <del>14</del> | <del>Per Tree</del> | <del>\$ 2,500.00</del> | <del>\$ 35,000.00</del> |
|      | <del>Wright Tree Service, Inc.**</del>                      | <del>14</del> | <del>Per Tree</del> | <del>\$ 2,200.00</del> | <del>\$ 30,800.00</del> |

| Item | Description                                                  | Qty            | UOM                 | Unit Price           | Total                    |
|------|--------------------------------------------------------------|----------------|---------------------|----------------------|--------------------------|
| 16   | Tree Trimming/Pruning (including debris removal) 3-man crew. | 840            | Per Hour            |                      |                          |
|      | Tip Top Tree Experts, LLC*                                   | 840            | Per Hour            | \$ 222.48            | \$ 186,883.20            |
|      | Marion Tree Trimming and Stump Removal, LLC*                 | 840            | Per Hour            | \$ 275.00            | \$ 231,000.00            |
|      | <del>Flyaway Access, LLC d/b/a Conrad Tree Service***</del>  | <del>840</del> | <del>Per Hour</del> | <del>\$ 450.00</del> | <del>\$ 378,000.00</del> |
|      | <del>Blades of Green Tree and Landscaping, LLC**</del>       | <del>840</del> | <del>Per Hour</del> | <del>\$ 195.00</del> | <del>\$ 163,800.00</del> |
|      | <del>Premier Lawn Maintenance, LLC**</del>                   | <del>840</del> | <del>Per Hour</del> | <del>\$ 100.00</del> | <del>\$ 84,000.00</del>  |
|      | <del>Wright Tree Service, Inc.**</del>                       | <del>840</del> | <del>Per Hour</del> | <del>\$ 241.50</del> | <del>\$ 202,860.00</del> |

| Item | Description                                                 | Qty            | UOM                 | Unit Price           | Total                    |
|------|-------------------------------------------------------------|----------------|---------------------|----------------------|--------------------------|
| 17   | Emergency/Disaster Work Upcharge 3-man crew.                | 374            | Per Hour            |                      |                          |
|      | Tip Top Tree Experts, LLC*                                  | 374            | Per Hour            | \$ 67.80             | \$ 25,357.20             |
|      | Marion Tree Trimming and Stump Removal, LLC*                | 374            | Per Hour            | \$ 250.00            | \$ 93,500.00             |
|      | <del>Flyaway Access, LLC d/b/a Conrad Tree Service***</del> | <del>374</del> | <del>Per Hour</del> | <del>\$ 500.00</del> | <del>\$ 187,000.00</del> |
|      | <del>Blades of Green Tree and Landscaping, LLC**</del>      | <del>374</del> | <del>Per Hour</del> | <del>\$ 65.00</del>  | <del>\$ 24,310.00</del>  |
|      | <del>Premier Lawn Maintenance, LLC**</del>                  | <del>374</del> | <del>Per Hour</del> | <del>\$ 100.00</del> | <del>\$ 37,400.00</del>  |
|      | <del>Wright Tree Service, Inc.**</del>                      | <del>374</del> | <del>Per Hour</del> | <del>\$ 500.00</del> | <del>\$ 187,000.00</del> |

| Item | Description                                                 | Qty          | UOM                 | Unit Price           | Total                  |
|------|-------------------------------------------------------------|--------------|---------------------|----------------------|------------------------|
| 18   | Holiday/Weekend Work Upcharge 3-man crew.                   | 2            | Per Load            |                      |                        |
|      | Tip Top Tree Experts, LLC*                                  | 2            | Per Load            | \$ 248.00            | \$ 496.00              |
|      | Marion Tree Trimming and Stump Removal, LLC*                | 2            | Per Load            | \$ 225.00            | \$ 450.00              |
|      | <del>Flyaway Access, LLC d/b/a Conrad Tree Service***</del> | <del>2</del> | <del>Per Load</del> | <del>\$ 500.00</del> | <del>\$ 1,000.00</del> |
|      | <del>Blades of Green Tree and Landscaping, LLC**</del>      | <del>2</del> | <del>Per Load</del> | <del>\$ 65.00</del>  | <del>\$ 130.00</del>   |
|      | <del>Premier Lawn Maintenance, LLC**</del>                  | <del>2</del> | <del>Per Load</del> | <del>\$ 100.00</del> | <del>\$ 200.00</del>   |
|      | <del>Wright Tree Service, Inc.**</del>                      | <del>2</del> | <del>Per Load</del> | <del>\$ 500.00</del> | <del>\$ 1,000.00</del> |

| Item | Description                                                 | Qty            | UOM                 | Unit Price           | Total                   |
|------|-------------------------------------------------------------|----------------|---------------------|----------------------|-------------------------|
| 19   | Debris removal - including site cleanup 3-man crew.         | 213            | Per Hour            |                      |                         |
|      | Tip Top Tree Experts, LLC*                                  | 213            | Per Hour            | \$ 64.50             | \$ 13,738.50            |
|      | Marion Tree Trimming and Stump Removal, LLC*                | 213            | Per Hour            | \$ 125.00            | \$ 26,625.00            |
|      | <del>Flyaway Access, LLC d/b/a Conrad Tree Service***</del> | <del>213</del> | <del>Per Hour</del> | <del>\$ 300.00</del> | <del>\$ 63,900.00</del> |
|      | <del>Blades of Green Tree and Landscaping, LLC**</del>      | <del>213</del> | <del>Per Hour</del> | <del>\$ 195.00</del> | <del>\$ 41,535.00</del> |
|      | <del>Premier Lawn Maintenance, LLC**</del>                  | <del>213</del> | <del>Per Hour</del> | <del>\$ 100.00</del> | <del>\$ 21,300.00</del> |
|      | <del>Wright Tree Service, Inc.**</del>                      | <del>213</del> | <del>Per Hour</del> | <del>\$ 450.00</del> | <del>\$ 95,850.00</del> |

| Item | Description                                                                        | Qty             | UOM                 | Unit Price         | Total                   |
|------|------------------------------------------------------------------------------------|-----------------|---------------------|--------------------|-------------------------|
| 20   | Grind stumps and roots and remove chips. Area to be clean and level when finished. | 7505            | Per Inch            |                    |                         |
|      | Tip Top Tree Experts, LLC*                                                         | 7505            | Per Inch            | \$ 3.23            | \$ 24,241.15            |
|      | Marion Tree Trimming and Stump Removal, LLC*                                       | 7505            | Per Inch            | \$ 2.00            | \$ 15,010.00            |
|      | <del>Flyaway Access, LLC d/b/a Conrad Tree Service***</del>                        | <del>7505</del> | <del>Per Inch</del> | <del>\$ 2.50</del> | <del>\$ 18,762.50</del> |
|      | <del>Blades of Green Tree and Landscaping, LLC**</del>                             | <del>7505</del> | <del>Per Inch</del> | <del>\$ 5.00</del> | <del>\$ 37,525.00</del> |
|      | <del>Premier Lawn Maintenance, LLC**</del>                                         | <del>7505</del> | <del>Per Inch</del> | <del>\$ 2.25</del> | <del>\$ 16,886.25</del> |
|      | <del>Wright Tree Service, Inc.**</del>                                             | <del>7505</del> | <del>Per Inch</del> | <del>\$ 3.50</del> | <del>\$ 26,267.50</del> |

| Item | Description                                                 | Qty          | UOM                 | Unit Price          | Total                |
|------|-------------------------------------------------------------|--------------|---------------------|---------------------|----------------------|
| 21   | Grind above ground roots.                                   | 3            | Per Hour            |                     |                      |
|      | Tip Top Tree Experts, LLC*                                  | 3            | Per Hour            | \$ 175.00           | \$ 525.00            |
|      | Marion Tree Trimming and Stump Removal, LLC*                | 3            | Per Hour            | \$ 45.00            | \$ 135.00            |
|      | <del>Flyaway Access, LLC d/b/a Conrad Tree Service***</del> | <del>3</del> | <del>Per Hour</del> | <del>\$ 85.00</del> | <del>\$ 255.00</del> |
|      | <del>Blades of Green Tree and Landscaping, LLC**</del>      | <del>3</del> | <del>Per Hour</del> | <del>\$ 60.00</del> | <del>\$ 180.00</del> |
|      | <del>Premier Lawn Maintenance, LLC**</del>                  | <del>3</del> | <del>Per Hour</del> | <del>\$ 45.00</del> | <del>\$ 135.00</del> |
|      | <del>Wright Tree Service, Inc.**</del>                      | <del>3</del> | <del>Per Hour</del> | <del>\$ 1.50</del>  | <del>\$ 4.50</del>   |

| Item | Description                                                 | Qty          | UOM                 | Unit Price           | Total                |
|------|-------------------------------------------------------------|--------------|---------------------|----------------------|----------------------|
| 22   | Maintenance of traffic, if required (all inclusive).        | 5            | Per Hour            |                      |                      |
|      | Tip Top Tree Experts, LLC*                                  | 5            | Per Hour            | \$ 225.00            | \$ 1,125.00          |
|      | Marion Tree Trimming and Stump Removal, LLC*                | 5            | Per Hour            | \$ 70.00             | \$ 350.00            |
|      | <del>Flyaway Access, LLC d/b/a Conrad Tree Service***</del> | <del>5</del> | <del>Per Hour</del> | <del>\$ 150.00</del> | <del>\$ 750.00</del> |
|      | <del>Blades of Green Tree and Landscaping, LLC**</del>      | <del>5</del> | <del>Per Hour</del> | <del>\$ 50.00</del>  | <del>\$ 250.00</del> |
|      | <del>Premier Lawn Maintenance, LLC**</del>                  | <del>5</del> | <del>Per Hour</del> | <del>\$ 100.00</del> | <del>\$ 500.00</del> |
|      | <del>Wright Tree Service, Inc.**</del>                      | <del>5</del> | <del>Per Hour</del> | <del>\$ 45.00</del>  | <del>\$ 225.00</del> |

| Item | Description                                                                                                                                                                                               | Qty           | UOM                 | Unit Price           | Total                   |
|------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|---------------------|----------------------|-------------------------|
| 23   | Cut and toss - clearing access paths from fallen storm debris when time is of the essence and/or in areas not accessible by hauling equipment or areas where hauling equipment is not allowed 3-man crew. | 80            | Per Hour            |                      |                         |
|      | Tip Top Tree Experts, LLC*                                                                                                                                                                                | 80            | Per Hour            | \$ 145.00            | \$ 11,600.00            |
|      | Marion Tree Trimming and Stump Removal, LLC*                                                                                                                                                              | 80            | Per Hour            | \$ 175.00            | \$ 14,000.00            |
|      | <del>Flyaway Access, LLC d/b/a Conrad Tree Service***</del>                                                                                                                                               | <del>80</del> | <del>Per Hour</del> | <del>\$ 350.00</del> | <del>\$ 28,000.00</del> |
|      | <del>Blades of Green Tree and Landscaping, LLC**</del>                                                                                                                                                    | <del>80</del> | <del>Per Hour</del> | <del>\$ 65.00</del>  | <del>\$ 5,200.00</del>  |
|      | <del>Premier Lawn Maintenance, LLC**</del>                                                                                                                                                                | <del>80</del> | <del>Per Hour</del> | <del>\$ 100.00</del> | <del>\$ 8,000.00</del>  |
|      | <del>Wright Tree Service, Inc.**</del>                                                                                                                                                                    | <del>80</del> | <del>Per Hour</del> | <del>\$ 400.00</del> | <del>\$ 32,000.00</del> |

| Item | Description                                                              | Qty            | UOM                 | Unit Price           | Total                    |
|------|--------------------------------------------------------------------------|----------------|---------------------|----------------------|--------------------------|
| 24   | Hauling - Full Load - 50 cubic yards for tree trimming activities, only. | 160            | Per Load            |                      |                          |
|      | Tip Top Tree Experts, LLC*                                               | 160            | Per Load            | \$ 647.00            | \$ 103,520.00            |
|      | Marion Tree Trimming and Stump Removal, LLC*                             | 160            | Per Load            | \$ 380.00            | \$ 60,800.00             |
|      | <del>Flyaway Access, LLC d/b/a Conrad Tree Service***</del>              | <del>160</del> | <del>Per Load</del> | <del>\$ 400.00</del> | <del>\$ 64,000.00</del>  |
|      | <del>Blades of Green Tree and Landscaping, LLC**</del>                   | <del>160</del> | <del>Per Load</del> | <del>\$ 600.00</del> | <del>\$ 96,000.00</del>  |
|      | <del>Premier Lawn Maintenance, LLC**</del>                               | <del>160</del> | <del>Per Load</del> | <del>\$ 750.00</del> | <del>\$ 120,000.00</del> |
|      | <del>Wright Tree Service, Inc.**</del>                                   | <del>160</del> | <del>Per Load</del> | <del>\$ 500.00</del> | <del>\$ 80,000.00</del>  |

| Item | Description                                                              | Qty           | UOM                  | Unit Price           | Total                  |
|------|--------------------------------------------------------------------------|---------------|----------------------|----------------------|------------------------|
| 25   | Hauling - Half Load - 25 cubic yards for tree trimming activities, only. | 16            | Half Load            |                      |                        |
|      | Tip Top Tree Experts, LLC*                                               | 16            | Half Load            | \$ 374.00            | \$ 5,984.00            |
|      | Marion Tree Trimming and Stump Removal, LLC*                             | 16            | Half Load            | \$ 250.00            | \$ 4,000.00            |
|      | <del>Flyaway Access, LLC d/b/a Conrad Tree Service***</del>              | <del>16</del> | <del>Half Load</del> | <del>\$ 250.00</del> | <del>\$ 4,000.00</del> |
|      | <del>Blades of Green Tree and Landscaping, LLC**</del>                   | <del>16</del> | <del>Half Load</del> | <del>\$ 400.00</del> | <del>\$ 6,400.00</del> |
|      | <del>Premier Lawn Maintenance, LLC**</del>                               | <del>16</del> | <del>Half Load</del> | <del>\$ 500.00</del> | <del>\$ 8,000.00</del> |
|      | <del>Wright Tree Service, Inc.**</del>                                   | <del>16</del> | <del>Half Load</del> | <del>\$ 250.00</del> | <del>\$ 4,000.00</del> |

| Item | Description                                                                                | Qty          | UOM                 | Unit Price             | Total                   |
|------|--------------------------------------------------------------------------------------------|--------------|---------------------|------------------------|-------------------------|
| 26   | Removal of tree over 180" circumference (cut and remove debris) - to be raked and cleaned. | 5            | Per Tree            |                        |                         |
|      | Tip Top Tree Experts, LLC*                                                                 | 5            | Per Tree            | \$ 3,250.00            | \$ 16,250.00            |
|      | Marion Tree Trimming and Stump Removal, LLC*                                               | 5            | Per Tree            | \$ 5,000.00            | \$ 25,000.00            |
|      | <del>Flyaway Access, LLC d/b/a Conrad Tree Service***</del>                                | <del>5</del> | <del>Per Tree</del> | <del>\$ 7,500.00</del> | <del>\$ 37,500.00</del> |
|      | <del>Blades of Green Tree and Landscaping, LLC**</del>                                     | <del>5</del> | <del>Per Tree</del> | <del>\$ 4,300.00</del> | <del>\$ 21,500.00</del> |
|      | <del>Premier Lawn Maintenance, LLC**</del>                                                 | <del>5</del> | <del>Per Tree</del> | <del>\$ 2,750.00</del> | <del>\$ 13,750.00</del> |
|      | <del>Wright Tree Service, Inc.**</del>                                                     | <del>5</del> | <del>Per Tree</del> | <del>\$ 5,000.00</del> | <del>\$ 25,000.00</del> |

| Item | Description                                                 | Qty          | UOM                 | Unit Price           | Total                |
|------|-------------------------------------------------------------|--------------|---------------------|----------------------|----------------------|
| 27   | Arborist-Repair of cavities and cabling, one person.        | 1            | Per Hour            |                      |                      |
|      | Tip Top Tree Experts, LLC*                                  | 1            | Per Hour            | \$ 225.00            | \$ 225.00            |
|      | Marion Tree Trimming and Stump Removal, LLC*                | 1            | Per Hour            | \$ 65.00             | \$ 65.00             |
|      | <del>Flyaway Access, LLC d/b/a Conrad Tree Service***</del> | <del>1</del> | <del>Per Hour</del> | <del>\$ 150.00</del> | <del>\$ 150.00</del> |
|      | <del>Blades of Green Tree and Landscaping, LLC**</del>      | <del>1</del> | <del>Per Hour</del> | <del>\$ 80.00</del>  | <del>\$ 80.00</del>  |
|      | <del>Premier Lawn Maintenance, LLC**</del>                  | <del>1</del> | <del>Per Hour</del> | <del>\$ 95.00</del>  | <del>\$ 95.00</del>  |
|      | <del>Wright Tree Service, Inc.**</del>                      | <del>1</del> | <del>Per Hour</del> | <del>\$ 500.00</del> | <del>\$ 500.00</del> |