



# Ocala

110 SE Watula Avenue  
Ocala, FL 34471

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## Item Details

**File Number: 2023-0756**

**ID #:** 2023-0756

**Type:** Agenda Item

**Status:** Passed

**Version:** 1

**Placement:** 8

**In Control:** City Council

**File Created:** 03/16/2023

**Presented By:** :

**Final Action:** 04/04/2023

**Formal Title:** Approve a three-year contract with Southern Lawn Care Mid Florida, Inc. for specialty grounds maintenance services with an aggregate expenditure amount not to exceed \$196,911

### Internal Notes:

**Target Meeting:** 04/04/2023

### Sponsors:

**Enactment Date:**

**Attachments:** FOR COUNCIL - Specialty Grounds Maintenance Southern Lawn Care Mid Florida Inc. (REC 230103) (vendor signed), BID TABULATION

**Enactment Number:**

### Recommendation:

**Hearing Date:**

**Entered by:** dsimpkins@ocalaf1.org

**Effective Date:**

### History of Legislative File

Version:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:
1	City Council	04/04/2023	Approved				Pass
	<b>Action Text:</b>						
	<b>Notes:</b>	Council Member Mansfield asked if the department executes one-year contract renewals. Parks Division Head William Cayro Rodriguez responded no; the department favors executing multiyear contracts to lock-in the price, due to inflation.					
		There being no further discussion the motion carried by roll call vote.					
		Aye: 5 Council President Mansfield, Council Member Bethea Sr, Pro Tem Dreyer, Council Member Musleh, and Council Member Hilty Sr					

**Text of Legislative File 2023-0756**

Submitted By: Preston Pooser

Presentation By: William Cayro-Rodriguez

..end

Department: Recreation and Parks

STAFF RECOMMENDATION (Motion Ready):

Approve a three-year contract with Southern Lawn Care Mid Florida, Inc. for specialty grounds maintenance services with an aggregate expenditure amount not to exceed \$196,911

..end

OCALA'S RELEVANT STRATEGIC GOALS:

Operational Excellence, Quality of Place

PROOF OF PUBLICATION:

Bid released to the public: 12/15/2022

BACKGROUND:

Due to the size and scope of work for grounds maintenance, parks mowing is divided into two sections: Recreation & Parks grounds maintenance services and specialty grounds maintenance services (which includes most of the manicured mowing in Downtown and the medians). Awarding the work via two contracts ensures that the work will be manageable for smaller contractors who might want to submit a proposal for one section, but not both. Our specialty mowing areas require a more detailed residential cut compared to the Recreation & Parks grounds maintenance services.

On December 15, 2022, the City issued its Invitation to Bid ("ITB") No. REC/230103 for specialty grounds maintenance services. On January 25, 2023, bids were received from five (5) vendors. The bids from Michael Putch, LLC and SLC Ocala, LLC were rejected as non-responsive due to failure to meet the licensing requirements as set forth in the solicitation. Bid results for the remaining responsive bidders are summarized below:

Council originally approved the award of this agreement to Michael Faison Lawn Maintenance, LLC on March 7, 2023, for the annual amount of \$54,758.40. Michael Faison Lawn Maintenance, LLC, subsequently withdrew his services citing an inability to perform the work at the rate originally quoted.

As the second lowest responsive and responsible bidder, Southern Lawn Care Mid Florida, Inc., has been selected as the intended awardee for the provision of specialty grounds maintenance services at an annual contracted amount of \$65,636.92, an increase of \$10,878.52 from that of Michael Faison Lawn Maintenance, LLC.

FINDINGS AND CONCLUSIONS:

- Southern Lawn Care Mid Florida, Inc. meets all solicitation requirements for the provision of specialty grounds maintenance services. After a review of references and all other bid criteria, staff recommends awarding the contract to Southern Lawn Care Mid Florida, Inc.
- The term of the agreement is for three years, with two optional one-year renewals upon mutual written consent of both parties.
- The annual contract amount for specialty grounds maintenance services is \$65,636.92 which yields an aggregate total of \$196,911 over the three-year contract term.

**FISCAL IMPACT:**

The contract for specialty grounds maintenance services will have an annual fiscal impact of \$65,636.92. Recreation and Parks grounds maintenance services are budgeted in the Recreation and Parks Department budget (001-021-120-572-57-34010). Adequate funds are budgeted to cover the cost of these services.

**PROCUREMENT REVIEW:**

These services were procured in compliance with the City's Procurement Policy.

**LEGAL REVIEW:**

This Agreement will be reviewed and approved for form and legality by City Attorney, William E. Sexton.

**ALTERNATIVE:**

- Approve with Changes
- Table
- Deny

