

Price Schedule 1
Pole Inspection and Treatment
Effective 10/01/2020 - 09/30/2021

Line	Item	Price
1	EXTERNAL TREAT	\$ 31.28
2	EXCAVATED REJECT	\$ 30.09
3	REJECT WITH EXTERNAL TREAT	\$ 36.27
4	SOUND AND BORE	\$ 7.76
5	VISUAL INSPECTION	\$ 5.58
6	INTERNAL TREATMENT	\$ 12.94
7	MITC-FUME - PER TUBE	\$ 7.84
8	PRIVATE PROPERTY	\$ 5.41
9	INSTALL POLE STENCILS	\$ 1.13
10	INST OWNER-SUPPLIED GUY MRKR	\$ 5.88
11	GROUNDWIRE REPAIR	\$ 13.99
12	REATTACH GROUNDWIRE MOLDING	\$ 4.35
13	RISERS	\$ 5.22
14	LOADCALC REQUESTED POLES	\$ 7.02
15	GPS COORDINATES	\$ 3.19
16	DIGITAL IMAGES REJECTS ONLY	\$ 5.52
17	ONLINE DATA DELIVERY/MAPPING	\$ 0.78

Pricing Notes

CPI Increase: Per the terms of the GRU contract the attached price schedule reflects a 2.1% increase, attached for your reference.

Groundwire Repair: Please note, the groundwire repair item listed on the price schedule will be made from the groundline to a distance as high as Osmose field technicians can reasonably reach from the ground (typically 7'-0" to 8'-0").

GPS and Digital Image: The GPS data (per structure) item includes a GPS point with an accuracy level of one to ten meters (1-10 meters). One attempt will be made to collect the GPS point and Digital Image. Osmose will not charge for any unattainable data or image collection. If requested however, Osmose field technicians can return to any pole location, for an hourly rate, to recollect data.

Price Schedule 2
Pole Restoration
Effective 10/01/2020 - 09/30/2021

Line	Item	Price
1	19,100 FT/LBS 5100 X 10	\$ 536.98
2	37,200 FT/LBS C2-3610	\$ 595.47
3	49,600 FT/LBS C2-4910	\$ 662.21
4	56,400 FT/LBS C2-5610	\$ 674.00
5	71,700 FT/LBS C2-7110	\$ 761.36
6	76,900 FT/LBS 980 X 10	\$ 792.96
7	94,900 FT/LBS 1080 X 11	\$ 817.49
8	112,200 FT/LBS 1180 X 11	\$ 875.24
9	129,400 FT/LBS 1280 X 11	\$ 909.78
10	152,600 FT/LBS 1380 X 11	\$ 959.36
11	170,200 FT/LBS 1480 X 13	\$ 1,044.91
12	191,800 FT/LBS 1580 X 13	\$ 1,123.12
13	211,100 FT/LBS 1680 X 13	\$ 1,149.20
14	224,400 FT/LBS 2-1180 X 11	\$ 1,312.88
15	258,800 FT/LBS 2-1280 X 11	\$ 1,364.67
16	305,200 FT/LBS 2-1380 X 11	\$ 1,439.07
17	340,400 FT/LBS 2-1480 X 13	\$ 1,567.36
18	383,600 FT/LBS 2-1580 X 13	\$ 1,684.68
19	PAINT TRUSS N/C	\$ N/C
20	COVER CAPS N/C	\$ N/C
21	UNDERGROUND CABLE EXCAVATE N/C	\$ N/C
22	CONCRETE REPAIR N/C	\$ N/C
23	RISERS N/C	\$ N/C
24	VISUAL INSPECTION N/C	\$ N/C
25	PRIVATE PROPERTY	\$ N/C
26	REDRIVE SINGLE TRUSS	\$ 400.60
27	REBAND,CAP & PAINT PREV TRUSS	\$ 164.61

Pricing Note

CPI Increase: Per the terms of the GRU contract the attached price schedule reflects a 2.1% increase, attached for your reference.

Osmose							Distribution: Combined Grade B & C					CUSTOMER: City of Ocala				
Effective Date: 10/1/2020							Expiration Date: 9/30/2021					Class				
							NESC Restoration Factor: Rule 250B					67%				
Length (ft)	H6	H5	H4	H3	H2	H1	1	2	3	4	5	6	7	9		
20							C2-4910 \$662.21	C2-3610 \$595.47	C2-3610 \$595.47	C2-3610 \$595.47	White 5100x10 \$536.98	White 5100x10 \$536.98	White 5100x10 \$536.98	White 5100x10 \$536.98		
25							Green C2-5610 \$674.90	Red C2-4910 \$662.21	Red C2-3610 \$595.47	Red C2-3610 \$595.47	Red C2-3610 \$595.47	White 5100x10 \$536.98	White 5100x10 \$536.98	White 5100x10 \$536.98		
30							Brown C2-7110 \$781.36	Green C2-5610 \$674.90	Blue C2-4910 \$662.21	Red C2-3610 \$595.47	Red C2-3610 \$595.47	Red C2-3610 \$595.47	White 5100x10 \$536.98	White 5100x10 \$536.98		
35							Yellow 1280x11 \$909.78	White 1180x11 \$875.24	Black 1080x11 \$817.48	Brown C2-7110 \$781.36	Green C2-5610 \$674.90	Blue C2-4910 \$662.21	Red C2-3610 \$595.47	Red C2-3610 \$595.47	Red C2-3610 \$595.47	
40							Blue 1580x13 \$1,123.12	Red 1480x13 \$1,044.91	Green 1380x11 \$959.36	Yellow 1280x11 \$875.24	White 1180x11 \$817.48	Black 1080x11 \$781.36	Green C2-5610 \$674.90	C2-4910 \$662.21	C2-3610 \$595.47	
45							Green 2-1380x11 \$1,567.36	Yellow 2-1280x11 \$1,439.07	White 2-1180x11 \$1,364.67	Blue 1580x13 \$1,123.12	White 1480x13 \$1,044.91	Black 1380x11 \$959.36	Green 1280x11 \$875.24	Blue 1180x11 \$817.48	Red 1080x11 \$781.36	
50							Red 2-1480x13 \$1,567.36	Green 2-1380x11 \$1,439.07	Yellow 2-1280x11 \$1,364.67	White 2-1180x11 \$1,312.12	Blue 1580x13 \$1,123.12	White 1480x13 \$1,044.91	Black 1380x11 \$959.36	Green 1280x11 \$875.24	C2-5610 \$674.90	
55							Blue 2-1580x13 \$1,684.68	Red 2-1480x13 \$1,439.07	Green 2-1380x11 \$1,364.67	Yellow 2-1280x11 \$1,312.12	White 2-1180x11 \$1,212.88	Black 1580x13 \$1,044.91	White 1480x13 \$959.36	Black 1380x11 \$875.24	Green 1280x11 \$781.36	
60							Blue 2-1580x13 \$1,684.68	Red 2-1480x13 \$1,439.07	Green 2-1380x11 \$1,364.67	Yellow 2-1280x11 \$1,312.12	White 2-1180x11 \$1,212.88	Black 1580x13 \$1,044.91	White 1480x13 \$959.36	Black 1380x11 \$875.24	Green 1280x11 \$781.36	
65							Blue 2-1580x13 \$1,684.68	Red 2-1480x13 \$1,439.07	Green 2-1380x11 \$1,364.67	Yellow 2-1280x11 \$1,312.12	White 2-1180x11 \$1,212.88	Black 1580x13 \$1,044.91	White 1480x13 \$959.36	Black 1380x11 \$875.24	Green 1280x11 \$781.36	
70							Blue 2-1580x13 \$1,684.68	Red 2-1480x13 \$1,439.07	Green 2-1380x11 \$1,364.67	Yellow 2-1280x11 \$1,312.12	White 2-1180x11 \$1,212.88	Black 1580x13 \$1,044.91	White 1480x13 \$959.36	Black 1380x11 \$875.24	Green 1280x11 \$781.36	
75							Blue 2-1580x13 \$1,684.68	Red 2-1480x13 \$1,439.07	Green 2-1380x11 \$1,364.67	Yellow 2-1280x11 \$1,312.12	White 2-1180x11 \$1,212.88	Black 1580x13 \$1,044.91	White 1480x13 \$959.36	Black 1380x11 \$875.24	Green 1280x11 \$781.36	
80							Blue 2-1580x13 \$1,684.68	Red 2-1480x13 \$1,439.07	Green 2-1380x11 \$1,364.67	Yellow 2-1280x11 \$1,312.12	White 2-1180x11 \$1,212.88	Black 1580x13 \$1,044.91	White 1480x13 \$959.36	Black 1380x11 \$875.24	Green 1280x11 \$781.36	
85							Blue 2-1580x13 \$1,684.68	Red 2-1480x13 \$1,439.07	Green 2-1380x11 \$1,364.67	Yellow 2-1280x11 \$1,312.12	White 2-1180x11 \$1,212.88	Black 1580x13 \$1,044.91	White 1480x13 \$959.36	Black 1380x11 \$875.24	Green 1280x11 \$781.36	
90							Blue 2-1580x13 \$1,684.68	Red 2-1480x13 \$1,439.07	Green 2-1380x11 \$1,364.67	Yellow 2-1280x11 \$1,312.12	White 2-1180x11 \$1,212.88	Black 1580x13 \$1,044.91	White 1480x13 \$959.36	Black 1380x11 \$875.24	Green 1280x11 \$781.36	
95							Blue 2-1580x13 \$1,684.68	Red 2-1480x13 \$1,439.07	Green 2-1380x11 \$1,364.67	Yellow 2-1280x11 \$1,312.12	White 2-1180x11 \$1,212.88	Black 1580x13 \$1,044.91	White 1480x13 \$959.36	Black 1380x11 \$875.24	Green 1280x11 \$781.36	
100							Blue 2-1580x13 \$1,684.68	Red 2-1480x13 \$1,439.07	Green 2-1380x11 \$1,364.67	Yellow 2-1280x11 \$1,312.12	White 2-1180x11 \$1,212.88	Black 1580x13 \$1,044.91	White 1480x13 \$959.36	Black 1380x11 \$875.24	Green 1280x11 \$781.36	
105							Blue 2-1580x13 \$1,684.68	Red 2-1480x13 \$1,439.07	Green 2-1380x11 \$1,364.67	Yellow 2-1280x11 \$1,312.12	White 2-1180x11 \$1,212.88	Black 1580x13 \$1,044.91	White 1480x13 \$959.36	Black 1380x11 \$875.24	Green 1280x11 \$781.36	
110							Blue 2-1580x13 \$1,684.68	Red 2-1480x13 \$1,439.07	Green 2-1380x11 \$1,364.67	Yellow 2-1280x11 \$1,312.12	White 2-1180x11 \$1,212.88	Black 1580x13 \$1,044.91	White 1480x13 \$959.36	Black 1380x11 \$875.24	Green 1280x11 \$781.36	
115							Blue 2-1580x13 \$1,684.68	Red 2-1480x13 \$1,439.07	Green 2-1380x11 \$1,364.67	Yellow 2-1280x11 \$1,312.12	White 2-1180x11 \$1,212.88	Black 1580x13 \$1,044.91	White 1480x13 \$959.36	Black 1380x11 \$875.24	Green 1280x11 \$781.36	
120							Blue 2-1580x13 \$1,684.68	Red 2-1480x13 \$1,439.07	Green 2-1380x11 \$1,364.67	Yellow 2-1280x11 \$1,312.12	White 2-1180x11 \$1,212.88	Black 1580x13 \$1,044.91	White 1480x13 \$959.36	Black 1380x11 \$875.24	Green 1280x11 \$781.36	
125							Blue 2-1580x13 \$1,684.68	Red 2-1480x13 \$1,439.07	Green 2-1380x11 \$1,364.67	Yellow 2-1280x11 \$1,312.12	White 2-1180x11 \$1,212.88	Black 1580x13 \$1,044.91	White 1480x13 \$959.36	Black 1380x11 \$875.24	Green 1280x11 \$781.36	

LEGEND

TRUSS COLOR CODE

Standard Truss Required

Standard Truss Price

Tall Truss Price

* For Tall Trusses the last digit in the truss part number will change to a 3.

Truss Name	Min. Circ. GL (in.)	Rated Strength (ft-lbs)
5100x10	18.00	19,100
C2-3610	22.75	37,200
C2-4910	28.50	49,600
C2-5610	32.00	56,400
C2-7110	33.50	71,700
980x10	29.75	76,900
1080x11	33.75	94,900
1180x11	36.50	112,200
1280x11	39.25	129,400
1380x11	43.00	152,600
1480x13	45.25	170,200
1580x13	48.75	191,800
1680x13	52.00	211,100
2-1180x11	36.50	224,400
2-1280x11	39.25	258,800
2-1380x11	43.00	305,200
2-1480x13	45.25	340,400
2-1580x13	48.75	383,600

Table 3. Consumer Price Index for All Urban Consumers (CPI-U): U.S. city average, special aggregate indexes, April 2020
 [1982-84=100, unless otherwise noted]

Special aggregate indexes	Relative importance Mar. 2020	Unadjusted indexes			Unadjusted percent change		Seasonally adjusted percent change		
		Apr. 2019	Mar. 2020	Apr. 2020	Apr. 2019-Apr. 2020	Mar. 2020-Apr. 2020	Jan. 2020-Feb. 2020	Feb. 2020-Mar. 2020	Mar. 2020-Apr. 2020
All items less food.....	86.138	255.194	257.382	254.746	-0.2	-1.0	0.0	-0.5	-1.2
All items less shelter.....	66.697	234.723	235.184	232.860	-0.8	-1.0	0.0	-0.7	-1.2
All items less food and shelter.....	52.835	228.655	228.099	224.331	-1.9	-1.7	-0.1	-0.9	-1.9
All items less food, shelter, and energy.....	46.579	232.380	235.539	233.740	0.6	-0.8	0.2	-0.2	-0.7
All items less food, shelter, energy, and used cars and trucks.....	43.992	238.012	241.387	239.563	0.7	-0.8	0.1	-0.3	-0.8
All items less medical care.....	91.104	244.134	245.778	243.907	-0.1	-0.8	0.1	-0.5	-0.9
All items less energy.....	93.744	260.925	265.896	265.465	1.7	-0.2	0.2	0.0	-0.2
Commodities.....	37.336	186.884	184.364	182.141	-2.5	-1.2	-0.1	-1.0	-1.6
Commodities less food, energy, and used cars and trucks.....	17.713	145.964	145.767	144.685	-0.9	-0.7	0.1	-0.5	-0.7
Commodities less food.....	23.474	155.187	150.257	146.008	-5.9	-2.8	-0.4	-1.9	-3.4
Commodities less food and beverages.....	22.442	151.843	146.714	142.355	-6.2	-3.0	-0.4	-2.0	-3.5
Services.....	62.664	323.228	331.021	329.866	2.1	-0.3	0.2	-0.1	-0.3
Services less rent of shelter ¹	29.728	340.756	347.979	345.544	1.4	-0.7	0.2	-0.2	-0.6
Services less medical care services.....	55.391	307.576	313.845	312.451	1.6	-0.4	0.2	-0.1	-0.4
Durables.....	10.735	105.178	104.703	104.336	-0.8	-0.4	0.2	-0.1	-0.2
Nondurables.....	26.601	229.028	225.113	221.622	-3.2	-1.6	-0.1	-1.3	-2.5
Nondurables less food.....	12.739	204.336	193.597	184.081	-9.9	-4.9	-0.6	-3.0	-6.7
Nondurables less food and beverages.....	11.707	201.358	189.714	179.517	-10.8	-5.4	-0.6	-3.3	-7.3
Nondurables less food, beverages, and apparel.....	8.799	252.960	234.822	221.427	-12.5	-5.7	-0.9	-3.7	-8.1
Nondurables less food and apparel.....	9.831	251.663	235.665	223.707	-11.1	-5.1	-0.7	-3.3	-7.3
Housing.....	42.239	264.452	270.273	270.184	2.2	0.0	0.2	0.0	0.0
Education and communication ²	6.758	137.182	139.199	139.378	1.6	0.1	0.1	0.1	0.1
Education ²	3.027	263.944	269.450	269.614	2.1	0.1	0.3	0.3	0.2
Communication ²	3.731	73.032	73.719	73.854	1.1	0.2	0.0	0.0	0.1
Information and information processing ²	3.619	69.037	69.622	69.756	1.0	0.2	0.0	0.0	0.1
Information technology, hardware and services ³	1.320	7.394	7.354	7.364	-0.4	0.1	0.2	-0.1	-0.2
Recreation ²	5.829	120.821	122.265	121.935	0.9	-0.3	-0.3	0.1	-0.2
Video and audio ²	1.526	104.750	106.466	106.510	1.7	0.0	-0.6	0.1	0.4
Pets, pet products and services ²	1.199	177.070	180.452	179.555	1.4	-0.5	0.1	-0.2	-0.5
Photography ²	0.073	73.238	76.305	75.445	3.0	-1.1	3.6	0.1	-1.4
Food and beverages.....	14.894	257.393	262.320	266.137	3.4	1.5	0.4	0.3	1.4
Domestically produced farm food.....	6.386	249.685	252.974	259.558	4.0	2.6	0.4	0.5	2.4
Other services.....	11.703	357.646	365.516	365.780	2.3	0.1	0.0	0.3	0.1
Apparel less footwear.....	2.237	118.538	116.390	110.865	-6.5	-4.7	0.5	-1.8	-4.9
Fuels and utilities.....	4.318	240.773	241.160	239.897	-0.4	-0.5	-0.3	-0.6	-0.2
Household energy.....	3.228	198.366	196.998	195.534	-1.4	-0.7	-0.6	-0.9	-0.4
Medical care.....	8.896	493.331	515.605	517.053	4.8	0.3	0.1	0.4	0.4
Transportation.....	15.321	214.142	203.854	193.732	-9.5	-5.0	-0.5	-2.9	-5.9
Private transportation.....	14.120	209.918	200.626	191.079	-9.0	-4.8	-0.6	-2.4	-5.6
New and used motor vehicles ²	7.321	99.984	99.527	98.987	-1.0	-0.5	0.2	-0.1	-0.3
Utilities and public transportation.....	8.841	216.953	216.968	214.801	-1.0	-1.0	0.2	-1.2	-1.1
Household furnishings and operations.....	4.617	123.345	124.469	124.961	1.3	0.4	0.1	-0.1	0.5
Other goods and services.....	3.155	448.658	461.495	461.294	2.8	0.0	0.4	0.3	-0.1
Personal care.....	2.560	232.902	238.175	238.181	2.3	0.0	0.4	0.1	0.0

¹ Indexes on a December 1982=100 base.

² Indexes on a December 1997=100 base.

³ Indexes on a December 1988=100 base.

ACCEPTANCE OF PROPOSAL

To accept the attached proposal as written and authorize the work to be performed, please issue an extension to Contract # ELE/16-055 dated February 7, 2017, and email to OsmoseContracts@Osmose.com. This price proposal is valid for 90 calendar days from the date of the proposal.

OSMOSE CONTACT

If you have any questions or would like to discuss this proposal in more detail, please contact:

NAME	John Tessieri
TITLE	Director Business Development
PHONE	(941) 915-0623
JOB #	1032095 , 1032096
PROJECT DESCRIPTION	POLE INSPECTION, TREATMENT AND RESTORATION

All Products & Services

Wood Structure Services

Wood Pole Inspection

- Strength Assessment (Decay/Damage Assessment)
- Load Assessment
- Ground Resistance Testing
- Grounding Improvements
- Groundwire Repair
- Groundwire Molding Installation
- Guy Inspection and Repair
- Guy Anchor Inspection

Remedial Treatment/Life Extension

Infrared Inspections

FireGuard® Application

Tag/Marker/Sign Installation

Surveys and Audits - O/H Facilities, Clearances, Safety

Pole Restoration and System Hardening

- Restoration of Decayed Poles

Pole Class Upgrading

Steel Structure Services

Steel Pole and Tower Assessment

- Structural Condition Evaluation
- Corrosion Potential (Environmental) Evaluation

Substation Assessment and Restoration

Corrosion Mitigation

- Application of Protective Coatings
- Installation of Cathodic Protection

Engineered Restoration Design and Installation

- Concrete Foundation

Steel Tower and Pole

Underground System Services

Padmount/Cabinet Inspection and Maintenance

- Cabinet Repair and Painting
- Cabinet Leveling
- Insect Control
- Tag and Decal Replacement

Manhole/Service Box/Vault Inspection and Maintenance

- Minor Maintenance and Repairs
- Conductor Tagging and Marking

Isolation Transformer Installation

Engineering Services

Structural Load Analysis and Design

Pole Replacement Design

Distribution Design

System Studies and Hardening

Field Inventories

Joint Use Services

Attachment Audits

Attachment Agreement Review

Audit Cost-Recovery and Attachment Rental (Billing)

Transfers, Double-Wood, Violation Notification and

Remediations

Attachment Request Processing and Notifications

Pole Loading Analysis and Clearance Evaluations

Make-Ready Design and Work Order Creation

Turnkey Program Management

Other Services and Products

Osmolytics (Asset Management Predictive Modeling)

Project Management

Storm Response Services

Distribution System Inventories

Streetlight Surveys

Osmose Pole and Line Products

- Pole Restoration Products
- Pole Top Protection
- Fire Retardant Products
- Remedial Treatments and Inspection Supplies