
CITY OF OCALA

CITY COUNCIL REPORT

Council Meeting Date: 12/19/17

Subject: New Permitting Software

Submitted By: Tye Chighizola

Department: Growth Management

STAFF RECOMMENDATION (Motion Ready): Approved Subject to Legal Revi Agenda Item (ID # 11767) contract with GovSense and Oracle/NetSuite for a new planning, permitting, code enforcement, and license management software system with a five-year cost of \$682,236

OCALA'S RELEVANT STRATEGIC GOALS: Operational Excellence

PROOF OF PUBLICATION: N/A

BACKGROUND:

Over the past two years, staff has been researching either upgrading to a new version of the City's Trakit system or switching to a new permitting software system to meet the needs of our community, particularly online permitting. With this in mind, staff tested a number of new permitting software systems including the new cloud-based version of Trakit. The Growth Management Department identified the top three systems (Trakit, EnerGov and GovSense) and secured quotes from these vendors.

After careful review, staff is recommending switching from Trakit to GovSense software. GovSense is designed to be a flexible, easy-to-use solution for economic development, land use planning, project review, regulatory management, permitting & inspections, code enforcement and citizen requests. With 24-7 access to the GovSense software remotely from any computer, tablet, or phone with an internet connection, our field workers and staff can maintain high levels of productivity when away from the office.

GovSense has a strong online permitting/payment component. The differences between the other systems and GovSense are the added flexibility of the GovSense software (i.e. customizable workflows, open API, DocuSign, advanced Microsoft Outlook integration, advanced project management capabilities, drag-and-drop reporting, etc.).

FINDINGS AND CONCLUSIONS:

The Growth Management Department recommendation to switch to GovSense is based on flexibility of the software, innovation of various processes, hosting capabilities by Oracle/NetSuite and the overall cost of the product. City staff negotiated the cost of GovSense down so we get five years of software use, support and maintenance for less than what comparable products charge for three years.

Vendor	Term	Cost
GovSense, LLC.	5-years	\$ 682,236
Trakit (upgrade)	3-years	\$ 823,933
EnerGov	3-years	\$ 753,114

FISCAL IMPACT:

The City's Building Fund is designed to support operating expenses of the building division. At this time, the Building's Reserve Fund currently has a reserve balance of approximately \$935,000.

The GovSense software price, which includes the cost of the Oracle/NetSuite platform, will be \$253,663.20 for the first year (implementation, maintenance and hosting) and \$107,143.20 (maintenance and hosting) per year for the remaining four years (total of \$682,236 for five years).

PROCUREMENT REVIEW:

This purchase is in compliance with the City's procurement policies.

LEGAL REVIEW: The contract will be reviewed and approved by the Assistant City Attorney, Robert W. Batsel, Jr.

ALTERNATIVES:

- Approve
- Deny
- Table

SUPPORT MATERIALS:

CONTRACT - GovSense, LLC (PDF)