

EXHIBIT B
INSTALLATION FEES

The following Installation Fees are an Exhibit to and is incorporated into the Contract to provide Playground Equipment, Outdoor Fitness Equipment, Surfacing, Site Accessories and Related Products and Services (the “Contract”) between the City of Charlotte and Playcore Wisconsin, Inc. d/b/a GameTime.

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Product Category	Installation Cost as % of Equipment Commercial List Price ⁽¹¹⁾			
	Total Commercial List Price of Equipment per Site			
	<\$5,000	<\$10,000	<\$15,000	>\$15,000
Play Equipment	44%	40%	36%	34%
GameTime Freestanding Events	48%	45%	40%	38%
Snug Early Childhood Play Equipment	Installation is not required			
PlayWorx GFRC ThemeScapes	44%	40%	36%	34%
Site Furnishings	45%	45%	40%	38%
Related Products	45%	45%	40%	38%
Grandstands & Bleachers	44%	40%	36%	34%
Shade Structures (see Note 8 below)	70%	66%	62%	58%
Shelters	\$70.00 per man hour plus materials & equipment			
Spectrum Aquatics Water Products	N/A	56%	52%	48%
Fitness & Sports	64%	53%	43%	38%
Indoor Climbing Walls	60%	38%	35%	32%
NatureROCKS Climbing Boulders	\$70.00 per man hour plus materials & equipment			
Independent Climbing Nets	N/A	50%	43%	38%
Dog Parks	48%	45%	40%	38%
Drinking Fountains	60%; see Note 10 below			
Skate Parks	Design & installation estimate upon request			

Safety Surfacing	Installation Cost per Square Feet of Safety Surfacing Area			
	<2,000 sf	<4,000 sf	<6,000 sf	>6,000 sf
Engineered Wood Fiber	\$0.67 sf	\$0.64 sf	\$0.62 sf	\$0.59 sf
Shredded Rubber Loose Fill	\$0.76 sf	\$0.74 sf	\$0.72 sf	\$0.69 sf
Recycled Rubber Tile	\$3.65 sf	\$3.35 sf	\$3.10 sf	\$3.00 sf
Synthetic Turf	Installation included in material price			
Poured-In-Place & Bonded Rubber	Installation included in material price			

Services	
Play Area Design Services	No Charge for initial design
Ancillary Sitework Services	\$72.00 per man hour plus materials & equipment
Playground Leveling & Grading Services	\$1.25 per square foot
Signed & Sealed Engineering Drawings	\$975.00 per set of drawings
Community Build Layout & Supervision	\$725.00 per man day plus materials & equipment
Maintenance & Repairs	\$72.00 per man hour plus materials & equipment
Removal & Disposal	\$68.00 per man hour plus materials, equipment & disposal fees
CPSI Playground Safety Audits/Inspections	See Playground Guardian Price List

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Sitework Services	Price	Unit
Trench drain (\$/lf) with #57 stone surrounding a 4" perforated flexible pipe, all wrapped in geotextile fabric		
12" wide x 12" depth (assumes positive slope, maximum cut 12" depth)	\$20.00	LF
12" wide x 12" Depth over 375 LF	\$17.00	LF
12" wide x 18" Depth (assumes positive slope, maximum cut 12" depth)	\$26.00	LF
12" wide x 18" Depth over 250 LF	\$22.00	LF
Flexible 4" non-perforated outfall pipe (\$/lf) – installed in standard trench without gravel bedding and including animal barrier at outfall		
Attached to 12" wide x 12" depth 4" perforated flexible pipe	\$15.00	LF
Attached to 12" wide x 18" depth 4" perforated flexible pipe	\$17.00	LF
Attached to 12" wide x 12" depth 4" perforated flexible pipe over 100 LF	\$14.00	LF
Attached to 12" wide x 18" depth 4" perforated flexible pipe over 100 LF	\$16.00	LF
Animal Barrier	\$50.00	EA
Concrete sidewalk (\$/sf) - 4" thick fiber reinforced concrete with 4" stone base	\$10.00	SF
Concrete sidewalk (\$/sf) - 4" thick fiber reinforced concrete with 4" stone base over 500 SF	\$9.50	SF
(Sidewalks exclude earthwork cutting greater than 8" and includes spoils used as backfill (good access, no import of fill, no hauling of cut, no turned down edges, no ramping, etc.)		
Stonedust walk (\$/sf) – 6" crushed aggregate (also known as bluestone, etc.)	\$6.00	SF
Stonedust walk (\$/sf) – 6" crushed aggregate over 500 SF	\$5.00	SF
(Walks exclude earthwork cutting greater than 8" (good access, no import of fill, no turned down edges, no ramping, etc.)		
6"x 6" wood border (\$/lf) – double stacked with chamfered edges	\$13.00	LF
6"x 8" wood border (\$/lf) – single layer with chamfered edges	\$9.50	LF
6"x 8" wood border (\$/lf) – double stacked with chamfered edges	\$18.00	LF
4" wide slot drain (\$/lf) – for drainage under poured-in-place rubber surfacing systems	\$35 - \$50	LF
(Pricing varies depending on type of grate, quality & size of parts; excludes outfall)		
42" chain link black vinyl coated fencing (\$/lf) and related components	Varies	
(pricing varies depending on the quantity of line and terminal posts; quoted per job)		
36" wide (\$/ea) chain link black vinyl coated gate, and related fencing hardware	\$750.00	EA
48" wide (\$/ea) chain link black vinyl coated gate, and related fencing hardware	\$800.00	EA

Installation Notes:

- 1) All equipment to be installed in accordance with specifications by GameTime factory-certified professional installers.
- 2) Equipment shall be installed within four (4) weeks of product delivery, unless requested by agency to be delayed.
- 3) Customer shall receive, unload and inspect goods upon arrival, noting any discrepancies on the Delivery Receipt prior to written acceptance of the shipment unless other arrangements have been made.
- 4) Customer shall be responsible for providing a clear, level site and for coordinating the scheduling of all deliveries and installation.
- 5) Site should permit installation equipment access. Purchaser shall be responsible for unknown conditions such

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as buried utilities, tree stumps, bedrock or any concealed materials or conditions that may result in additional costs.

- 6) Equipment installation pricing excludes all site work and landscaping; removal of existing equipment; storage of goods prior to installation; and drainage provisions. Call for an estimate for site services.
- 7) Building Permits, if required, shall be charged at the provider's cost.
- 8) Due to size, soil conditions or code requirements, some shade structures may require the following special pricing per footing: SF1 \$285.00; SF2 \$390.00; SF3 \$495.00; & SF4 \$575.00.
- 9) If use of cranes and other heavy equipment is required, add \$1,500.00 per day.
- 10) Customer shall provide and install water supply line to the Drinking Fountain.
- 11) For prevailing wages in New York, Los Angeles, Chicago, San Francisco, San Diego, and San Jose, add 6%.
- 12) Surfacing installation rates assume clear access for large trucks and storage within 50 ft. of playground.