



City of Ocala

Request for Sole Source Procurement

This form **MUST** be used for commodities or services that are available from only one source and there are no alternates. Forward to bids@ocalafl.org sixty (60) days prior to actual need.

Date Submitted: 5/22/2018 Requesting Division/Department: Police

Contact Person: Joshua Sasso Telephone Number: 369-7033

Commodity/Service: Cellphone Forensics

Describe the commodity or service and its function: Graykey allows for the police department to more thoroughly pursue search warrants on iOS devices

Cost of Commodity or Service: \$ 15,000

Vendor Name: Grayshift Contact Name: David Miles

Address: 931 Monroe Dr NE Suite A102-340 City/State/Zip: Atlanta, GA 30308

Contact Phone Number: 770-331-4343 Contact E-Mail Address: david@grayshift.com

This purchase is clearly and legitimately limited to a Sole Source because the commodity or service is: Developed and distributed solely by Grayshift

Item(s) are available from only one source and there are no alternates (initials required): JWS
Initials

Attach vendor documentation* certifying that the vendor is the only source for the commodities or services in question or holds the production, copyrights, trademark, and/or patent to the item.

Check the following statement(s) that apply:

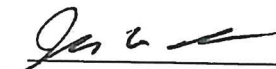
- ☒ The vendor holds the exclusive distribution rights for the item in question.
- ☐ The commodity to be purchased is the only item compatible with existing equipment owned by the City.
- ☒ The vendor is the sole provider of the commodities or services which have unique characteristics essential to the needs of the City to perform the intended function and no other goods or service will be suitable for use by the City.

*Note: Certifying documentation must be attached to this form or it will be rejected.

What steps were taken to verify that these features are not available elsewhere?

- ☐ Other brands/manufacturers were examined (please list names, phone numbers, and explain why they are not suitable for use by the City. Attach additional pages as necessary): _____
- ☐ Other vendors were contacted (please list names, phone numbers and explain why those contacted would not meet the needs of the City. Attach additional pages as necessary): _____
- ☐ State why this is the only source for the required commodity or service (attach additional pages as necessary): _____

I hereby certify that to the best of my knowledge, this request is a sole source and the information provided herein is accurate and truthful.


Requester's Signature

5/22/2018

Date


Requesting Director's Signature

05/22/18
Date

For Procurement Use Only

Sole Source Number (if applicable): SSP-166 Date Listing Posted: 5/24/18

Verified this request appears to be sole source. Yes ☒ No ☐

Is Council approval required? Yes ☐ No ☒

Was this Procurement posted on the Internet? Yes ☐ No ☐

Comments: No protests during notice listing 5/24/18 through 6/6/18.

If Protested successfully, Vendor who provides similar goods/services: _____
Date Sole Source Terminated: _____


Procurement Staff Reviewer Signature

6/6/18
Date

Approved ☒

Denied ☐


Chief Procurement & Contracting Officer

06 JUN 18
Date

NOTE: Section 838.22 Florida Statutes, it is unlawful (second degree felony) for a public servant with corrupt intent to obtain a benefit for any person (company) or to cause unlawful harm to another, to circumvent a competitive bidding process required by law or rule by using a sole-source contract for commodities (goods) or services.

Grayshift, LLC
931 Monroe Dr NE
Suite A102-340
Atlanta, GA 30308

May 18, 2018

Sole Source Letter

To Whom It May Concern:

This letter is to provide notification that Grayshift, LLC ("Grayshift") is the sole source provider of GrayKey. GrayKey is internally developed and distributed only by Grayshift, and Grayshift owns exclusive distribution and marketing rights. Due to the unique proprietary nature of the technology, GrayKey is sold only as a direct transaction between Grayshift and its end customers. There are no agents or dealers authorized to represent this product.


GrayKey is a special purpose microcomputer with proprietary software that can be connected to a locked iOS device, whether it is an iPhone, iPad, or iPod and provides simple plug and play access to unlock the device. After the successful unlock of the target iOS device, the full contents of the file system are extracted from the iOS device to the GrayKey Unit. Once the extraction is complete, the contents may be downloaded from the GrayKey for further analysis by one of the market leading digital forensics analysis tools.


If you desire additional information, please contact me at the email address or phone number below.

Sincerely,



David Miles
Member and Co-Founder
Phone: 770-331-4343
Email: david@grayshift.com





Welcome Daphne Robinson  [Sign Out](#)

Powered by CITY OF OCALA


Official WorldERP™ Time: Tuesday, August 13, 2024 7:48:04 PM


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Listings 

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ProRFx ID: RFI05231800000135

Ended - No Bids

[SHOW INSTRUCTIONS](#)
**Transaction Fee:**
[Yes](#)
ProRFx ID:

RFI05231800000135

ProRFx Type:

RFI: Services

Format:

Client Purchase

Solicitation No:

SSP -166

Listing Category:

[43230000] Software

Scope of Work:

Bid Name:

Sole Source Notice: Cellphone Forensics Software - GrayKey

UPDATED

It is the intent of the City of Ocala to purchase the product listed in the attached Exhibit A. This particular product may be classified as "Sole Source." If you believe your company have the capability of supplying a "like" (equal, equivalent, and/or identical) product, please send an e-mail to sjroberts@ocalafl.org; Buyer, an...

[VIEW ALL](#)
Listing Image:
[download_0ec6e283.jpg](#) (JPG, 12 KB)
Industry Type:

City and town managers' offices

Contact Name:

Ms. Shay Roberts

Contact Phone:

(352) 629-8384

Ship to Location:

110 SE Watula Avenue

Address1:

110 SE Watula Avenue

Address2:

CITY HALL

City: Ocala**State:** FL**Zip/Postal:** 34471**Listed By:**

CITY OF OCALA

Listing Creator:
[Contact information](#)
Contact Email:sjroberts@ocalafl.gov**Listing Class.:**
RFI Request For Information
Listing Ends After:

End Date/Time reached

Listing Start Date:

5/24/2018 10:07:59 AM EST

Listing End Date:

6/6/2018 2:00:00 PM EST

Bid Closes:

6/6/2018 2:00:00 PM EST

Listing Status:**CLOSED** No Bids



IMPORTANT BID DOCUMENT(S)

1. [Sole Source Letter \(132.0 KB - PDF\)](#)

Listing View[Vendor Questions \(0, 0\)](#)[Internal Questions \(0, 0\)](#)[Bids \(0\)](#)

Template: RFI ()

**Services - RFI****1. Response Requirements****1.1. Anti-Lobbying/Communications****ANTI-LOBBYING/COMMUNICATION WITH CITY STAFF AND OFFICIALS:**

To ensure fair consideration for all proposers/bidders, the City strictly prohibits any communication, whether or not written, verbal, or through a third party, relative to this solicitation with any department, City official, City Council member, or employee during the submission process, except inquiries directly made to the Procurement Department, Procurement Director, or as provided in the protest policy located at: www.bidocala.com/vendor-resources/

Additionally, the City prohibits communications initiated by a proposer/bidder, or agent, or third party of proposer/bidder to any City official(s), City Council member(s), or employee(s) evaluating or considering the proposals/bids prior to, and up to the time an award decision is made at a scheduled City Council meeting.

***** Any prohibited communications initiated by a proposer/bidder, or a third party on behalf of proposer/bidder, will be grounds for disqualifying the offending proposer/bidder from consideration for award of the solicitation >AND< will face a three (3) year debarment from doing any business with the City of Ocala. *****

***1.2. Vendor Agreements**

One or more items in this section are required.

Compliance Certification:

As an authorized company representative, I certify my firm or corporation:

☐ Complies fully with the requirements of Florida Statute 287.087 for a Drug Free Workplace.

☐ Agrees to use the Department of Homeland Security's E-Verify system when hiring new employees for the term of the contract. (E-Verify is an electronic system designed to verify the documentation of job applicants. It is operated by the U.S. Department of Homeland Security.)

Owner/Authorized Company Representative initials:

Bidder Certification

By my submission of a bid response to an auction, and in accordance with your solicitation, I hereby submit this proposal and agree, if my proposal is accepted, to execute a contract with the City of Ocala in accordance with the solicitation and proposer response. I certify I have read, and will be bound by, all the terms and conditions of this solicitation and any resulting addenda and amendments, in its entirety and understand the scope of work and specification requirements.

Owner/Authorized Company Representative initials:

***1.3. SPECIAL CONDITIONS**

One or more items in this section are required.

ADA NEEDS:

Please call the procurement professional shown on this listing forty-eight (48) hours in advance so arrangements can be made if reasonable accommodations are needed for you to participate in any meeting.

CLARIFICATIONS AND CORRECTIONS:

The City of Ocala reserves the right, where it may serve the City's best interest, to request additional information or clarifications from bidders/proposers, or to allow corrections of errors or omissions.

CONFLICT OF INTEREST:

Disclose the name(s) of any employee, officer, director, shareholder, or agent of your firm that is also a City of Ocala employee or public official:

Disclose the name(s) of any City of Ocala employee or public official that is a known relative of an employee, officer, director, shareholder, or agent of your firm:

Failure to disclose known conflicts of interest may result in bid rejection and/or contract termination, if awarded.

City of Ocala employees who have a 5% or more interest in a bidder's firm must also complete an "Officer and Employee Disclosure Statement" which can be obtained at www.bidocala.com under Vendor Resources. This form includes instructions and relative Florida statutes. Failure to complete this form, if applicable, may result in bid rejection.

CONTRACT FAILURE - BIDDING SUSPENSION

☐ **I understand and agree to the following:**

Bidders who submit a bid and/or enter into a contract with the City of Ocala and fail to fulfill the contract term, for any reason, will be subject to future bidding suspension for year (1), and up to a possible three (3) year bid debarment for serious contractual failures.

Owner/Authorized Company Representative initials:

PERFORMANCE EVALUATION:

At the end of the contract, the City may evaluate vendor performance. This evaluation will become public record.


FLORIDA STATUTE 287.133: Public Entity Crime; denial or revocation of the right to transact business with public entities.

☐ **Vendor on its behalf and its affiliates agrees and affirms that it has not been placed on the convicted vendor list following a conviction of a public entity crime as provided for in Section 287.133(2)(a), Florida Statutes, which states:**

a person or affiliate who has been placed on the convicted vendor list following a conviction for public entity crime may not submit a bid on a contract to provide any goods or services to a public entity, may not submit a bid on a contract with a public entity for the construction or repair of a public building or public work, may not submit bids on leases or real property to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017, for CATEGORY TWO, for a period of 36 months from the date of being placed on the convicted vendor list.

Owner/Authorized Company Representative initials:

UPLOAD ANY REQUESTED AND ADDITIONAL DOCUMENTS HERE REQUESTED AND ADDITIONAL DOCUMENTS

 **Not Uploaded**

Max. File Size you can upload is: 50MB. *.exe files will not be accepted

SAFETY AND ENVIRONMENTAL:

Vendor will be responsible at all times for precautions to achieve the protection of all persons including employees and property throughout the resulting contract term. The Vendor shall make an effort to detect hazardous conditions and shall take prompt action where necessary to avoid accident, injury or property damage. EPA, DEP, OSHA, and all other applicable safety laws and ordinances shall be followed as well as American National Standards Institute Safety Standards. All hazardous spills, accidents, injuries or claims or potential claims shall be reported promptly to the City Risk Management Department at 352-629-8359.

☐ Agrees to comply with the safety and environmental requirements above.

Owner/Authorized Company Representative initials:

SOLICITATION DOCUMENTS:

The City of Ocala (City) has no responsibility for the accuracy, completeness or sufficiency of any bid documents obtained from any source other than the official City links below:

Bid Ocala: <http://www.bidocala.com/>

ProRFx Florida: <http://florida.prorfx.com/>

Obtaining these documents from any other source(s) may result in obtaining incomplete and inaccurate information. Obtaining these documents from any source other than directly from the source listed herein may also result in failure to receive any addenda, corrections, or other revisions to these documents that may be issued.

BIDDER CONTRACTS:

Bidder contracts/agreements will not be accepted. City of Ocala contracts will be used for all goods and services. The requirement of bidder contracts and/or bidder written terms and conditions may result in bid rejection. The City will consider adding appropriate bidder clauses into our contract; please upload any desired clauses with your solicitation response.

1.4. Electronic Bid Response**ELECTRONIC BID RESPONSE REQUIRED:**

All bids/proposals **MUST be electronically submitted** by or before the due date under the appropriate solicitation/listing accessed online at: www.bidocala.com or www.prorfx.com

Bids/proposals **may not be submitted by any other means** other than as described above. The City will **NOT** accept bids/proposals sent by U.S. Mail, private couriers, fax or email.

Submit

Select an Option

[9163](#) Matching vendors Notified

- ☒ Take No Action
- ☐ Print Preview
- ☐ Create a similar Listing
- ☐ Relist this Listing
- ☐ Create a similar Listing and cancel this one
- ☐ Cancel this Listing
- ☐ Reopen listing

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