



Ocala

Legislation Text

110 SE Watula Avenue
Ocala, FL 34471

www.ocalafl.org

File #: 2023-0028

Agenda Item #: 9i.

Submitted By: Danielle Phillips

Presentation By: Darren Park

Department: Public Works

STAFF RECOMMENDATION (Motion Ready):

Approve three two-year contracts with Solo Cats Services, LLC, Rock's Handy Man and Lawn Service, LLC, and W-N-W Landscaping for cemetery grounds maintenance services with an estimated aggregate contract expenditure of \$98,900

OCALA'S RELEVANT STRATEGIC GOALS:

Quality of Place.

PROOF OF PUBLICATION:

Solicitation released to DSBE members: 9/19/22

BACKGROUND:

On September 9, 2022, Southern Lawn Care Mid Florida, Inc. notified the City of its intent to terminate the Agreement for Cemetery Grounds Maintenance Services, City Contract No. PWD/210561, due to staffing shortages effective October 18, 2022. The Public Works Streets Division does not have the staffing to perform these services in a timely manner. Contracting these services has proven to be cost-effective.

The Public Works Street Division is now in need of new contracts for the provision of grounds maintenance services for various City-maintained cemeteries. The mowing is based on a set number of cuts per month for each month of the calendar year. The scheduled mowing ensures an acceptable appearance.

FINDINGS AND CONCLUSIONS:

On September 19, 2022, the City issued Request for Quotations No.: PWD/220828 as a Diverse Small Business Enterprise (DSBE) Program set-aside solicitation. A total of seven (7) DSBE-certified firms responded to the solicitation with the following results:

Bidder Name & Office Location	Group 1	Group 2	Group 3	Group 4	AWARDED SECTIONS
Solo Cats Services, LLC	\$ 23,230	\$ 28,520	\$ 28,520	\$ 19,320	\$ 51,750
Ocala, FL					
Rock's Handy Man and Lawn Service, LLC	\$ 51,060	\$ 49,450	\$ 31,050	\$ 13,110	\$ 31,050
Ocala, FL					
W-N-W Landscaping	\$ 50,600	\$ 46,000	\$ 50,600	\$ 16,100	\$ 16,100
Ocala, FL					
Terry Clark Services, LLC	\$ 64,170	\$ 63,480	\$ 40,480	\$ 17,480	N/A
Ocala, FL					
Do Boy Lawn and Land Clearing, LLC	\$ 32,200	\$ 39,100	\$ 34,500	\$ 20,470	N/A
Ocala, FL					
Well Done Lawn Care, LLC	\$ 67,850	\$ 78,200	\$ 78,200	\$ 31,280	N/A
Ocala, FL					
C & C Solutions, LLC	\$124,200	\$ 92,000	\$ 87,400	\$ 59,800	N/A
Ocala, FL					

Awards were made to multiple DSBE-certified vendors based on price and consideration of the workload capacity of each vendor beginning with the lowest priced technically acceptable quotation. As the lowest bidder, Solo Cats Services, LLC was awarded Group 1 and 2 (Tucker Hill, Chestnut, Chestnut Extension, and Greenwood Cemeteries). As the second lowest bidder Rock's Handy Man and Lawn Service, LLC was awarded Group 3 (Woodlawn Cemetery). As the third lowest bidder W-N-W Landscaping was awarded Group 4 (Evergreen and Evergreen Extension Cemeteries).

Staff recommends approving the contract for the period from October 19, 2022, through October 18, 2024. The contract includes one optional two-year renewal term.

FISCAL IMPACT:

Funding for this contract is budgeted for FY23 and FY24 in account 158-023-430-538-53-34010 in the amount of \$49,450 per year.

PROCUREMENT REVIEW:

These services were procured in compliance with the City's Procurement Policy.

LEGAL REVIEW:

These agreements will be reviewed and approved for form and legality by the City Attorney, Robert W. Batsel, Jr.

ALTERNATIVE:

- Deny
- Amend
- Table