

## Apparatus Proposal

DATE: October 17, 2024

The Proposal has been prepared for:

**City of Ocala Fleet & Facilities Management**

**1805 NE 30<sup>th</sup> Ave, Bldg, 200**

**Ocala, FL 34470**

Matheny Fire and Emergency is pleased to offer City of Ocala (1) 2026 Air & Light Truck on a International chassis. This vehicle is utilizing the FSA Contract FSA23-VEF17.0. This vehicle shall be in accordance with the attached specifications. The purchase price shall include all vehicle components and NFPA equipment as requested by the fire department as detailed in the Matheny Fire and Emergency Proposal.

Delivery will be F.O.B. Customer Location and will be made approximately 810 Calendar days after receipt of Purchase Order. Terms of payment shall be pre-payment or net 45 at delivery.

FSA Medium Duty Rescue Item 22	\$ 286,065
Customer changes	\$ 412,870
E-ONE Air & Light Truck	\$ 698,935
Equipment allowance	\$ 15,000
<b>Total</b>	<b>\$ 713,935</b>

<b>Optional</b>	
Pre-Payment Discount (no performance bond)	\$ (63,373)
<b>Total</b>	<b>\$ 650,562</b>

This quote is valid for 30 days unless extended in writing.

**CONTINGENCIES:** Matheny will not be liable for any delay, failure to make delivery, or other default due to strikes or labor unrest, war, riot, federal, state, or local government action, fire, flood or other disaster or acts of God, accidents, breakdown of machinery, lack of or inability to obtain materials, commercial chassis', parts



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Ocala, FL 34474

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or supplies, or any other causes or circumstances beyond the reasonable control of Company which prevent or hinder Company's manufacture and/or delivery of the telehandler.

**CHANGES IN REGULATIONS/INDUSTRY STANDARDS:** The Pricing is subject to adjustment for changes to the equipment necessitated by changes in applicable government regulations (such as FMVSS or emissions regulations), industry standards, replacement of discounted models or components from vendors, or freight charges. Buyer is responsible for any cost increases due to such changes beyond Matheny control and is above and beyond standard annual price increases. Additionally, the quoted pricing may be subject to chassis manufacturer price adjustment for any unforeseen materials and/or component cost increases incurred at time of materials acquisition and/or production in the form of a surcharge. Supporting documentation shall be provided detailing any changes that may impact final pricing and delivery.

This proposal is deemed acceptable by the undersigned. In witness whereof, The Company and the Purchaser shall execute and agreement to this proposal with signatures and authorizations representatives as of the date set forth by each.

  
Dee Daniels - Director of Apparatus Sales

  
Date



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