

SSP-190 ELE 220723



City of Ocala

Request for Sole Source Procurement

This form **MUST** be used for commodities or services that are available from only one source and there are no alternates. Forward to bids@ocalafl.org sixty (60) days prior to actual need.

Date Submitted: 9/16/2021 Requesting Division/Department: Electric

Contact Person: Frank Brown / Randy Hahn Telephone Number: x6629 / x6638

Commodity/Service: Hendrix Aerial Cable System (ACS) spacer cable system materials

Describe the commodity or service and its function: It is a proprietary compact insulated cable system for 12kV distribution construction in protected tree canopy areas, aimed at preventing vegetation "limb-related" outages.

Cost of Commodity or Service: \$ Varies by project/material needs

Vendor Name: Marmon Utility LLC, c/o Electric Sales Associates Contact Name: Joey McDonald (Electric Sales)

Address: 2121 N. Commerce Parkway City/State/Zip: Weston, FL 33326

Contact Phone Number: 352-461-4970 Contact E-Mail Address: joeym@electricsalesinc.com

This purchase is clearly and legitimately limited to a Sole Source because the commodity or service is: a comprehensive "system" utilizing proprietary parts that are not 3rd party interchangeable

Item(s) are available from only one source and there are no alternates (*initials required*): RSH

Initials

Attach vendor documentation* certifying that the vendor is the only source for the commodities or services in question or holds the production, copyrights, trademark, and/or patent to the item.

Check the following statement(s) that apply:

- ☒ The vendor holds the exclusive distribution rights for the item in question.
- ☐ The commodity to be purchased is the only item compatible with existing equipment owned by the City.
- ☐ The vendor is the sole provider of the commodities or services which have unique characteristics essential to the needs of the City to perform the intended function and no other goods or service will be suitable for use by the City.

**Note: Certifying documentation must be attached to this form or it will be rejected.*

What steps were taken to verify that these features are not available elsewhere?

- ☒ Other brands/manufacturers were examined (please list names, phone numbers, and explain why they are not suitable for use by the City. Attach additional pages as necessary): General "tree cable" systems were considered, but they require greater spacing, taller poles and/or cross-arms (having additional tree/limb vulnerabilities), and did not meet the insulation & clearance criteria needed.
- ☐ Other vendors were contacted (please list names, phone numbers and explain why those contacted would not meet the needs of the City. Attach additional pages as necessary): _____
- ☒ State why this is the only source for the required commodity or service (attach additional pages as necessary): Hendrix invented the covered Aerial Cable System. This system includes all material needed for the ACS system like covered wire, wire spacers, insulators, and associated brackets. Hendrix is the only manufacturer able to warranty the installation as a system because manufacture and test all products together as a system.

I hereby certify that to the best of my knowledge, this request is a sole source and the information provided herein is accurate and truthful.

Randolph Hahn, CPM Digitally signed by Randolph Hahn, CPM
Date: 2021.09.16 12:03:25 -04'00'

9/16/2021

Requester's Signature

Date

Doug Peebles

Digitally signed by Doug Peebles
Date: 2021.09.16 14:13:17 -04'00'

9/16/2021

Requesting Director's Signature

Date

For Procurement Use Only

Sole Source Number (if applicable): SSP-190

Date Listing Posted: 8/3/2022

Verified this request appears to be sole source. Yes ☒

No ☐

Is Council approval required? Yes ☒

No ☐

Was this Procurement posted on the Internet? Yes ☒

No ☐

Comments: _____

If Protested successfully, Vendor who provides similar goods/services: _____

Date Sole Source Terminated: _____

[Signature]
Procurement Staff Reviewer Signature

9/23/2022
Date

Approved ☒

Denied ☐

[Signature]
Chief Procurement & Contracting Officer

9/23/2022
Date

NOTE: Section 838.22 Florida Statutes, it is unlawful (second degree felony) for a public servant with corrupt intent to obtain a benefit for any person (company) or to cause unlawful harm to another, to circumvent a competitive bidding process required by law or rule by using a sole-source contract for commodities (goods) or services.