

ALAN JAY FLEET SALES

Contract Number: 2026 091521-NAF & 032824-NAF
Quote ID: 69722
Agency: OCALA, CITY OF
Date: 2/2/2026

Thank you from the Alan Jay Fleet Team for the opportunity to provide this quotation for (3) 2026 FORD POLICE INTERCEPTOR UTILITY AWD (99B 44U), please review carefully and contact us with any errors or changes.

MSRP:		\$50,245.00
Base Price:		\$44,500.00
Factory Options:		\$6,030.00
Aftermarket Options:		\$8,800.00
<hr/>		
Vehicle Price:		\$59,330.00
<hr/>		
Purchase Total:	Qty (3)	\$177,990.00

Per attached vehicle specifications.

This quotation is valid as long as the manufacturer is accepting orders for the model year specified. Purchase orders received after factory order cutoff may not be honorable. The vehicle(s) offered on this quotation will be ordered in the color(s) listed. Please contact your Alan Jay sales representative with any questions you have on this quote.

Quoted By: ASHLEE WILSON / 863-273-1105 / Ashlee.Wilson@AlanJay.com



Awarded Contract

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	69722-1
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-273-1105	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
2/2/2026

QUICK QUOTE SHEET

REVISED QUOTE DATE
2/2/2026

REQUESTING AGENCY	OCALA, CITY OF		
CONTACT PERSON	LIZA WARMUTH	EMAIL	LWarmuth@ocalafl.gov
PHONE	352-351-6750	MOBILE	FAX

SOURCEWELL CONTRACT # 2026 091521-NAF & 032824-NAF

www.NationalAutoFleetGroup.com

MODEL	K8A 500A	MSRP	\$50,245.00
2026 FORD POLICE INTERCEPTOR UTILITY AWD (99B 44U)			

CUSTOMER ID OPD MARKED -04-019, 04-941, 04-102

CONTRACT PRICE **\$44,500.00**

BED LENGTH	
------------	--

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS	DESCRIPTION	
UM	Agate Black	\$0.00
9W	Charcoal Black, Unique HD Cloth Front Bucket Seats w/Vinyl Rear	\$0.00
99B	Engine: 3.3L V6 Direct-Injection	\$0.00
44U	Transmission: 10-Speed Automatic (44U)	\$0.00
18X	OPTIONS 100 Watt Siren/Speaker w/Bracket & Pigtail	\$345.00
21L	Front Warning Auxiliary LED Lights	\$575.00
43A	Rear Auxiliary Liftgate Lights	\$395.00
500A	Order Code 500A	\$0.00
51R	Driver Only LED Bulb Spot Lamp (Unity)	\$395.00
52P	Hidden Door-Lock Plunger	\$155.00
59C	Keyed Alike - 1294x	\$45.00
60R	Noise Suppression Bonds (Ground Straps)	\$95.00
63L	Rear Quarter Glass Side Marker LED Lights	\$575.00
66A	Front Headlamp Lighting Solution	\$895.00
66B	Tail Lamp Lighting Solution	\$425.00
67U	Ultimate Wiring Package	\$635.00
68G	Rear-Door Controls Inoperable	\$0.00
85R	Rear Console Plate	\$0.00
96T	Rear Spoiler Traffic Warning LED Lights	\$1,495.00
	3.73 Axle Ratio	\$0.00

CONTRACT OPTIONS	DESCRIPTION	FACTORY OPTIONS	
OPD TROY PATROL K8A	PARTS ONLY - DIRECT SHIP TO OCALA - TROY PRODUCTS CONSOLE, PRINTER ARM REST, SIDE MOUNT COMPUTER STAND (LAPTOP CRADLE NOT INCLUDED), FRONT PARTITION, VERTICAL WINDOW BARS, PRISONER SEAT WITH OFFICER SAFE BELTS, REAR PARTITION WITH POLY WINDOW, REAR QUARTER GLASS GUARDS WITH FIRE CUBBY ON DRIVER SIDE, CORRIDOR GAP PANELS, AND REAR WINDOW GUARD.		\$6,265.00
OPD TROY VAULT	PARTS ONLY - DIRECT SHIP TO OCALA - TROY PRODUCTS INTERCEPTOR UTILITY storage vault, 40"Wx32"Lx12"H". Includes two (2) lockable draw-tight handles, carpet on top, foam on floor, tilt-up cargo mount that allows access to spare tire, & tilt-down electronics tray.		\$2,535.00
NO-TEMP	Tag work not requested, customer will handle their own tag work.		\$0.00

CONTRACT OPTIONS \$8,800.00

TRADE IN

TOTAL COST

\$59,330.00

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

TOTAL COST LESS TRADE IN(S)

QTY

3

\$177,990.00

Estimated Annual payments for 60 months paid in advance: \$13,641.19 Extended: \$40,923.58
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS

VEHICLE QUOTED BY

ASHLEE WILSON

GOVERNMENT ACCOUNT MANAGER

Ashlee.Wilson@AlanJay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.



ALAN JAY FLEET

SCOTT WILSON | 863-402-4234 | SCOTT.WILSON@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford Police Interceptor Utility (K8A) AWD (Complete)

Window Sticker

SUMMARY

[Fleet] 2026 Ford Police Interceptor Utility (K8A) AWD MSRP:\$48,550.00

Interior:Charcoal Black, Unique HD Cloth Front Bucket Seats w/Vinyl Rear

Exterior 1:Agate Black

Exterior 2:No color has been selected.

Engine: 3.3L V6 Direct-Injection

Transmission: 10-Speed Automatic (44U)

OPTIONS

CODE	MODEL	MSRP
K8A	[Fleet] 2026 Ford Police Interceptor Utility (K8A) AWD	\$48,550.00
OPTIONS		
18X	100 Watt Siren/Speaker w/Bracket & Pigtail	\$350.00
21L	Front Warning Auxiliary LED Lights	\$580.00
43A	Rear Auxiliary Liftgate Lights	\$400.00
44U	Transmission: 10-Speed Automatic (44U)	\$0.00
500A	Order Code 500A	\$0.00
51R	Driver Only LED Bulb Spot Lamp (Unity)	\$400.00
52P	Hidden Door-Lock Plunger	\$160.00
59C	Keyed Alike - 1294x	\$50.00
60R	Noise Suppression Bonds (Ground Straps)	\$100.00
63L	Rear Quarter Glass Side Marker LED Lights	\$580.00
66A	Front Headlamp Lighting Solution	\$900.00
66B	Tail Lamp Lighting Solution	\$430.00
67U	Ultimate Wiring Package	\$640.00
68G	Rear-Door Controls Inoperable	Inc.
85R	Rear Console Plate	Inc.
96T	Rear Spoiler Traffic Warning LED Lights	\$1,500.00
99B	Engine: 3.3L V6 Direct-Injection	\$0.00

At the user's request, prices for this vehicle have been formulated on the basis of Initial Pricing for the vehicle, however GM cannot guarantee that Initial Pricing is available. This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
 Data Version: 27560. Data Updated: Jan 21, 2026 6:47:00 PM PST.



ALAN JAY FLEET

SCOTT WILSON | 863-402-4234 | SCOTT.WILSON@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford Police Interceptor Utility (K8A) AWD (✔ Complete)

9W	Charcoal Black, Unique HD Cloth Front Bucket Seats w/Vinyl Rear	\$0.00
UM	Agate Black	\$0.00
—	3.73 Axle Ratio	\$0.00

SUBTOTAL	\$54,640.00
Adjustments Total	\$0.00
Destination Charge	\$1,695.00
TOTAL PRICE	\$56,335.00

FUEL ECONOMY

Est City:N/A

Est Highway:N/A

Est Highway Cruising Range:N/A



At the user's request, prices for this vehicle have been formulated on the basis of Initial Pricing for the vehicle, however GM cannot guarantee that Initial Pricing is available. This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 27560. Data Updated: Jan 21, 2026 6:47:00 PM PST.



ALAN JAY FLEET

SCOTT WILSON | 863-402-4234 | SCOTT.WILSON@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford Police Interceptor Utility (K8A) AWD (Complete)

Standard Equipment

Mechanical

- Engine: 3.3L V6 Direct-Injection Hybrid System -inc: 136-MPH top speed, Police-calibrated (STD)
- Transmission: 10-Speed Automatic -inc: manual police pursuit mode (steering wheel execution) (STD)
- 3.73 Axle Ratio (STD)
- 50-State Emissions System
- Transmission w/Driver Selectable Mode and Oil Cooler
- Automatic Full-Time All-Wheel
- Engine Oil Cooler
- 92-Amp/Hr 850CCA Maintenance-Free Battery
- Hybrid Electric Motor 220 Amp Alternator
- Class III Towing Equipment -inc: Hitch
- Trailer Wiring Harness
- Police/Fire
- 6840# Gvwr 1500# Maximum Payload
- Gas-Pressurized Shock Absorbers
- Front And Rear Anti-Roll Bars
- Electric Power-Assist Steering
- 19 Gal. Fuel Tank
- Dual Stainless Steel Exhaust
- Permanent Locking Hubs
- Strut Front Suspension w/Coil Springs
- Multi-Link Rear Suspension w/Coil Springs
- Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist and Hill Hold Control
- Lithium Ion (li-Ion) Traction Battery 1.5 kWh Capacity

Exterior

- Wheels w/Hub Covers
- Wheels: 18" x 8" 5-Spoke Painted Black Steel -inc: black wheel-lip molding, polished stainless steel hub cover and center caps
- Tires: 255/60R18 AS BSW

At the user's request, prices for this vehicle have been formulated on the basis of Initial Pricing for the vehicle, however GM cannot guarantee that Initial Pricing is available. This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 27560. Data Updated: Jan 21, 2026 6:47:00 PM PST.



ALAN JAY FLEET

SCOTT WILSON | 863-402-4234 | SCOTT.WILSON@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford Police Interceptor Utility (K8A) AWD (Complete)

Exterior

- Steel Spare Wheel
- Full-Size Spare Tire Mounted Inside Under Cargo
- Body-Colored Front Bumper w/Black Rub Strip/Fascia Accent and 1 Tow Hook
- Body-Colored Rear Bumper w/Black Rub Strip/Fascia Accent
- Body-Colored Bodyside Cladding and Black Wheel Well Trim
- Black Side Windows Trim and Black Front Windshield Trim
- Black Door Handles
- Black Power Side Mirrors w/Convex Spotter and Manual Folding
- Fixed Rear Window w/Wiper, Heated Wiper Park and Defroster
- Deep Tinted Glass
- Speed Sensitive Variable Intermittent Wipers
- Galvanized Steel/Aluminum Panels
- Lip Spoiler
- Black Grille
- Liftgate Rear Cargo Access
- Tailgate/Rear Door Lock Included w/Power Door Locks
- Auto On/Off Projector Beam Led Low/High Beam Headlamps
- LED Brakelights

Entertainment

- Radio w/Seek-Scan, Clock, Speed Compensated Volume Control and External Memory Control
- Radio: AM/FM/MP3 Capable -inc: 100 watt siren/speaker prep kit, clock, 4 speakers, 1 USB port, 8" color LCD screen center-stack smart display, supports Android Auto and Apple CarPlay and fleet telematics modem, Allows data to be provided to support Ford Pro telematics and data services via optional subscription, including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts, Device enables optional telematics services through Ford or authorized providers via paid subscription, Subscribe at <https://fordpro.com/en-us/telematics/> or call 1-833-811-FORD (3673)
- SYNC Phoenix Communication & Entertainment System -inc: hands-free voice command support compatible w/most Bluetooth connected mobile devices, 911 Assist, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls, USB port and auxiliary input jack
- 4 Speakers
- Integrated Roof Antenna
- Wireless Phone Connectivity

At the user's request, prices for this vehicle have been formulated on the basis of Initial Pricing for the vehicle, however GM cannot guarantee that Initial Pricing is available. This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 27560. Data Updated: Jan 21, 2026 6:47:00 PM PST.



ALAN JAY FLEET

SCOTT WILSON | 863-402-4234 | SCOTT.WILSON@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford Police Interceptor Utility (K8A) AWD (Complete)

Entertainment

1 LCD Monitor In The Front

Interior

Driver Seat

Passenger Seat

35-30-35 Folding Split-Bench Front Facing Fold Forward Seatback Rear Seat

Manual Tilt/Telescoping Steering Column

Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Engine Hour Meter, Traction Battery Level, Trip Odometer and Trip Computer

Power Rear Windows and Fixed 3rd Row Windows

Selective Service Internet Access

Compass

Remote Keyless Entry

Remote Releases -Inc: Power Cargo Access

Cruise Control w/Steering Wheel Controls

Dual Zone Front Automatic Air Conditioning

Rear HVAC

HVAC -inc: Underseat Ducts

Locking Glove Box

Driver Foot Rest

Unique HD Cloth Front Bucket Seats w/Vinyl Rear -inc: reduced bolsters, driver 6-way power track (fore/aft, up/down, tilt w/manual recline, 2-way power lumbar), passenger 8-way power track w/2-way power recline and 2-way power lumbar and built-in steel intrusion plates in both driver/passenger seatbacks

Interior Trim -inc: Metal-Look Instrument Panel Insert, Metal-Look Door Panel Insert and Metal-Look Interior Accents

Full Cloth Headliner

Urethane Gear Shifter Material

Day-Night Rearview Mirror

Driver And Passenger Visor Vanity Mirrors

Mini Overhead Console w/Storage and 2 12V DC Power Outlets

Front And Rear Map Lights

Fade-To-Off Interior Lighting

At the user's request, prices for this vehicle have been formulated on the basis of Initial Pricing for the vehicle, however GM cannot guarantee that Initial Pricing is available. This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 27560. Data Updated: Jan 21, 2026 6:47:00 PM PST.



ALAN JAY FLEET

SCOTT WILSON | 863-402-4234 | SCOTT.WILSON@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford Police Interceptor Utility (K8A) AWD (Complete)

Interior

Full Vinyl/Rubber Floor Covering

Carpet Floor Trim

Cargo Features -inc: Cargo Tray/Organizer

Cargo Space Lights

Smart Device Remote Engine Start

Fleet Telematics Modem Tracker System

Smart Device Integration

Dashboard Storage, Driver And Passenger Door Bins

Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down

Delayed Accessory Power

Power Door Locks

Driver Information Center

Redundant Digital Speedometer

Trip Computer

Digital/Analog Appearance

Seats w/Vinyl Back Material

Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints

Perimeter Alarm

2 12V DC Power Outlets

Air Filtration

Safety-Mechanical

Electronic Stability Control (ESC) And Roll Stability Control (RSC)

ABS And Driveline Traction Control

Safety-Exterior

Side Impact Beams

Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags

Emergency Sos Capability

Reverse Sensing System Rear Parking Sensors

At the user's request, prices for this vehicle have been formulated on the basis of Initial Pricing for the vehicle, however GM cannot guarantee that Initial Pricing is available. This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 27560. Data Updated: Jan 21, 2026 6:47:00 PM PST.



ALAN JAY FLEET

SCOTT WILSON | 863-402-4234 | SCOTT.WILSON@ALANJAY.COM

Vehicle: [Fleet] 2026 Ford Police Interceptor Utility (K8A) AWD (Complete)

Safety-Interior

- BLIS (Blind Spot Information System) Blind Spot
- Pre-Collision Assist with Pedestrian Detection
- Rear Cross-Traffic Braking
- Collision Mitigation-Front
- Tire Specific Low Tire Pressure Warning
- Dual Stage Driver And Passenger Front Airbags
- Curtain 1st And 2nd Row Airbags
- Airbag Occupancy Sensor
- Passenger Knee Airbag
- Rear Child Safety Locks
- Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners
- Back-Up Camera w/Washer

WARRANTY

- Basic Years: 3
- Basic Miles/km: 36,000
- Drivetrain Years: 5
- Drivetrain Miles/km: 100,000
- Corrosion Years: 5
- Corrosion Miles/km: Unlimited
- Hybrid/Electric Components Years: 8
- Hybrid/Electric Components Miles/km: 100,000
- Roadside Assistance Years: 5
- Roadside Assistance Miles/km: 60,000

At the user's request, prices for this vehicle have been formulated on the basis of Initial Pricing for the vehicle, however GM cannot guarantee that Initial Pricing is available. This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
 Data Version: 27560. Data Updated: Jan 21, 2026 6:47:00 PM PST.