



Customer:

Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.

A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.

Vendor: Deere & Company

2000 John Deere Run

Cary, NC 27513-2789 US

FED ID: 36-2382580

UEID: FNSWEDARMK53

Signature on all LOIs and POs with a signature line

Contract name or number; or JD Quote ID

Sold to street address

Ship to street address (no PO box)

Bill to contact name and phone number

Bill to address

Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)

Membership number if required by the contract

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.

For any questions, please contact:

Michael Williams

Beard Equipment Company

4539 NW 44th Avenue

Ocala, FL 34482

Work Phone: 3528576648

Cell Phone: 3528576648

Email: mwilliams@beardequipment.com



JOHN DEERE

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513-2789 US
FED ID: 36-2382580
UEID: FNSWEDARMK53

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

Michael Williams
Beard Equipment Company
4539 NW 44th Avenue Ocala, FL 34482

Prepared For

LIZA WARMUTH
CITY OF OCALA FLEET MGMT
2100 NE 30TH AVE
OCALA, FL 344704838
(352) 351-6750
LWARMUTH@OCALAFL.GOV

Prepared By

Michael Williams
Beard Equipment Company
4539 NW 44th Avenue
Ocala, FL 34482
3528576648
mwilliams@beardequipment.com

Quote Id 1360512

Creation Date 03-Dec-2025

Expiration Date 02-Jan-2026



JOHN DEERE
GOLF

BEARD
EQUIPMENT CO.



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Quote Id 1360512

Creation Date 03-Dec-2025

Expiration Date 02-Jan-2026

Quote Summary

Equipment Summary	Suggested List	Selling Price	QTY In Group	Extended
5105M Utility Tractor Contract: FL Ag & Lawn Equip 25101900-21-STC (PG F2 CG 22) Price Effective Date: 02-Dec-2025	\$102,409.81	\$81,982.61	1	\$81,982.61
540M Loader Contract: FL Ag & Lawn Equip 25101900-21-STC (PG F2 CG 22) Price Effective Date: 02-Dec-2025	\$9,501.00	\$7,315.77	1	\$7,315.77
FC15M Flex Wing Rotary Cutter Contract: FL Ag & Lawn Equip 25101900-21-STC (PG F2 CG 22) Price Effective Date: 02-Dec-2025	\$34,272.00	\$26,389.44	1	\$26,389.44
Equipment Total				\$115,687.82

Quote Summary

Total Selling Price	\$115,687.82
Sub-total	\$115,687.82
Balance Due	\$115,687.82

Salesperson : X _____

Accepted By : X _____



Selling Equipment

Quote # 1360512
Customer CITY OF OCALA FLEET MGMT

5105M Utility Tractor

QTY In Group : 1

Hours	---	Suggested List
Serial Number	---	\$102,409.81
Stock Number	---	Selling Price
Contract	FL Ag & Lawn Equip 25101900-21-STC (PG F2 CG 22)	\$81,982.61
Price Effective Date	02-Dec-2025	Discount Amount
PUK Parent Serial #		(\$20,495.65)

Equipment Summary

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
19BGPY	5105M Utility Tractor	1	\$86,678.00	20.0%	(\$17,335.60)	\$69,342.40

Base / Options

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
0202	United States	1	\$0.00	20.0%	\$0.00	\$0.00
0409	English Operators Manual	1	\$0.00	20.0%	\$0.00	\$0.00
0500	Less Package	1	\$0.00	20.0%	\$0.00	\$0.00
182A	Less AutoTrac™ /Less ISOBUS	1	\$0.00	20.0%	\$0.00	\$0.00
1950	Less Application	1	\$0.00	20.0%	\$0.00	\$0.00
183N	JDLink™ Modem	1	\$0.00	20.0%	\$0.00	\$0.00
2055	Standard Cab	1	\$16,038.00	20.0%	(\$3,207.60)	\$12,830.40
2511	Mirror Telescopic LH & RH	1	\$407.00	20.0%	(\$81.40)	\$325.60
2100	Mechanical Suspension seat	1	\$0.00	20.0%	\$0.00	\$0.00
2400	Less Instructional Seat	1	\$0.00	20.0%	\$0.00	\$0.00
1380	PowrReverser™ 16F/16R 40 km/h	1	\$0.00	20.0%	\$0.00	\$0.00
3820	Two Speed PTO - 540/540E	1	\$0.00	20.0%	\$0.00	\$0.00
4310	Basic Drawbar	1	\$0.00	20.0%	\$0.00	\$0.00



4010	Mechanical Rear Hitch Control	1	\$0.00	20.0%	\$0.00	\$0.00
4110	Telescoping Draft Links with Ball End - Category 2	1	\$0.00	20.0%	\$0.00	\$0.00
4210	Mechanical Center Link with Ball Ends - Category 2	1	\$0.00	20.0%	\$0.00	\$0.00
4420	LH & RH Stabilizer Bar	1	\$0.00	20.0%	\$0.00	\$0.00
4160	LH Only Adjustment Lift Link	1	\$0.00	20.0%	\$0.00	\$0.00
4000	Less Front Attachment	1	\$0.00	20.0%	\$0.00	\$0.00
3326	3 Mechanical Stackable Rear SCV	1	\$1,183.00	20.0%	(\$236.60)	\$946.40
3420	2 Stackable Mid SCVs with Mechanical Joystick control	1	\$0.00	20.0%	\$0.00	\$0.00
6040	MFWD Front Axle	1	\$0.00	20.0%	\$0.00	\$0.00
5010	Flange Axle	1	\$0.00	20.0%	\$0.00	\$0.00
5090	Steel Rear Wheels	1	\$0.00	20.0%	\$0.00	\$0.00
5192	19.5L-24 In. 10PR R4 Bias	1	(\$2,977.00)	20.0%	\$595.40	(\$2,381.60)
6133	12.5/80-18 In. 12PR R4 Bias	1	(\$2,303.00)	20.0%	\$460.60	(\$1,842.40)
5999	No Tire Brand Preference	1	\$0.00	20.0%	\$0.00	\$0.00
1725	Loader Prep Package	1	\$2,305.00	20.0%	(\$461.00)	\$1,844.00
3025	Corner Post Deluxe Exhaust	1	\$805.00	20.0%	(\$161.00)	\$644.00
Total Base / Options			\$102,136.00		(\$20,427.20)	\$81,708.80

Technology Options

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
1900	Less Display	1	\$0.00	20.0%	\$0.00	\$0.00
1880	Less Receiver	1	\$0.00	20.0%	\$0.00	\$0.00
Total Technology Options			\$0.00		\$0.00	\$0.00

Dealer Attachments

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
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JOHN DEERE

SWJHD62	Stereo with AM/FM, Bluetooth Steaming, DAB+, Hands Free Calling Capable - Short Din Chassis	1	\$342.26	20.0%	(\$68.45)	\$273.81
Total Dealer Attachments			\$342.26		(\$68.45)	\$273.81
Selling Price Subtotal						\$81,982.61
Total Selling Price			\$102,409.81		(\$20,495.65)	\$81,982.61



540M Loader

QTY In Group : 1

Hours	---	Suggested List
Serial Number	---	\$9,501.00
Stock Number	---	Selling Price
Contract	FL Ag & Lawn Equip 25101900-21-STC (PG F2 CG 22)	\$7,315.77
Price Effective Date	02-Dec-2025	Discount Amount
PUK Parent Serial #		(\$2,185.23)

Equipment Summary

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
14C0P	540M Loader	1	\$12,346.00	23.0%	(\$2,839.58)	\$9,506.42

Base / Options

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
0202	United States	1	\$0.00	23.0%	\$0.00	\$0.00
0409	English	1	\$0.00	23.0%	\$0.00	\$0.00
0500	Less package	1	\$0.00	23.0%	\$0.00	\$0.00
1995	Less mounting frame	1	(\$1,844.00)	23.0%	\$424.12	(\$1,419.88)
2520	540M Standard farm loader, non-self-leveling (NSL) - Two-function	1	\$0.00	23.0%	\$0.00	\$0.00
7510	John Deere™ 500-style carrier	1	(\$154.00)	23.0%	\$35.42	(\$118.58)
3551	Two-function hoses and parts	1	\$0.00	23.0%	\$0.00	\$0.00
4572	Two-function mid-mount Quick Coupler Connection (individual couplers)	1	\$0.00	23.0%	\$0.00	\$0.00
5995	Less hood guard	1	(\$535.00)	23.0%	\$123.05	(\$411.95)
6995	Less ballast box	1	\$0.00	23.0%	\$0.00	\$0.00
8425	1850-mm (73-in.) general purpose bucket (John Deere™ carrier)	1	(\$312.00)	23.0%	\$71.76	(\$240.24)

Total Base / Options	\$9,501.00	(\$2,185.23)	\$7,315.77
Selling Price Subtotal			\$7,315.77
Total Selling Price	\$9,501.00	(\$2,185.23)	\$7,315.77



FC15M Flex Wing Rotary Cutter

QTY In Group : 1

Hours	---	Suggested List
Serial Number	---	\$34,272.00
Stock Number	---	Selling Price
Contract	FL Ag & Lawn Equip 25101900-21-STC (PG F2 CG 22)	\$26,389.44
Price Effective Date	02-Dec-2025	Discount Amount
PUK Parent Serial #		(\$7,882.56)

Equipment Summary

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
22C0P	FC15M Flex Wing Rotary Cutter	1	\$33,747.00	23.0%	(\$7,761.81)	\$25,985.19

Base / Options

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
0202	United States	1	\$0.00	23.0%	\$0.00	\$0.00
2541	Inward Rotation	1	\$0.00	23.0%	\$0.00	\$0.00
3601	540 RPM - 100 HP Gearbox - Inward rotation	1	\$0.00	23.0%	\$0.00	\$0.00
3510	540 RPM Driveline	1	\$0.00	23.0%	\$0.00	\$0.00
2500	Blade Pan	1	\$0.00	23.0%	\$0.00	\$0.00
1200	Spring Suspension	1	\$0.00	23.0%	\$0.00	\$0.00
5280	Rigid Casting Tongue	1	\$0.00	23.0%	\$0.00	\$0.00
5110	Clevis Hitch	1	\$0.00	23.0%	\$0.00	\$0.00
3035	6 Foam-Filled Tires - (Double center, single on wings) - Severe duty ag tires	1	\$525.00	23.0%	(\$120.75)	\$404.25

Total Base / Options	\$34,272.00	(\$7,882.56)	\$26,389.44
Selling Price Subtotal			\$26,389.44
Total Selling Price	\$34,272.00	(\$7,882.56)	\$26,389.44