

July 14, 2022

Mr. Doug Peebles
Director of Electric Utility
City of Ocala
1805 N.E. 30th Ave. Bldg 400
Ocala, FL 34470-4875

RE: POLE INSPECTION, TREATMENT, & RESTORATION PRICING PROPOSAL – FY2023

Dear Mr. Peebles:

At the request of our Director-Business Development, Mr. John Tessieri, we are submitting the attached unit prices (Price Schedules 1 and 2) for your approval and acceptance. This pertains to the pole inspection, treatment, and restoration in your fiscal year 2023. Please note, these prices will be effective from October 1, 2022, through September 30, 2023.

Per the terms of the third Amendment to Gainesville Regional Utilities' Contract # 2016-038 effective October 1, 2022, the attached price schedule reflects a 5.4% increase. We have attached the April "Table 3. Consumer Price Index for All Urban Consumers (CPI-U): U.S. city average, special aggregate indexes (Services)," for your reference.

We look forward to working with you on this important project. If this proposal is acceptable, *please issue an extension to the City of Ocala's Contract # ELE/16-055 dated February 7, 2017, referencing acceptance of this proposal* so we can schedule crews to begin this project.

If you need further assistance or have any questions concerning this proposal, please do not hesitate to contact John Tessieri at (941) 915-0623.

Sincerely,



Jaclyn Sullivan
Vice President-Contracts

Attachment
JS/mb

C: File
1037788-89

Price Schedule 1

Pole Inspection and Treatment

Effective 10/01/2022 – 09/30/2023

Line	Item	Price
1	EXTERNAL TREAT	\$ 33.99
2	EXCAVATED REJECT	\$ 32.70
3	REJECT WITH EXTERNAL TREAT	\$ 39.41
4	SOUND AND BORE	\$ 8.43
5	VISUAL INSPECTION	\$ 6.06
6	INTERNAL TREATMENT	\$ 14.06
7	MITC-FUME - PER TUBE	\$ 8.52
8	PRIVATE PROPERTY	\$ 5.88
9	INSTALL POLE STENCILS	\$ 1.23
10	INST OWNER-SUPPLIED GUY MRKR	\$ 6.39
11	GROUNDWIRE REPAIR	\$ 15.20
12	REATTACH GROUNDWIRE MOLDING	\$ 4.72
13	RISERS	\$ 5.67
14	LOADCALC REQUESTED POLES	\$ 7.63
15	GPS COORDINATES	\$ 3.47
16	DIGITAL IMAGES REJECTS ONLY	\$ 6.00
17	ONLINE DATA DELIVERY/MAPPING	\$ 0.84

Pricing Notes

CPI Increase: Per the terms of the third Amendment to Gainesville Regional Utilities' Contract # 2016-038 effective October 1, 2022, the price schedule above reflects a 5.4% increase. We have attached the April "Table 3. Consumer Price Index for All Urban Consumers (CPI-U): U.S. city average, special aggregate indexes (Services)," for your reference.

Private Property: The Private Property rate will be applied when a crew attempts to access a pole that cannot be reached due to homeowner/business access restrictions or limitations.

Groundwire Repair: Please note, the groundwire repair item listed on the price schedule will be made from the groundline to a distance as high as Osmose field technicians can reasonably reach from the ground (typically 7'-0" to 8'-0").

GPS Data: The GPS data (per structure) item includes a GPS point with an accuracy level of one to ten meters (1-10 meters). One attempt will be made to collect the GPS point. Osmose will not charge for any unattainable data collection. If requested however, Osmose field technicians can return to any pole location, for an hourly rate, to recollect data.

Digital Image: One attempt will be made to collect the Digital Image. Customer understands that weather, vegetation, and physical obstructions may restrict the ability to capture the digital images. Osmose will not charge the Customer for any unattainable image collection. If requested however, Osmose field technicians can return to any structure location, for an hourly rate, to recollect data.

Price Schedule 2
Pole Restoration
Effective 10/01/2022 – 09/30/2023

Line	Item	Price
1	19,100 FT/LBS 5100 X 10	\$ 583.53
2	37,200 FT/LBS C2-3610	\$ 647.08
3	49,600 FT/LBS C2-4910	\$ 719.61
4	56,400 FT/LBS C2-5610	\$ 732.41
5	71,700 FT/LBS C2-7110	\$ 827.35
6	76,900 FT/LBS 980 X 10	\$ 861.69
7	94,900 FT/LBS 1080 X 11	\$ 888.34
8	112,200 FT/LBS 1180 X 11	\$ 951.10
9	129,400 FT/LBS 1280 X 11	\$ 988.63
10	152,600 FT/LBS 1380 X 11	\$ 1,042.51
11	170,200 FT/LBS 1480 X 13	\$ 1,135.47
12	191,800 FT/LBS 1580 X 13	\$ 1,220.47
13	211,100 FT/LBS 1680 X 13	\$ 1,248.81
14	224,400 FT/LBS 2-1180 X 11	\$ 1,426.67
15	258,800 FT/LBS 2-1280 X 11	\$ 1,482.95
16	305,200 FT/LBS 2-1380 X 11	\$ 1,563.80
17	340,400 FT/LBS 2-1480 X 13	\$ 1,703.21
18	383,600 FT/LBS 2-1580 X 13	\$ 1,830.70
19	PAINT TRUSS N/C	\$ N/C
20	COVER CAPS N/C	\$ N/C
21	UNDERGROUND CABLE EXCAVATE N/C	\$ N/C
22	CONCRETE REPAIR N/C	\$ N/C
23	RISERS N/C	\$ N/C
24	VISUAL INSPECTION N/C	\$ N/C
25	PRIVATE PROPERTY	\$ N/C
26	REDRIVE SINGLE TRUSS	\$ 435.32
27	REBAND, CAP & PAINT PREV TRUSS	\$ 178.87

Pricing Notes

CPI Increase: Per the terms of the third Amendment to Gainesville Regional Utilities' Contract # 2016-038 effective October 1, 2022, the price schedule above reflects a 5.4% increase. We have attached the April "Table 3. Consumer Price Index for All Urban Consumers (CPI-U): U.S. city average, special aggregate indexes (Services)," for your reference.

Private Property: The Private Property rate will be applied when a crew attempts to access a pole that cannot be reached due to homeowner/business access restrictions or limitations.



Distribution: Combined Grade B & C

CUSTOMER: City of Ocala

Effective Date: 10/1/2022				Expiration Date: 9/30/2023				Class		NESC Restoration Factor: Rule 250B				67%	
Length (ft)	H6	H5	H4	H3	H2	H1	1	2	3	4	5	6	7	9	
20							Blue C2-4910 \$719.61	Red C2-3610 \$647.08	Red C2-3610 \$647.08	Red C2-3610 \$647.08	White 5100x10 \$583.53	White 5100x10 \$583.53	White 5100x10 \$583.53	White 5100x10 \$583.53	
25							Green C2-5610 \$732.41	Blue C2-4910 \$719.61	Red C2-3610 \$647.08	Red C2-3610 \$647.08	Red C2-3610 \$647.08	White 5100x10 \$583.53	White 5100x10 \$583.53	White 5100x10 \$583.53	
30							Brown C2-7110 \$827.35	Green C2-5610 \$732.41	Blue C2-4910 \$719.61	Red C2-3610 \$647.08	Red C2-3610 \$647.08	Red C2-3610 \$647.08	White 5100x10 \$583.53	White 5100x10 \$583.53	
35							Yellow 1280x11 \$988.63	White 1180x11 \$951.10	Black 1080x11 \$888.34	Brown C2-7110 \$827.35	Green C2-5610 \$732.41	Blue C2-4910 \$719.61	Red C2-3610 \$647.08	Red C2-3610 \$647.08	
40							Blue 1580x13 \$1,220.47	Red 1480x13 \$1,135.47	Green 1380x11 \$1,042.51	White 1280x11 \$988.63	Yellow 1180x11 \$951.10	Black 1080x11 \$888.34	Brown C2-7110 \$827.35	Green C2-5610 \$719.61	
45	Green 2-1380x11 \$1,563.80	Yellow 2-1280x11 \$1,482.95	White 2-1180x11 \$1,426.67	Blue 1580x13 \$1,220.47	Red 1480x13 \$1,135.47	Green 1380x11 \$1,042.51	White 1180x11 \$951.10	Black 1080x11 \$888.34	Brown 980x10 \$861.69	Brown C2-7110 \$827.35	Blue C2-4910 \$719.61	Red C2-3610 \$647.08	Red C2-3610 \$647.08		
50	Red 2-1480x13 \$1,703.21	Green 2-1380x11 \$1,563.80	Yellow 2-1280x11 \$1,482.95	White 2-1180x11 \$1,426.67	Blue 1580x13 \$1,220.47	Green 1380x11 \$1,042.51	Yellow 1280x11 \$988.63	White 1180x11 \$951.10	Black 1080x11 \$888.34	Brown C2-7110 \$827.35	Green C2-5610 \$732.41				
55	Blue 2-1580x13 \$1,830.70	Green 2-1380x11 \$1,563.80	Green 2-1380x11 \$1,563.80	Yellow 2-1280x11 \$1,482.95	White 2-1180x11 \$1,426.67	Red 1480x13 \$1,135.47	Green 1380x11 \$1,042.51	Yellow 1280x11 \$988.63	Black 1080x11 \$888.34	Brown 980x10 \$861.69					
60	Blue 2-1580x13 \$1,830.70	Red 2-1480x13 \$1,703.21	Green 2-1380x11 \$1,563.80	Yellow 2-1280x11 \$1,482.95	White 2-1180x11 \$1,426.67	Blue 1580x13 \$1,220.47	Green 1380x11 \$1,042.51	Yellow 1280x11 \$988.63	White 1180x11 \$951.10	Black 1080x11 \$888.34					
65		Blue 2-1580x13 \$1,830.70	Red 2-1480x13 \$1,703.21	Green 2-1380x11 \$1,563.80	Yellow 2-1280x11 \$1,482.95	White 2-1180x11 \$1,426.67	Red 1480x13 \$1,135.47	Green 1380x11 \$1,042.51	White 1180x11 \$951.10	Black 1080x11 \$888.34					
70			Blue 2-1580x13 \$1,830.70	Green 2-1380x11 \$1,563.80	Yellow 2-1280x11 \$1,482.95	White 2-1180x11 \$1,426.67	Blue 1580x13 \$1,220.47	Green 1380x11 \$1,042.51	Yellow 1280x11 \$988.63	Black 1080x11 \$888.34					
75			Blue 2-1580x13 \$1,830.70	Red 2-1480x13 \$1,703.21	Green 2-1380x11 \$1,563.80	Yellow 2-1280x11 \$1,482.95	Blue 1580x13 \$1,220.47	Red 1480x13 \$1,135.47	Yellow 1280x11 \$988.63						
80				Red 2-1480x13 \$1,703.21	Green 2-1380x11 \$1,563.80	Yellow 2-1280x11 \$1,482.95	White 2-1180x11 \$1,426.67	Red 1480x13 \$1,135.47	Green 1380x11 \$1,042.51						
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95					Blue 2-1580x13 \$1,830.70	Green 2-1380x11 \$1,563.80	Yellow 2-1280x11 \$1,482.95	White 2-1180x11 \$1,426.67							
100					Blue 2-1580x13 \$1,830.70	Red 2-1480x13 \$1,703.21	Green 2-1380x11 \$1,563.80	White 2-1180x11 \$1,426.67							
105						Red 2-1480x13 \$1,703.21	Green 2-1380x11 \$1,563.80	Yellow 2-1280x11 \$1,482.95							
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120						Blue 2-1580x13 \$1,830.70	Red 2-1480x13 \$1,703.21	Green 2-1380x11 \$1,563.80							
125							Red 2-1480x13 \$1,703.21	Green 2-1380x11 \$1,563.80							

LEGEND

Truss Color Code

Standard Truss Required

Standard Truss Price

Tall Truss Price

For Tall Trusses the last digit in the truss part number will change to a 3.

Truss Name	Min. Circ. @ GL (in.)	Rated Strength (ft-lbs)
5100x10	18.00	19,100
C2-3610	22.75	37,200
C2-4910	28.50	49,600
C2-5610	32.00	56,400
C2-7110	33.50	71,700
980x10	29.75	76,900
1080x11	33.75	94,900
1180x11	36.50	112,200
1280x11	39.25	129,400
1380x11	43.00	152,600
1480x13	45.25	170,200
1580x13	48.75	191,800
1680x13	52.00	211,100
2-1180x11	36.50	224,400
2-1280x11	39.25	258,800
2-1380x11	43.00	305,200
2-1480x13	45.25	340,400
2-1580x13	48.75	383,600



Distribution: Combined Grade B & C

CUSTOMER: City of Ocala

Effective Date: 10/1/2022		Expiration Date: 9/30/2023					Class		NESC Restoration Factor: Rule 250B					67%	
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70			Blue 2-1580x13 \$1,830.70	Green 2-1380x11 \$1,563.80	Yellow 2-1280x11 \$1,482.95	White 2-1180x11 \$1,426.67									
75			Blue 2-1580x13 \$1,830.70	Red 2-1480x13 \$1,703.21	Green 2-1380x11 \$1,563.80	Yellow 2-1280x11 \$1,482.95	White 2-1180x11 \$1,426.67								
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Truss Name	Min. Circ. @ GL (in.)	Rated Strength (ft-lbs)
2-1180x11	36.50	224,400
2-1280x11	39.25	258,800
2-1380x11	43.00	305,200
2-1480x13	45.25	340,400
2-1580x13	48.75	383,600



Resilient Grids. Strong Networks. Safe Energy.

ACCEPTANCE OF PROPOSAL

To accept the attached proposal as written and authorize the work to be performed, please issue an extension to Contract # ELE/16-055 dated February 7, 2017, via email to OsmoseContracts@Osmose.com. This price proposal is valid for 90 calendar days from the date of the proposal.

OSMOSE CONTACT

If you have any questions or would like to discuss this proposal in more detail, please contact:

NAME	John Tessieri
TITLE	Director Business Development
PHONE	(941) 915-0623
JOB #	1037788-89
PROJECT DESCRIPTION	POLE INSPECTION, TREATMENT, & RESTORATION – FY2023

Table 3. Consumer Price Index for All Urban Consumers (CPI-U): U.S. city average, special aggregate indexes, April 2022

[1982-84=100, unless otherwise noted]

Special aggregate indexes	Relative importance Mar. 2022	Unadjusted indexes			Unadjusted percent change		Seasonally adjusted percent change		
		Apr. 2021	Mar. 2022	Apr. 2022	Apr. 2021- Apr. 2022	Mar. 2022- Apr. 2022	Jan. 2022- Feb. 2022	Feb. 2022- Mar. 2022	Mar. 2022- Apr. 2022
All items less food.....	86.639	266.093	286.196	287.595	8.1	0.5	0.8	1.3	0.2
All items less shelter.....	67.548	244.958	267.420	268.974	9.8	0.6	0.9	1.6	0.2
All items less food and shelter.....	54.186	237.700	260.018	261.255	9.9	0.5	0.9	1.7	0.1
All items less food, shelter, and energy.....	45.892	242.101	257.366	258.776	6.9	0.5	0.5	0.2	0.6
All items less food, shelter, energy, and used cars and trucks.....	41.854	245.687	258.321	260.020	5.8	0.7	0.6	0.6	0.7
All items less medical care.....	91.619	254.703	275.372	276.967	8.7	0.6	0.9	1.3	0.3
All items less energy.....	91.705	273.092	289.456	291.199	6.6	0.6	0.6	0.4	0.6
Commodities.....	39.800	194.456	219.057	219.647	13.0	0.3	1.3	2.1	-0.3
Commodities less food, energy, and used cars and trucks.....	17.475	147.536	158.413	158.714	7.6	0.2	0.6	0.4	0.3
Commodities less food.....	26.439	159.832	183.946	183.754	15.0	-0.1	1.4	2.7	-0.9
Commodities less food and beverages.....	25.560	156.346	180.695	180.477	15.4	-0.1	1.5	2.8	-0.9
Services.....	60.200	338.518	354.058	356.710	5.4	0.7	0.5	0.7	0.8
Services less rent of shelter ¹	28.118	356.494	372.608	376.389	5.6	1.0	0.4	0.9	1.1
Services less medical care services.....	53.319	320.837	336.208	338.884	5.6	0.8	0.6	0.7	0.8
Durables.....	12.835	111.983	127.471	127.622	14.0	0.1	0.5	-0.9	0.1
Nondurables.....	26.965	236.092	265.380	266.284	12.8	0.3	1.9	3.2	-0.2
Nondurables less food.....	13.603	204.988	239.355	238.601	16.4	-0.3	2.5	6.0	-1.5
Nondurables less food and beverages.....	12.725	201.493	237.431	236.569	17.4	-0.4	2.7	6.4	-1.6
Nondurables less food, beverages, and apparel.....	10.187	256.202	310.037	309.706	20.9	-0.1	3.1	8.5	-1.9
Nondurables less food and apparel.....	11.066	255.411	304.859	304.652	19.3	-0.1	2.7	8.2	-1.6
Housing.....	41.948	277.258	293.577	295.259	6.5	0.6	0.5	0.7	0.6
Education and communication ²	6.196	141.742	143.475	143.212	1.0	-0.2	0.0	-0.2	-0.2
Education ²	2.601	271.829	278.388	278.647	2.5	0.1	0.2	0.3	0.2
Communication ²	3.595	75.630	75.866	75.576	-0.1	-0.4	-0.1	-0.5	-0.4
Information and information processing ²	3.512	71.420	71.568	71.284	-0.2	-0.4	-0.1	-0.5	-0.5
Information technology, hardware and services ³	1.677	7.361	7.371	7.297	-0.9	-1.0	-0.3	-0.4	-1.2
Recreation ²	5.061	124.546	129.437	129.892	4.3	0.4	0.7	0.2	0.4
Video and audio ²	1.449	109.612	112.236	112.568	2.7	0.3	0.2	-0.1	0.5
Pets, pet products and services ²	1.071	183.781	196.819	198.626	8.1	0.9	1.3	2.1	0.9
Photography ²	0.051	76.591	79.189	79.727	4.1	0.7	0.2	0.4	0.5
Food and beverages.....	14.239	272.367	294.064	296.915	9.0	1.0	1.0	1.0	0.8
Domestically produced farm food.....	6.936	263.207	288.245	291.954	10.9	1.3	1.4	1.6	1.3
Other services.....	9.907	373.376	384.312	385.184	3.2	0.2	0.4	0.1	0.3
Apparel less footwear.....	1.925	112.301	120.430	118.568	5.6	-1.5	0.6	0.7	-0.6
Fuels and utilities.....	4.705	253.460	283.376	286.339	13.0	1.0	0.1	2.0	1.2
Household energy.....	3.610	207.988	238.029	241.059	15.9	1.3	-0.1	2.6	1.5
Medical care.....	8.381	524.585	539.739	541.515	3.2	0.3	0.2	0.5	0.4
Transportation.....	18.921	222.547	264.525	266.892	19.9	0.9	1.9	3.9	-0.4
Private transportation.....	18.085	220.742	264.669	265.383	20.2	0.3	1.8	3.8	-1.0
New and used motor vehicles ²	9.051	108.477	126.417	127.338	17.4	0.7	0.0	-1.2	0.9
Utilities and public transportation.....	8.199	225.076	238.961	244.061	8.4	2.1	0.2	1.1	2.0
Household furnishings and operations.....	4.791	129.321	141.358	142.110	9.9	0.5	0.6	1.0	0.4
Other goods and services.....	2.717	473.649	498.538	500.673	5.7	0.4	1.1	0.5	0.4
Personal care.....	2.201	242.303	254.111	255.213	5.3	0.4	1.2	0.5	0.4

¹ Indexes on a December 1982=100 base.

² Indexes on a December 1997=100 base.

³ Indexes on a December 1988=100 base.