

To: Florida Sheriff's Association m/f: City of Ocala
2617 Mahan Drive 1805 NE 30th Ave
Tallahassee, FL 33308-5448 Ocala, FL 34470

Date: October 8, 2025
Our Ref: Quote 013073046
Phone: 352-502-3686

Attn: Liza Warmuth
lwarmuth@ocalafl.gov

FSA Contract FSA23-EQU21.1 Item 136 Cushion Tire Forklift

We respectfully submit this quotation for the following NEW Toyota Internal Combustion Lift Truck (1 each):

Toyota...Proud to be the world's #1 forklift manufacturer!

TOYOTA MODEL 50-8FGU20, Internal Combustion Lift Truck, quality engineered with the following specifications:

- Pneumatic Tires
- LP Gas Powered - UL Type "LP" Rating

This forklift is equipped with a 3-Way Catalytic Muffler System as standard equipment, and conforms to current Federal EPA and California ARB regulations for off-road large spark ignited engines.

SYSTEM OF ACTIVE STABILITY™ (SAS)

Toyota's industry exclusive System of Active Stability (SAS) helps reduce lift truck instability by electronically monitoring and controlling various functions of the lift truck.

- **Active Control Rear Stabilizer:**
Various lift truck sensors simultaneously monitor vehicle speed, fork height, load weight, and vehicle yaw (or angular acceleration). Should the operator inadvertently place the truck in a potentially unstable lateral condition, the sensors trigger the SAS controller to activate the Active Control Rear Stabilizer to help reduce the likelihood of a lateral tip over. (Note: Does not apply to dual drive configured models)
- **Active Mast Function Controller (AMC):**
Should the operator inadvertently place the lift truck in a potentially unstable longitudinal condition, these same sensors trigger the SAS controller to activate the AMC, which limits forward tilt and/or tilt back speed to help reduce the likelihood of a longitudinal tip over.



Photo may portray optional equipment not included in your quotation.

AUTOMATIC FORK LEVELING

Toyota's Automatic Fork Leveling feature increases productivity while reducing damage with a push of a button. By depressing the Automatic Fork Leveling button during forward tilt, operators are quickly and easily able to level the forks.

PREMIUM, 4-WAY ADJUSTABLE, FULL SUSPENSION SEAT WITH ORANGE, NON-CINCHING SEAT BELT

Operator comfort is taken to a new level with Toyota's Premium, 4-way adjustable, full suspension vinyl seat. With lumbar, weight, tilt, and almost 6 inches of fore/aft adjustability, your operators will be comfortable and productive throughout their shift. Standard orange, non-cinching seat belt provides additional comfort in applications requiring frequent reverse travel.

LCD MULTI-FUNCTION DISPLAY II

Features on the new MFD II include data log functions, fuel information, & operation data log all with QR code output; fuel gauge (excluding LP); and password protected administrator level access that can manipulate functions such as travel, vehicle management, and operation data log functions.

Mast	3-Stage (FSV) mast with full free lift provides excellent visibility to load and fork tips, while providing smooth, quiet and consistent operation. Mast Specifications: • Maximum Fork Height - 189.0" • Overall Lowered Height - 84.5" • Over Head Guard Height - 83.10" • Free Lift - 36.4" with standard Load Backrest
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Lifting Capacity	Base Model Capacity – 4,000 lbs @ 24" load center Actual Capacity, based on quoted specifications - 3,850 lbs @ 24" load center to 189.0" MFH <i>Actual capacity ratings stated above are based on standard features, options, and attachments available through Toyota at the time of quoting. Non-standard features, options, and attachments may affect actual capacity ratings. Please contact your Toyota sales representative for additional information.</i>
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Tilt	6 degrees forward and 6 degrees backwards
Carriage	ITA Hook Type 40" Carriage
Load Backrest	48" High Load Backrest
Attachments	Cascade 40" Integral Sideshifting Fork Positioner (Maximum 96" Forks--forks longer than 96", consult Cascade)

Speeds	Travel Speed: 11.20 mph	Lift Speed: 118 fpm
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Engine	2.2L 4Y-US Industrial LP Engine 136 cubic inch displacement, 4 cylinder, overhead valve (OHV) Net Torque Rating: 112 @ 1800 rpm SAE ft-lb Net Horsepower Rating: 51 @ 2570 rpm SAE HP
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Transmission	Automatic Transmission
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Steering	Load Sensing Hydrostatic Power Steering with Tilt Steering Column
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Wheels and Tires Front Tires: 7.00-12-12PR (Pneumatic Wide Tread)
Rear Tires: 6.00-9-10PR (Pneumatic)

**Other Outstanding
Toyota Features**

- Operator Presence Sensing System (OPSS)
- Fully Stamped Steel Side Panels
- Electronic Speed Control
- Weather Protected Electrical System
- Unparalleled Fork Tip Visibility
- Foot Activated Park Brake with High Mount Release
- Electronic Shift Control
- 7" Cyclone Air Cleaner
- Fully Insulated Stamped Steel Engine Hood
- Dual Operator Assist Grips
- Oversized Cup Holder
- Heavy Duty, Non-Slip Rubber Floor Mat

Some standard items listed within this quotation may be replaced or altered due to optional equipment.

**MyInsights
(Telematics)** Standard telematics provided on most Toyota forklifts deliver valuable insights and actionable data for your business. Increase uptime, optimize your fleet, and view detailed analytics by completing your free registration at my.toyotaforklift.com today!

Standard Insights:

- Hour Meters
- Error Codes
- Impact Detection
- Location Tracking

Warranty 12 Months or 2,000 hours whichever occurs first: Basic
36 Months or 6,000 hours whichever occurs first: Powertrain

Warranty coverage for non-standard option components will be covered by the manufacturer of that component and not covered under the Toyota forklift standard or powertrain warranty.

We offer a Toyota factory authorized warranty on all new Toyota Material Handling Equipment.

Investment	Sheriff Association Price- Price-Toyota Model 8FGCU20 as specified above under the Florida Sheriffs Association:	\$29,773	Each
	Up-grade option to 4,000 capacity Pneumatic 50-8FGU20	\$4,992	Each
		<u>\$34,765</u>	
	Options		
8XA09	33 lb Steel LP Tank	\$265	
8X91A	Sideshifting Fork Positioner	\$4,281	
8L37A	Rear Assist with Horn Button	\$157	
8K21D	Back-up Alarm	\$265	
8J18G	LED Amber Strobe Light	\$389	
85F02BF42B	Solid Pneumatic Tires Front and Rear	\$2,023	
8J10B	Rear View Mirrors	\$151	
	Your Delivered Florida Sheriffs Association FSA23-EQU21.1 Pricing on new Model Number 50-8FGU20.	\$42,296	

Terms and Conditions

Payment: Net / Cash or Financed.
Delivery: Will advise at time of order.

F.O.B.: Delivered

Prices are exclusive of any sales or use taxes now in force or which may be made effective in the future by any federal, state, or local governments.

Lease offerings subject to credit approval.

Due to the volatility of pricing, interest rates, and freight costs over extended lead times, I understand that my total cost / lease price may vary from this proposal.

Performance and specifications stated are based on specific testing and operating conditions. Actual performance and specifications may vary based on application, option configuration, operating conditions, and environmental factors.

Some options and configurations may void UL.

Conditions subject to change to those in effect at time of delivery.

Your signature on this proposal constitutes an order.

Please contact your Toyota sales representative for additional information.

TELEMATICS AND DATA COLLECTION

The equipment in this proposal is enabled with the MyInsights system ("System") which collects certain location and operational data concerning the equipment and transmits it to Toyota Material Handling, Inc. for processing and analytics. This proposal is subject to the contractual terms and data usage policies for the System found at <https://www.toyotaforklift.com/myinsights-legal> ("System Terms"). Acceptance of this proposal, or otherwise using the equipment, constitutes acceptance of the System Terms and the formation of an agreement between Customer and Toyota Material Handling, Inc. based on the System Terms. Customer may opt-out of data collection features for the System as provided in the System Terms. Failure to opt-out signifies Customer's consent and agreement to the collection and usage of data in accordance with the System Terms.

Servicing Dealer Southern States Toyotalift
5300 Shad Rd,
Jacksonville, FL, 32257-2006
Phone:904-764-7662

Sincerely,
Southern States Toyotalift

Accepted:

Cash Price \$ _____
Financed Payment* \$ _____ Per Month _____ Months

By: _____

Name: Shane Polson

Title:

By: _____

Name: _____

Title: _____

Date: _____

*Financing requires credit approval. Terms and conditions are subject to change.

Toyota 360 Support Options (not included in this quotation)

Item	Price	Accepted*
1. Toyota 360 Support Plus 5 60 Months/10,000 Hrs Carriage to Counterweight Warranty 60 Months/10,000 Hrs Major Parts and Component Warranty Up to First (4) PM's Included (Parts and Labor)	\$1199	_____

*** Customer: please signify acceptance of an option by initialing in the space provided.**



*Not applicable to all models. See here for more details: www.ToyotaForklift.com/360-support-encl

Addendum A – Additional Terms and Conditions

This proposal is issued with respect to Seller's sale or lease of industrial trucks, parts and associated accessories (collectively, the "Goods"), including automated industrial trucks and material handling systems and the installation and implementation of the Goods (collectively, the "Services"). Customer's acceptance of this proposal is subject to Seller's reservation of the right, without liability, to cancel the accepted proposal based on Seller's evaluation of Customer's credit worthiness. In the event a down payment is required, this proposal will not be accepted by Seller until down payment is collected from Customer. In the event Goods are to be financed on a lease with Toyota Industrial Commercial Finance or Raymond Leasing Corporation, the Seller must receive the signed lease documents with purchase approval for this proposal. In the event Goods are to be financed by another leasing company and Seller is to invoice and collect payment transacting directly with the leasing company, the following is required with purchase approval for this proposal: (a) acceptance of the proposal with approval for financing of the full amount from the leasing company, (b) all information required for Seller to invoice and collect payment, and (c) a direct leasing company contact to expedite full payment within stated terms. In the event payment is not received by Seller within terms, the full amount of all relevant invoices will become immediately due in full from Customer.

PROPOSAL EXPIRATION: This proposal automatically expires unless accepted by Customer on or before the expiration date identified on the face of this proposal. If no expiration date is identified on the face of this proposal, this proposal automatically expires unless accepted by Customer within 90 days of issuance. Notwithstanding the preceding two sentences, prices quoted on this proposal are valid for 30 days from the date this proposal was issued.

ACCEPTANCE: This proposal constitutes an offer by Seller that Customer may only accept on the terms set forth herein. To accept Seller's offer, Customer shall (a) sign and return the proposal to Seller; or (b) issue a purchase order that attaches or otherwise references this proposal, proposal number or the quoted Goods. If Customer issues a purchase order under the preceding sentence, the parties acknowledge that any terms appearing thereon (including pre-printed terms) will have no effect and are expressly disclaimed and Customer's acceptance is limited to the terms of this proposal. Customer's acceptance of any part of the Goods will be deemed an acceptance of all terms set forth in this proposal.

PRE-SHIPMENT PRICE INCREASES: Seller may increase the price of the quoted Goods, and Customer shall pay the increased prices, if, up to 30 days prior to date of shipment, the U.S. Material Handling Equipment Producer Price Index ("MHEPPI") has increased four percent (4%) or more as compared to the MHEPPI as of the date of Customer's proposal acceptance. Price increases will correlate to the percentage increase in the MHEPPI.

TERMS OF PAYMENT: Unless otherwise specified, (a) unit prices apply only to the specific quantity and delivery estimate quoted; and (b) quoted prices do not include the cost of building permits, other required licenses, or any National Fire Protection Association (NFPA) Standards. Goods will be invoiced upon shipment, or proportionally as each truckload is shipped, unless otherwise specified. Payment by credit card will not be accepted. The price of each Good sold or leased or Service performed is due 10 days from the date of invoice, unless a different due date is specified on this proposal.

TAXES: The prices quoted do not include any sales, use or any other U.S. federal, state, local or foreign taxes. All present and future taxes or other government charges upon the transactions contemplated hereunder, whether levied or assessed upon Customer or Seller, including but not limited to sales, use or personal property taxes, will be paid by Customer and Customer shall reimburse Seller for any such taxes or charges paid by Seller. Customer shall not be responsible for the payment of taxes based on the net or gross income of Seller.

TRAVEL: Any travel expenses identified on this proposal are estimates only. Customer shall reimburse Seller for all actual travel expenses incurred by Seller and its representatives in connection with the performance of Services.

FREIGHT COST ESTIMATES: If this proposal includes an estimate of freight cost, Customer acknowledges that this is an estimate only, not a cost proposal. Seller accepts no responsibility for freight rates, costs, and schedules of carriers, transfers of shipments, or other qualifying events.

DELIVERY TIME: Shipment and delivery time is estimated lapsed time from receipt of Customer's acceptance of this proposal. Customer acknowledges that such time estimates are non-binding and subject to change.

DELAY: Seller shall not be liable for any loss or damage to Customer, nor be deemed to have breached this proposal, for any failure or delay in fulfilling or performing any term of this proposal to the extent such failure or delay is caused by or results from strikes, labor difficulties, riot, civil unrest, war, fire, delay or defaults of common carriers, failure or curtailment in Seller's usual sources of supply, government decrees or orders, or, without limiting the foregoing, any other delays beyond Seller's control. Seller shall have the additional right, in the event of the occurrences of any of the above contingencies, at Seller's option, to cancel this contract or any part thereof without any liability.

CANCELLATION CHARGES: If, after Customer acceptance but prior to shipment, this proposal is terminated by Customer for convenience or by Seller for cause, Customer will be liable to Seller for the following charges:

- (1) Any engineering or scrap costs incurred by the manufacturer or Seller;
- (2) 40 percent of the list price of the proposal if the proposal has not been released to production but still results in lost production capacity for the manufacturer; or
- (3) 100 percent of the list price of the proposal if the proposal has been released to production; and (4) All administrative fees and other miscellaneous expenses.

CHANGE ORDERS: If for any reason it becomes necessary to change the specifications of the Goods ordered, including types and quantities, prior to shipment to Customer, Customer will be liable for the following charges:

- (1) Prior to release to production by the manufacturer - Engineering costs plus \$250.00;
- (2) After release to production by the manufacturer -Engineering, Rework, Scrap and Restocking Costs plus \$250.00; and
- (3) Should any charges be incurred from suppliers or the manufacturer on special attachments, these charges will also be added to the changed order as miscellaneous expenses.

SHIPMENT OF GOODS: Unless otherwise stated elsewhere in this proposal, all prices for Goods shipped to (1) a Customer location in North America are FOB factory (Uniform Commercial Code); and (2) a Customer location outside North America are Ex Works factory (Incoterms® 2010), whether such Goods are shipped from Seller's facilities or directly from the manufacturer. Method and route of shipment are at Seller's discretion. Customer shall be solely responsible for all expenses of shipment, including any insurance coverage, which will only be purchased upon Customer's written request.

TITLE: Title to each purchased Good shipped to Customer will pass to Customer upon the later of delivery to the carrier and payment in full for that Good. Title to each purchased Good to be installed by Seller will pass to Customer upon the later of completion of installation and payment in full for that Good. Title to leased Goods will be as set forth in the Lease Agreement.

SELLER'S SECURITY INTEREST: Until the full purchase price is paid, Customer shall, upon receipt of the Goods, ensure that the Goods are: (1) not misused, abused, wasted or allowed to deteriorate; (2) insured for the Goods' full replacement cost value against all risks to which the Goods are exposed or expected to be exposed, including, but not limited to fire and theft; and (3) not sold, transferred or disposed of or be subjected to the claims of any third person, either voluntarily or involuntarily. If Customer does not comply with the terms hereof or does not timely pay for the Goods sold hereunder as agreed, Seller shall have the right, in addition to all other rights granted by law or contained herein, to (i) enter upon Customer's premises to take possession of the items, or (ii) require Customer to make the Goods available to Seller for repossession at a place designated by Seller.

INDEMNITY: Each party (the "Indemnifying Party") will indemnify, defend and hold harmless the other party (the "Indemnified Party") and the other party's affiliates, subcontractors, employees, agents, assignees and successors against all losses, damages, penalties, judgments, liabilities, settlements and expenses, including reasonable attorney fees and other expenses of litigation, settlement or defense (collectively, "Indemnifiable Losses") arising out of or resulting from any claim, suit, proceeding or cause of action brought by a third party (each, a "Claim") in connection with the negligent acts or omissions or willful misconduct of the Indemnifying Party, its affiliates, subcontractors, employees or agents. The Indemnified Party shall notify the Indemnifying Party with reasonable promptness upon learning of any Claim for which indemnification is sought, but the Indemnified Party's failure to do so will have no effect except to the extent the Indemnifying Party is prejudiced thereby. The Indemnified Party shall allow the Indemnifying Party to control the defense and settlement of the Claim and shall reasonably

cooperate with the defense; but the Indemnifying Party shall use counsel reasonably experienced in the subject matter at issue and shall not settle a Claim without the written consent of the Indemnified Party if such settlement will result in the admission of wrongdoing.

WARRANTIES: Seller warrants the Goods pursuant to the warranty documents attached to this proposal. Commencing upon performance of the Services and continuing for the period of 30 days (the "Service Warranty Period"), Seller warrants that the Services will substantially conform to the descriptions and specifications agreed upon by the parties. During the Service Warranty Period, Seller shall promptly correct any Services that do not meet this warranty at no charge to Customer, so that all errors or non-conformities therein of which Customer notifies Seller are corrected and the Services meet the foregoing warranty. If Seller is not able to correct the nonconforming Services within 90 days of being notified by Customer of the error or nonconformity, then Customer, as its sole remedy, will be entitled to a refund of any amounts paid by Customer for the non-conforming Services. EXCEPT AS EXPRESSLY STATED IN THIS PROPOSAL, SELLER MAKES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF FITNESS FOR A PARTICULAR PURPOSE, MERCHANTABILITY OR TITLE, AND ALL SUCH WARRANTIES ARE HEREBY SPECIFICALLY DISCLAIMED. ANY EMPLOYEES, REPRESENTATIVES, AGENTS, OR DISTRIBUTORS OF SELLER ARE NOT AUTHORIZED TO MODIFY OR MAKE ADDITIONS TO THIS WARRANTY THAT ARE BINDING ON SELLER. ANY SUCH STATEMENTS, WHETHER WRITTEN OR ORAL, DO NOT CONSTITUTE ADDITIONAL WARRANTIES. LIMITATION OF LIABILITY: IN NO EVENT WILL THE CUMULATIVE LIABILITY OF SELLER, TOGETHER WITH ITS SUPPLIES, LICENSORS AND AFFILIATES, ARISING OUT OF OR RELATED TO THIS PROPOSAL, EXCEED THE TOTAL PAYMENTS RECEIVED BY SELLER FROM CUSTOMER UNDER THIS PROPOSAL. SELLER WILL NOT BE LIABLE FOR INDIRECT, INCIDENTAL, BUSINESS INTERRUPTION OR CONSEQUENTIAL DAMAGES, INCLUDING ANY LOSS OF REVENUE, PROFITS, DATA OR REPUTATION, WHETHER ARISING UNDER CONTRACT OR TORT AND REGARDLESS OF THE THEORY OF LIABILITY.

GOVERNING LAW: The laws of the State of Florida govern the validity, interpretation and performance of this proposal as well as all adversarial proceedings arising out of this proposal, without giving effect to any laws, rules or provisions that would cause application of the laws of any jurisdiction other than the State of Florida.

WAIVER: No waiver or satisfaction of a condition or nonperformance of an obligation under this proposal will be effective unless it is in writing and signed by the party granting the waiver.

INDEPENDENT CONTRACTORS: The parties are independent contractors only and are not partners, master/servant, principal/agent or involved here in as parties to any other similar legal relationship with respect to the transactions contemplated under this proposal or otherwise, and no fiduciary, trust, or advisor relationship, nor any other relationship imposing vicarious liability shall exist between the parties under this proposal or otherwise at law.

SEVERABILITY: If a court of competent jurisdiction finds any term of this proposal invalid or unenforceable (1) the other terms of this proposal will remain in full effect; and (2) the parties will replace the invalid or unenforceable term with a valid and enforceable term giving effect to the intent of the parties.

ENTIRE AGREEMENT: This proposal contains the entire agreement between the parties with respect to Goods delivered and Services performed hereunder, and no oral promises, agreement or warranties affecting it and no prior or subsequent agreement adding to or altering any term hereof will be valid and enforceable unless in writing and signed by both parties.