



SALES CONTRACT

ACCOUNT EXECUTIVE

Shelly Ashley
shellyashley@clearchannel.com

CLEAR CHANNEL OUTDOOR, LLC

731 SW 37th Avenue
Ocala, FL 34474

ORDER #1274253-OCA

City of Ocala Utilities Department - FY 25 / 26
Billboard Campaigns - 11/01/2025

ADVERTISER

City of Ocala Utilities Department
(#264058)

1805 NE 30th Ave Bldg 600
Ocala, FL 34470-4882

BILL TO

City of Ocala Utilities Department
(#264058)

1805 NE 30th Ave Bldg 600
Ocala, FL 34470-4882

OCALA/GAINESVILLE

OOH SERVICES

Deliverable	Product	Display(s)	Start Week	Period Type	Period Rate	Periods	Total Price
Display, Fixed	Digital Bulletin 1 slots	#OCA008329 - US 441/301/27 WS 1000ft N/O SE 31st St F/SE - 1 - 14' x 48'	11/1/2025	4-Week	\$1,000.00	1.071429	\$1,071.43
Display, Fixed	Digital Bulletin 1 slots	#OCA008363 - SR 40 NS 1.3mi W/O I-75 F/E - 1 - 10'6" x 36'	11/1/2025	4-Week	\$1,000.00	1.071429	\$1,071.43
Display, Fixed	Digital Bulletin 1 slots	#OCA070506 - SR 200 College Rd NS 0.9mi E/O SW 60th Av F/SW - 1 - 14' x 48'	11/1/2025	4-Week	\$1,000.00	1.071429	\$1,071.43
Display, Fixed	Digital Bulletin 1 slots	#OCA082966 - US 441/301/27 ES 560ft S/O US 27 F/S - 1 - 10'6" x 36'	11/1/2025	4-Week	\$1,000.00	1.071429	\$1,071.43

COMMENTS

Our records indicate that a tax-exempt certificate has been provided on your behalf to one or more Clear Channel markets associated with this contract. Based on that certificate, taxes were omitted from this contract. If the certificate is no longer valid or is not valid with respect to a specific market or for specific services, applicable taxes will be added to your invoice and you will be responsible for payment of such taxes.

SUMMARY

Description	Cost
OOH Services	\$4,285.72
TOTAL	\$4,285.72

Clear Channel may impose a surcharge of 3% on credit card and virtual credit card payments. This fee does not exceed our cost of acceptance. ACH, debit cards, and other accepted payment methods are not subject to a surcharge. Surcharges are not applied where prohibited by law.

DELIVERY OF PRODUCTION MATERIALS TO CLEAR CHANNEL OUTDOOR

Please deliver production materials to the following addresses (based on your campaign's locations):

Market	Inventory Description	Address	Contact Name	Phone Number
Ocala/Gainesville		731 SW 37th Ave, Ocala, FL, 34474		(352) 479-6915

TERMS & CONDITIONS

1. DEFINED TERMS. As used in this Contract, these terms shall have the meanings set forth below:

"Advertising Materials" shall mean all Printed Advertising Materials, Digital Advertising Materials and Full Motion Digital Advertising Materials, as each is defined in Section 4.
 "Campaign" shall mean the advertising services described in the Contract.
 "CC Portal" shall mean the software utilized by Clear Channel to serve and deliver Dynamic Content to non-motion digital signs as more thoroughly described in Section 4.2.
 "Clear Channel" shall mean Clear Channel Outdoor, LLC, a Delaware limited liability company and its successors and assigns.
 "Commencement Date" shall mean the date identified as the commencement date of the Campaign in the Contract.
 "Confidential Information" shall mean any non-public information relating to or disclosed by a party arising from or in connection with this Contract.
 "Contract" shall mean the applicable sales contract for advertising services, these terms and conditions and all guidelines expressly referred to herein, all as the same may be modified from time to time.
 "Customer" shall mean the advertiser and any agency or buying service named in the Contract.
 "Delivery Date" shall mean the date(s) for the delivery of Advertising Materials as set forth in the Contract.
 "Dynamic Content" shall mean data and information feeds supplied by or on behalf of the Customer, such as sports scores, weather or traffic information.
 "Fixed Campaign" shall mean a Campaign where advertising services are provided based on a location of a Sign or Signs, Quantity Deliverables, or Impressions Deliverable basis, with guaranteed deliverables. Depending on the Campaign, and subject to these Terms and Conditions, guaranteed deliverables could include, without limitation, confirmed start and end dates for the Campaign, the specific location of Signs where the Advertising Materials will post, and the quantity and/or type of Signs to be used in the Campaign.
 "Flexible Campaign" shall mean a Campaign where advertising services are provided based on a specific location of a Sign or Signs, Quantity Deliverables, or Impressions Deliverable basis, but the actual deliverables are not guaranteed and may be provided in full, in part, or not at all. The option to purchase a Flexible Campaign is available only to Customers with approved credit terms. Clear Channel reserves the right to not offer a Flexible Campaign option at its discretion. Clear Channel will invoice the Customer only for the portion of the Flexible Campaign that has been delivered.
 "Full Motion Spec Sheet" shall mean the unique special instructions sheet associated with each full motion digital sign.
 "Impressions Deliverables" means a Fixed or Flexible Campaign delivered by Clear Channel without the guarantee of specific Sign(s) nor specific quantities of Sign(s).
 "Quantity Deliverables" means a Fixed or Flexible Campaign delivered by Clear Channel without the guarantee of specific Sign(s) location(s).
 "Sign" or "Signs" shall mean the sign or signs identified in the Contract where the advertising services will be performed.

2. PAYMENT

a. Customer shall pay in advance for the services covered by this Contract unless otherwise expressly agreed to in writing.
 b. If Clear Channel has extended credit to Customer, Clear Channel shall, from time to time at intervals following the Commencement Date, bill the "Invoice to" Customer at the e-mail address set forth in the Contract, or to the address provided by Customer if Customer chooses to receive invoices by mail.
 c. Payment by Customer for services rendered hereunder is due within 30 days of the date of the invoice, unless otherwise agreed to in writing.
 d. Payments made by credit card and virtual credit card may be subject to a surcharge.
 e. Past due accounts shall be charged interest from the date of the invoice at a per annum rate of 12%, or the highest rate allowed by applicable law, whichever is less.
 f. If Customer disputes any charges or notices any errors on an invoice, Customer shall contact Clear Channel via email sent to ccoilling@clearchannel.com within 10 days of the invoice date, stating the invoice number, amount and description of the alleged dispute or error, and provide any supporting documentation as may be reasonably required by Clear Channel. All invoice charges shall be considered valid if Customer fails to timely provide notice to Clear Channel of any dispute or error as required herein.
 g. If Customer is past due in payment of any amount, Clear Channel may change the terms of payment by giving Customer written notice. If Clear Channel refers this Contract for collection, Customer shall pay all collection costs incurred by Clear Channel, including reasonable attorney's fees and court costs.

3. RIGHTS, OBLIGATIONS AND OTHER AGREEMENTS OF THE PARTIES**3.1 OF CUSTOMER**

a. Customer represents and warrants to Clear Channel that:
 (1) at all times hereunder, all of Customer's products and services, Advertising Materials and, to the extent applicable, all Dynamic Content, shall comply with all applicable federal, state and local laws and regulations;
 (2) Customer is the rightful owner or licensee of any Advertising Materials the Customer provides for use in the provision of advertising services and the Advertising Materials (i) does not infringe, violate, or misappropriate any trademark, patent, copyright, trade secret, or any other intellectual property right of any third party, (ii) does not contain libelous material, and (iii) includes any disclaimers that may be required by applicable laws, statutes, ordinances, rules and regulations;
 (3) if the Customer entering into this Contract is an agency or buying service, it has the right to grant the rights and licenses granted herein and the right, power and authority to enter into this Contract on behalf of the advertiser. All legal obligations arising under this Contract are and shall be binding on said agency or buying service and the advertiser, and
 (4) if this Contract is entered into by an agency or buying service as Customer on behalf of an advertiser, such agency or buying service is liable for invoice payments only to the extent it has been paid by the advertiser. The agency or buying service hereby assigns to Clear Channel all of its rights, title and interest in any claim it may hereafter have for non-payment by advertiser or in the event of a bankruptcy by the advertiser for payment under this Contract and agrees not to file any protest to such claim of Clear Channel.

3.2 OF CLEAR CHANNEL

a. Clear Channel, at its sole discretion, may reject or remove any Advertising Material, art or copy, for any reason or no reason at any time during the term of this Contract. In such case, (i) Clear Channel and/or Customer may terminate this Contract and Clear Channel will reimburse Customer any prepaid amounts made by Customer to Clear Channel for the unexpired portion of the Contract and (ii) unless Clear Channel's termination of advertising services is due to Customer or the Advertising Material provided by Customer, Customer shall be entitled to receive from Clear Channel a sum equal to the actual non-cancelable out-of-pocket costs necessarily incurred by Customer for production of Advertising Materials which was not displayed.
 b. Subject to Clear Channel's right to terminate the provision of advertising services, all approved Advertising Materials shall be used by Clear Channel to provide advertising services to Customer in accordance with the terms of the Contract.
 c. Clear Channel shall furnish to Customer proof of performance as follows (1) Permanent Bulletin(s): one close-up photo or digital print for each creative execution within a bulletin campaign including a performance report (2) Rotary Bulletin(s): one close-up and one approach photo or digital print for each rotary start location and each creative execution including a performance report. Rotation cycles shall not be photographed unless the creative copy changes, (3) Poster(s): one close-up photo or digital print for each creative execution within a poster campaign including a performance report and a completion report listing all locations/designs, and (4) Digital: a performance report confirming the execution of the display(s) as contemplated in the Contract.
 d. Clear Channel's obligations under this Contract are subject to and subordinate to the terms and conditions of any applicable leases and all other agreements, licenses and permits relating to any Signs and to applicable federal, state and local laws and regulations.
 e. If Advertising Materials are timely delivered, Clear Channel shall complete posting or vinyl installation of the displays no later than 5 working days after the commencement date specified in the Contract and commence billing on the date copy is fully displayed.
 f. For non-digital Signs, illumination will only be provided if Illumination is indicated on the Contract, and will be from dusk until midnight, unless a dollar amount appears next to "Extended Illumination"; provided that in all cases illumination hours will be limited to those hours prescribed by applicable law.
 g. Clear Channel reserves the right to preempt Customer's copy for special events or breaking news.
 h. TO THE EXTENT PERMITTED BY LAW, CLEAR CHANNEL MAKES NO WARRANTIES OF ANY KIND, EXPRESS, IMPLIED OR STATUTORY, ABOUT THE SERVICES DESCRIBED IN THIS CONTRACT AND DISCLAIMS ALL WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR USE OR PURPOSE.

3.3 SANCTIONS COMPLIANCE

a. OFAC Representation. Customer is, and during the 6 years prior to the date of this Contract has been, in compliance with all laws administered by the U.S. Department of the Treasury's Office of Foreign Assets Control ("OFAC") or any other national or international governmental or inter-governmental organization with applicable jurisdiction over this Contract or the Customer imposing economic sanctions and trade embargoes ("Economic Sanctions Laws") against designated countries ("Embargoed Countries"), regimes, entities, and persons (collectively, "Embargoed Targets"). Customer is not, and during the 6 years prior to the date of this Contract has not been, an Embargoed Target or otherwise in breach of any Economic Sanctions Law.
 b. OFAC Compliance. Customer shall comply with all Economic Sanctions Laws. Without limiting the generality of the foregoing, Customer shall not (a) directly or indirectly engage Clear Channel on behalf of, or redirect the Advertising Materials, or any portion of the Advertising Materials or advertising content to or via, an Embargoed Target or (b) broker, finance, or otherwise facilitate any transaction in relation to the Advertising Materials in violation of any Economic Sanctions Law.

3.4 PREVENTION OF ECONOMIC CRIME AND ANTI-CORRUPTION COMPLIANCE

a. Customer will carry out its obligations under this Contract in compliance with all applicable laws relating to the prevention of bribery, fraud, tax evasion, conflicts of interest, insider dealing and money laundering (including without limitation applicable lobbying, anti-bribery, anti-monopoly and government contracting laws, rules and regulations and all applicable laws prohibiting fraud or falsification of business documents and records) concerning interaction with public officials and private entities and individuals that are from time to time in force including but not limited to:
 • The US Foreign Corrupt Practices Act 1977; and
 • Any other applicable local, state, federal, or international laws applicable to the operation of this Contract or the Customer (together, "Applicable Economic Crime Laws").
 b. Customer shall ensure that all of its shareholders, officers, directors, employees, agents, and any other persons or entities acting on its behalf in connection with the operation of this Contract (collectively, the "Customer Representatives") do so only in compliance Applicable Economic Crime Laws. Customer shall be responsible for the observance and performance by the Customer Representatives of the Applicable Economic Crime Laws.

4. CONTENT, PRODUCTION AND DELIVERY**4.1 PRINTED ARTWORK AND PRODUCTION MATERIALS**

a. "Printed Advertising Materials" is defined as materials of quality and in quantity as specified in the Production Contract if applicable, or as otherwise agreed to by the parties to meet the needs hereunder, at places designated by Clear Channel, shipping charges prepaid, and in weight tensile strength, opacity, size and sort. Customer shall be responsible for any and all costs in connection with the creation, production and delivery to Clear Channel of the Printed Advertising Materials as contemplated under this Contract (but not less than a minimum quantity of one complete set of materials and instructions for every display to be posted or vinyl installed)."

b. Customer shall deliver Printed Advertising Materials to Clear Channel not less than 5 business days prior to such Commencement Date. If Clear Channel is printing the Advertising Materials, Customer shall deliver the creative file and any other required materials to Clear Channel not less than 15 business days prior to the Commencement Date. Clear Channel may require additional time for the delivery of Printed Advertising Materials as required under the circumstances, including, without limitation, if third party approval for the Printed Advertising Materials is required.

c. If Customer requests within 60 days after the last date of the display of the Customer's Printed Advertising Materials, Clear Channel shall return any of the Customer's Printed Advertising Materials in its possession to Customer at Customer's sole cost and expense and in "as is" condition. If Customer does not so request, Clear Channel is hereby granted the right, at its sole option, to dispose of all such Printed Advertising Materials at any time after such 60-day period.

4.2 NON-MOTION DIGITAL CONTENT, PRODUCTION AND RELATED MATTERS

a. If Customer's suggested digital content is used by Clear Channel, Customer shall be obligated to produce and deliver to Clear Channel any and all advertising copy or artwork, images, displays, illustrations, reproductions, and similar advertising materials in digital format, along with any instructions or similar directions, in uncompressed .jpg format, RGB color mode and in 400x1400 pixels for Digital Bulletins, 400x840 pixels for Digital Premiere Panels, 1920x1080 pixels for shelters, or as otherwise agreed to by the parties (collectively, the "Digital Advertising Materials"). All Digital Advertising Materials in form for proper execution of the purpose of this Contract shall be delivered by Customer for receipt by Clear Channel no later than two (2) business days prior to the Commencement Date and through such method of delivery as shall be designated by Clear Channel, unless the Commencement Date is less than 2 business days from execution of this Contract, in which case Clear Channel shall inform Customer of the deadline to deliver the Digital Advertising Materials to Clear Channel prior to the Commencement Date. Customer shall be responsible for any and all costs in connection with the creation, production and delivery to Clear Channel of the Digital Advertising Materials as contemplated under this Contract.

b. Upon the written request of Customer, Clear Channel, in its sole discretion, may permit the Customer to provide Dynamic Content for the CC Portal. In no event shall the unavailability, inactivity or inoperability of the CC Portal constitute a breach of this Contract or provide Customer any right, claim, remedy or otherwise under this Contract or at law.

c. Customer acknowledges and agrees that (1) Clear Channel shall include such filtering technology in the CC Portal as it shall deem appropriate, in its sole discretion, to filter inappropriate content from being served or delivered to Signs, and (2) upon the occurrence of a breach of this Contract by Customer, Clear Channel may, in addition to all other remedies available to it, and in its sole and absolute discretion cease providing advertising services via the CC Portal.

4.3 FULL MOTION DIGITAL CONTENT, PRODUCTION AND RELATED MATTERS

a. If Customer's suggested digital content is used by Clear Channel, Customer shall be obligated to produce and deliver to Clear Channel any and all advertising copy or artwork, images, displays, illustrations, reproductions, and similar advertising materials in digital format, along with any instructions or similar directions in compliance with the production specifications and in the manner provided by Clear Channel on the Full Motion Spec Sheet(s) (collectively, the "Full Motion Digital Advertising Materials").

b. All Full Motion Digital Advertising Materials in form for proper execution of the purpose of this Contract shall be delivered by Customer for receipt by Clear Channel no later than five (5) business days prior to the Commencement Date. Clear Channel shall make commercially reasonable efforts to review, load and schedule properly formatted Full Motion Digital Advertising Materials not delivered by the deadline, however Clear Channel reserves the right to delay advertising services related to the posting date of Customer's Full Motion Digital Advertising Material by one (1) business day for each day of delay in the receipt of such materials without any rate proration or extension of the term.

c. Any special feature requests such as, but not limited to, (i) synchronized audio, (ii) timed broadcast, (iii) where available, use of a crowd camera, and (iv) streaming services, are subject to permits where applicable and additional charges above the standard media rate. Clear Channel does not guarantee the availability of any special features. In addition, no adjustment to the media rate will be made should any special feature fail to operate at Customer's desired performance level during the Customer's advertising campaign.

4.4 QUANTITY DELIVERABLES

Unless stated otherwise in the Contract, for Campaigns sold on a Quantity Deliverables basis, Clear Channel shall have sole discretion to select the mix of Sign(s) location(s) and modify that mix during the Campaign to deliver the deliverables. Any Contract that specifies a quantity, including without limitation a Target Rating Points (TRP) amount or the number of Sign(s) location(s), is sold on a Quantity Deliverables basis unless clearly indicated otherwise in the Contract.

4.5 IMPRESSIONS DELIVERABLES

Unless stated otherwise in the Contract, for Campaigns sold on an Impressions Deliverables basis, Clear Channel shall have sole discretion to select the mix of Sign(s) location(s) and modify that mix during the Campaign to deliver the Impressions Deliverables. Impressions delivered shall be calculated at the end of each performance period as defined by Clear Channel, and on the basis of then available Geopath Impressions for the Sign(s) location(s) selected. Unless stated otherwise in the Contract, if Clear Channel overdelivers on the number of Impressions, Customer's payment obligation shall be capped at the amount shown in the Maximum Cost column of the Contract. Any Contract that specifies Impressions is sold on an Impressions Deliverables basis unless clearly indicated otherwise in the Contract.

4.6 ARCHIVAL MATERIAL AND RIGHT TO USE

Clear Channel may keep Advertising Materials as it deems fit for Clear Channel's own archival purposes. Customer authorizes Clear Channel to use a picture or photograph of Clear Channel's Sign or Signs displaying the Campaign for Clear Channel's promotional, advertising or prospective sales purposes with clients, prospective clients or for internal use.

4.7 RIGHTS AND OBLIGATIONS

THE PROVISION OF ADVERTISING SERVICES BY CLEAR CHANNEL DOES NOT TRANSFER OWNERSHIP RIGHTS OF ANY ADVERTISING STRUCTURE OR SIGN TO CUSTOMER. CUSTOMER ACKNOWLEDGES AND AGREES THAT NO LEASE OR LICENSE SHALL ARISE FROM THE PROVISION OF ADVERTISING SERVICES.

5. DISRUPTION OF PERFORMANCE; LOSS OF USE

a. Except as otherwise provided herein, if Clear Channel is unable to perform any of its obligations hereunder as a result of a force majeure, labor dispute, law, government action or order, or similar causes beyond Clear Channel's reasonable control, Clear Channel shall promptly notify the Customer. Customer's sole and exclusive remedy for a delay or failure to perform under this subsection 5(a) shall be receipt of services of substantially equivalent value to what was lost as a consequence of such delay or failure to perform. In no event shall such a delay or failure to perform constitute a breach of this Contract or provide Customer with any other right, claim or remedy under this Contract or at law.

b. Clear Channel shall promptly notify Customer if the lights illuminating a printed Sign are not operating during permitted hours of operations for which lights are required to view the content of the advertising posted on that Sign. Customer's sole and exclusive remedy for such a lighting outage shall be a credit against the charges due hereunder in an amount equivalent to 25% of the charges set forth in the Contract for the period during which the lights did not operate. In no event shall such a lighting outage constitute a breach of this Contract or provide Customer any other right, claim or remedy under this Contract or at law.

c. If any Sign selected for inclusion in the Campaign shall not be operational as of the Commencement Date or becomes unavailable for use for any reason whatsoever, or is converted to a different technology during the Campaign, Clear Channel shall promptly notify the Customer and the parties will discuss replacing such Sign with an alternate Sign. In no event shall Clear Channel's failure to make a Sign available hereunder in the circumstances described herein constitute a breach of this Contract or provide Customer any other right, claim or remedy under this Contract or at law but Customer shall be entitled to a refund of any prepaid amounts made by Customer to Clear Channel for any impacted Sign that becomes inoperable, unavailable or is converted to different technology.

6. TERMINATION

a. Clear Channel may by providing 14 days advance written notice to Customer, and if Customer fails to cure such breach prior to expiration of the 14 days, terminate this Contract (1) upon material breach by Customer (except for breach of Customer's obligation to deliver Advertising Materials to Clear Channel) or (2) if any monies to be paid by Customer to Clear Channel are past due. Clear Channel's notice shall set forth a summary of the alleged breach and Clear Channel agrees to provide any supporting documentation as may be reasonably requested by Customer. In addition, Clear Channel may upon written notice to Customer terminate this Contract if Advertising Materials have not been received by Clear Channel on or before the date required herein. Upon any termination under this section (a), all unpaid, accrued charges hereunder shall immediately become due and payable and, in addition, Customer shall pay Clear Channel, as liquidated damages and not as a penalty, (i) 100% of the amount payable hereunder for the portion of the Campaign to run in the 60 day period after such termination and (ii) 50% of the amount payable hereunder for the portion of the Campaign to run thereafter.

b. Customer may by providing 14 days advance written notice to Clear Channel, and if Clear Channel fails to cure such breach prior to expiration of the 14 days, terminate this Contract upon material breach by Clear Channel. Customer's notice shall set forth a summary of the alleged breach and Customer agrees to provide any supporting documentation as may be reasonably requested by Clear Channel. Upon such termination, Clear Channel shall reimburse Customer any prepaid amounts made by Customer to Clear Channel for the unexpired portion of the Contract and pay to Customer, as liquidated damages and not as a penalty, and as Customer's sole and exclusive remedy, a sum equal to the actual non-cancelable out-of-pocket costs necessarily incurred by Customer prior to the date of termination for production and delivery to Clear Channel of the Advertising Materials hereunder which were not displayed.

c. Except as otherwise specified herein, this Contract is non-cancellable and neither party shall be liable to the other party for incidental, indirect, consequential or punitive damages or lost profits.

7. INDEMNIFICATION AND HOLD HARMLESS

Customer shall defend, hold harmless and indemnify Clear Channel, its parents, subsidiaries and affiliates, and their respective officers, directors, employees, agents and designees from any and all claims, actions, causes of action, losses, liabilities, demands, damages, penalties, fines, costs and expenses including, without limitation, any incidental, indirect, consequential, punitive or statutory damages or lost profits to a third party, arising from, connected with or related to (i) Customer's Advertising Materials and Dynamic Content, including, infringement in any manner of any copyright, patent, trademark, trade secret or other right of any third party, presentation of any material or information that violates any law or regulation, or failure to include any disclaimer that may be required by applicable laws, statutes, ordinances, rules and regulations or (ii) Customer's products and services.

8. GENERAL

a. It is agreed that the laws of the State of ^{Florida} shall govern the construction and interpretation of this Contract and the rights and obligations set forth herein. The parties hereto irrevocably waive any and all rights to trial by jury in any proceeding arising out of or relating to this Contract.

b. Customer may not assign or transfer this Contract without first obtaining the written consent of Clear Channel; nor is Clear Channel required to post, install or maintain any material under this Contract for the benefit of any person or entity other than the Customer named in the Contract.

c. Each party agrees that it shall always take reasonable steps, at least substantially equivalent to the steps it takes to protect its own proprietary information, to prevent duplication or disclosure of Confidential Information of the other party other than by or to its employees or agents who must have access to such Confidential Information to perform such party's obligations hereunder.

d. This Contract contains the entire understanding between the parties and, except as expressly provided herein, cannot be changed or terminated unless expressly agreed to in writing and signed by Customer and Clear Channel.

e. The failure of Clear Channel or Customer to enforce any of the provisions of this Contract shall not be construed as a general relinquishment or waiver of that or any other provision.

f. All notices hereunder shall be in writing, deemed given on the date of dispatch, and addressed to Customer and Clear Channel at the addresses listed in the Contract.

g. The invalidity or unenforceability of any portion of this Contract shall not affect the remaining provisions hereof.
h. This version of the contract supersedes any previous contract associated with this Order number. Any previous contracts are null and void.

SIGNATURES

CITY OF OCALA UTILITIES DEPARTMENT

CLEAR CHANNEL OUTDOOR, LLC

DocuSigned by:
Ken Whitehead
10/27/2025 10:08:44F4...
Signature

DocuSigned by:
Bradley Lacher
10/27/2025 12:08:44AS...
Signature

Ken Whitehead
Name

Bradley Lacher
Name

10/27/2025
Date

10/27/2025
Date

Approved as to form and Legality:

Signed by:
William E. Sexton, Esq.
10/27/2025 10:08:44F3...
William E. Sexton, Esq. City Attorney

City of Ocala Utilities Department

FY 25 / 26 Billboard

ins 5

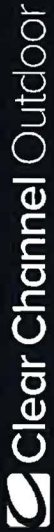
Walt
\$44.00



Clear Channel
Outdoor

GET MORE WITH US.

VERSION 09/15/2025 11:48 AM EDT



Flight Name: F-2584746

Market Name: Orlando-Daytona Beach-Melbourne FL

Market Type: DMA

Start Date: November 1, 2025

End Date: November 30, 2025

Duration: 4.29 Weeks

Map Loc.#	Media Type	Panel ID	Location Description	Facing	Display Size (h x w)	Illum (Y/N)	4-Wk Proposed Rate	Add'l Costs
1	Digital	008329	US 441/301/27 WS 1000ft N/O SE 31st St F/SE - 1	SE	14' x 48'	Yes	\$1,000	\$0
2	Digital	008363	SR 40 NS 1.3mi W/O I-75 F/E - 1	E	10'6" x 36'	Yes	\$1,000	\$0
3	Digital	070506	SR 200 College Rd NS 0.9mi E/O SW 60th Av F/SW - 1	SW	14' x 48'	Yes	\$1,000	\$0
4	Digital	082966	US 441/301/27 ES 560ft S/O US 27 F/S - 1	S	10'6" x 36'	Yes	\$1,000	\$0

Target Demo - Persons 18+ yrs								
Map Loc.#	Media Type	Panel ID	Location Desc.	Location Des.	Weekly Total 18+ Imps	Weekly Total Imps	CPM	
1	Digital	008329	US 441/301/27 WS 1000ft N/O SE 31st St F/SE - 1	US 441/301/27 WS 1000ft N/O SE 31st St F/SE - 1	78,258	78,258	\$3.25	
2	Digital	008363	SR 40 NS 1.3mi W/O I-75 F/E - 1	SR 40 NS 1.3mi W/O I-75 F/E - 1	72,756	72,756	\$3.46	
3	Digital	070506	SR 200 College Rd NS 0.9mi E/O SW 60th Av F/SW - 1	SR 200 College Rd NS 0.9mi E/O SW 60th Av F/SW - 1	118,322	118,322	\$2.13	
4	Digital	082966	US 441/301/27 ES 560ft S/O US 27 F/S - 1	US 441/301/27 ES 560ft S/O US 27 F/S - 1	93,401	93,401	\$2.71	
Totals:					362,737	362,738	\$2.79	

Important Notes:

Sizes are approximate and not intended for final production specifications. All calculations are based on four week periods. All space submitted is without reservation and subject to prior sale. This proposal does not include the cost of production or extensions/embellishments unless stated otherwise. All space rates are quoted as net. Any additional costs are not agency commissionable unless otherwise stated. Market may be subject to sales tax, please contact your representative for details. Total Price may include estimated sales tax on media, production, shipping, installation.

The Total 18+ Imps (Weekly) reported for digital represent those impressions for a single spot in rotation. They do not represent all impressions available on the structure, since these structures have multiple spots. For Quantity/Custom campaigns, impression and rating point delivery are calculated using the market average and multiplying that by the number of units contracted. This is an estimate, and not a guarantee of delivery. Metrics provided for Quantity/Full Market buys are estimates and will be finalized once actual locations are selected.

Source: 20240301 Geopath Impressions. Geopath impression information is based on available Geopath data as of the date of this proposal. GEOPATH AUDIENCE LOCATION MEASUREMENT™ data is proprietary intellectual property owned by Geopath, Inc. and is to be used only by the recipient solely and exclusively for its planning and/or buying of out-of-home media advertisements. © Copyright, 2023 Geopath, All Rights Reserved. Powered by Streetlytics™

Clear Channel will deliver at least 92.5% of total contracted time for digital inventory.

Our records indicate that a tax-exempt certificate has been provided on your behalf to one or more Clear Channel markets associated with this proposal. Based on that certificate, taxes were omitted from this proposal. If the certificate is no longer valid or is not valid with respect to a specific market or for specific services, applicable taxes will be added to your invoice and you will be responsible for payment of such taxes.

DEFINED TERMS:

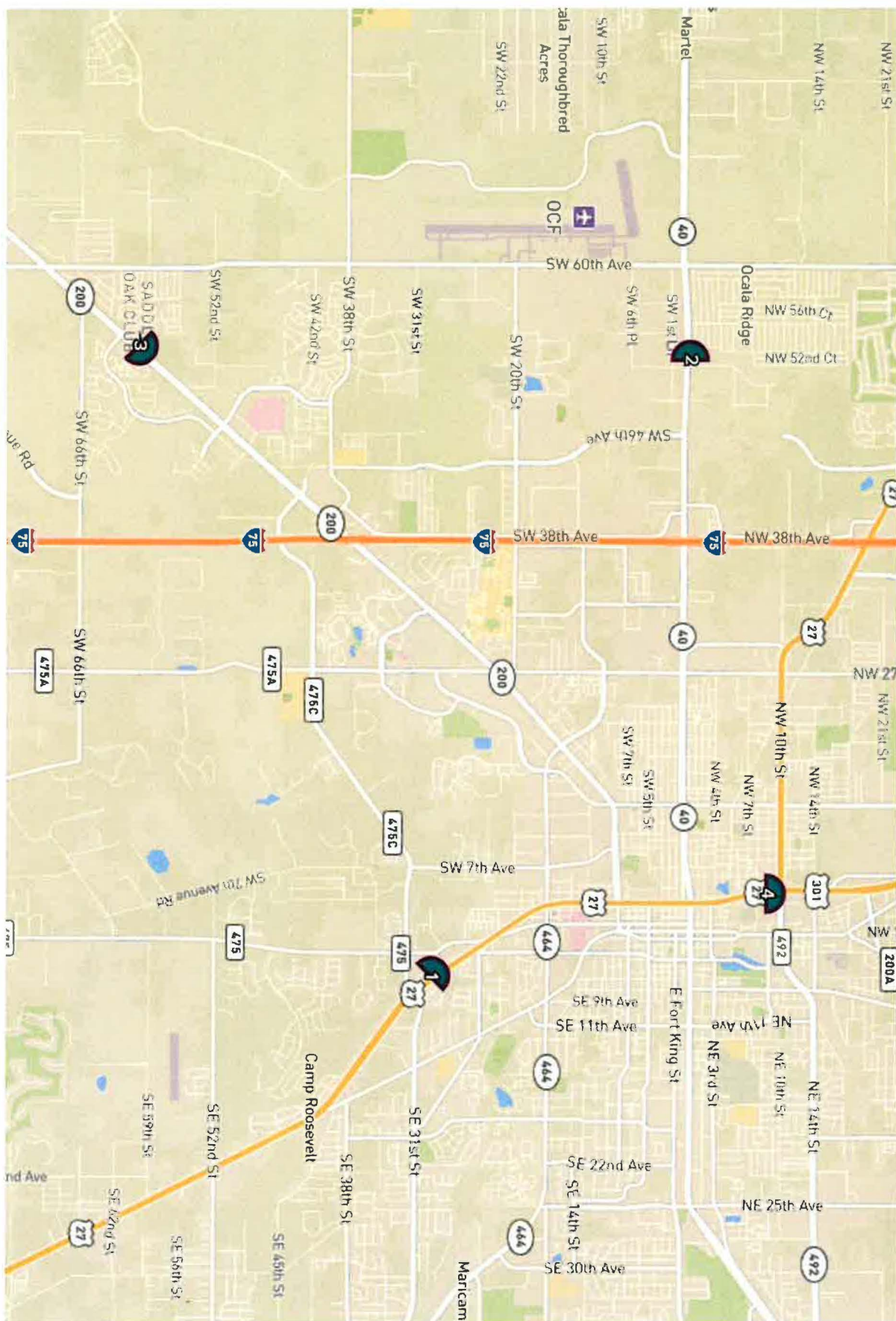
"Fixed Campaign" shall mean a Campaign where advertising services are provided based on a location of a Sign or Signs, Quantity Deliverables, or Impressions Deliverable basis, with guaranteed deliverables. Depending on the Campaign, and subject to these Terms and Conditions, guaranteed deliverables could include, without limitation, confirmed start and end dates for the Campaign, the specific location of Signs where the Advertising Materials will post, and the quantity and/or type of Signs to be used in the Campaign.

"Flexible Campaign" shall mean a Campaign where advertising services are provided based on a specific location of a Sign or Signs, Quantity Deliverables, or Impressions Deliverable basis, but the actual deliverables are not guaranteed and may be provided in full, in part, or not at all. The option to purchase a Flexible Campaign is available only to Customers with approved credit terms. Clear Channel reserves the right to not offer a Flexible Campaign option at its discretion. Clear Channel will invoice the Customer only for the portion of the Flexible Campaign that has been delivered.

"Quantity Deliverables" means a Fixed or Flexible Campaign delivered by Clear Channel without the guarantee of specific Sign(s) location(s).

"Sign" or "Signs" shall mean the sign or signs identified in the Contract where the advertising services will be performed.

 Clear Channel Outdoor



VERSION 09/15/2025 11:48 AM EDT

008329 – Ocala/Gainesville

Clear Channel Outdoor

Description: US 441/301/27 WS 1000ft N/O SE 31st St F/SE - 1

Geopath ID: 337408

Facing: SE

City: Ocala

Latitude: 29.158857

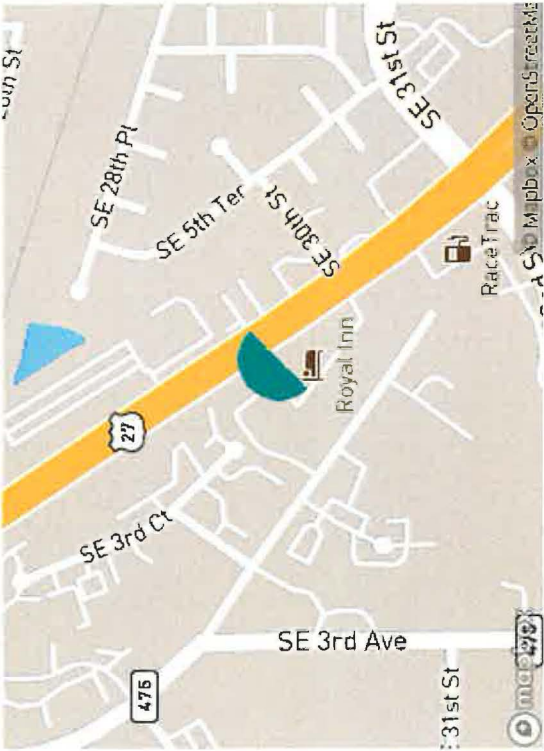
Current Advertiser:

Media Type: Digital

Size: 14' x 48'

Zip: 34471

Longitude: -82.131459



Weekly Impressions		
Demo	In Market	Total
Persons 18+ yrs	69,271	78,258



Highlights: US 441/301/27 Pine Ave. is Ocala's main north/south roadway through downtown. Along its route are commercial, industrial and medical areas. The State Attorney's office and two of the area's largest hospitals edge it in downtown Ocala. This digital bulletin reaches consumers and professionals traveling into Ocala from the south.

Source: 20240301 Geopath Impressions. Geopath impression information is based on available Geopath data as of the date of this photosheet. GEOPATH AUDIENCE LOCATION MEASUREMENT™ data is proprietary intellectual property owned by Geopath, Inc. and is to be used only by the recipient solely and exclusively for its planning and/or buying of out-of-home media advertisements. The Total 18+ Imps (Weekly) reported for digital represent those impressions for a single spot in rotation. © Copyright, 2023 Geopath, All Rights Reserved. Powered by Streetlytics™

VERSION 09/15/2025 11:48 AM EDT

008363 – Ocala/Gainesville

 Clear Channel Outdoor

Description: SR 40 NS 1.3mi W/O I-75 F/E - 1

Geopath ID: 337435

Facing: E

City: OCALA

Latitude: 29.187032

Current Advertiser:

Media Type: Digital

Size: 10'6" x 36'

Zip: 34482

Longitude: -82.206979



Weekly Impressions		
Orlando-Daytona Beach-Melbourne FL (DMA)		
Demo	In Market	Total
Persons 18+ yrs	58,211	72,756

Highlights: This high profile digital bulletin is located on State Road 40, the East/West route running across Central Florida from Ormond Beach, to Ocala to Cedar Key. This roadway is a popular thoroughfare for beach goers and vacationers as they travel from Daytona Beach to Interstate 75. Strategically positioned in Ocala's Airport Industrial Park, this digital bulletin presents an excellent opportunity to target business owners and decision makers opening new offices, warehouses, and manufacturing plants throughout the up-and-coming area.

Source: 20240301 Geopath Impressions. Geopath impression information is based on available Geopath data as of the date of this photosheet. GEOPATH AUDIENCE LOCATION MEASUREMENT™ data is proprietary intellectual property owned by Geopath, Inc. and is to be used only by the recipient solely and exclusively for its planning and/or buying of out-of-home media advertisements. The Total '18+ Imps (Weekly)' reported for digital represent those impressions for a single spot in rotation. © Copyright, 2023 Geopath, All Rights Reserved. Powered by Streetlytics™

VERSION 09/15/2025 11:48 AM EDT

070506 – Ocala/Gainesville

 Clear Channel Outdoor

Description: SR 200 College Rd NS 0.9mi E/O SW 60th Av F/SW - 1

Geopath ID: 338033

Facing: SW

City: Ocala

Latitude: 29.127275

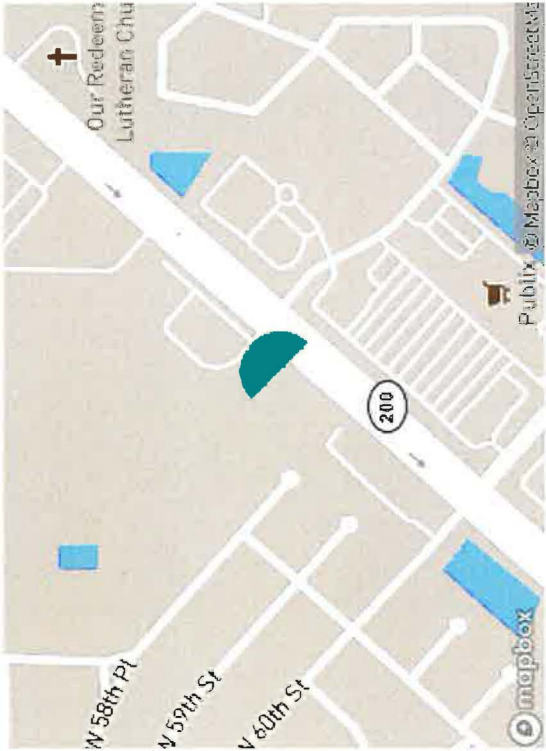
Current Advertiser:

Media Type: Digital

Size: 14' x 48'

Zip: 34474

Longitude: -82.20885



Weekly Impressions		
Orlando-Daytona Beach-Melbourne FL (DMA)		
Demo	In Market	Total
Persons 18+ yrs	88,898	118,322

Highlights: SR 200 is one of the major commuter arteries in Marion County as well as the main route from western communities into I-75 and Downtown Ocala. This digital unit is in one of the fastest growing residential areas in the county surrounded by medical, retail, restaurants, and car dealers. This new digital unit is located just minutes away from On Top of the World, Calesa, WEC and the recently opened world class FAST Aquatic and Training Center. This area is constantly busy and a rapidly growing community that offers it all.

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VERSION 09/15/2025 11:48 AM EDT

082966 – Ocala/Gainesville

Clear Channel Outdoor

Description: US 441/301/27 ES 560ft SIO US 27 F/S - 1

Geopath ID: 50739226

Facing: S

City: Ocala

Latitude: 29.195451

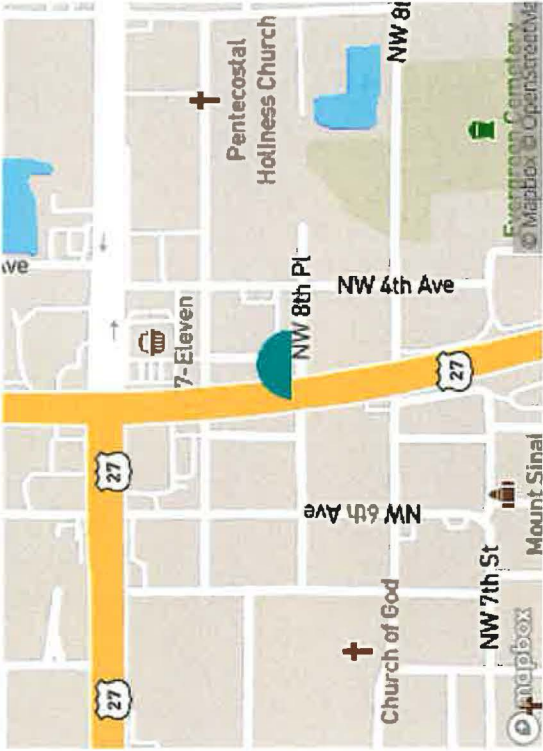
Current Advertiser:

Media Type: Digital

Size: 10'6" x 36'

Zip: 34475

Longitude: -82.141518



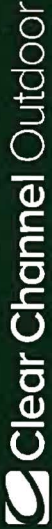
Weekly Impressions		
Demo	Orlando-Daytona Beach-Melbourne FL (DMA)	Total
Persons 18+ yrs	In Market	79,738
	Total	93,401

Highlights: Situated on US 441, a major north-south thoroughfare just south of the US 441/301/27 intersection, this Digital Bulletin captures the attention of both industrial freight and local commuter traffic. Located in the heart of Ocala, just north of the historic city district and HCA Florida Ocala Hospital, this billboard is surrounded by a vibrant mix of nature parks, recreational areas, local retail stores, service businesses, and popular QSR chain restaurants, ensuring high visibility to a diverse audience.

Source: 20240301 Geopath Impressions. Geopath impression information is based on available Geopath data as of the date of this photosheet. GEOPATH AUDIENCE LOCATION MEASUREMENT™ data is proprietary intellectual property owned by Geopath, Inc. and is to be used only by the recipient solely and exclusively for its planning and/or buying of out-of-home media advertisements. The Total 18+ Imps (Weekly) reported for digital represent those impressions for a single spot in rotation. © Copyright, 2023 Geopath, All Rights Reserved. Powered by Streetlytics™

Ocala/Gainesville

Digital-14' H x 48' W



Artwork Requirements

Artwork should be delivered 3 days prior to a scheduled contract date and formatted to the specifications below. Design using Photoshop & Illustrator

Design using Photoshop & Illustrator
400px H x 1400px W @ 72ppi

File Specifications

- RGB Color Mode
- No Bleed
- No Paths or Layers
- JPG (Quality 12 Maximum Compression)

File Delivery

Please contact your CCO representative for more information.

Design Considerations

- Design with Color & High Contrast
Stick with fully saturated web-safe hues. Strong contrast in both hue and value are essential.
- Use Simple Backgrounds
Steer clear of patterns or busy backgrounds, as they may compete with your text. Note: Try to avoid having the majority of the background as white since this might compete with creative elements.
- Use 7 to 10 Words
Be concise and keep it simple.
- Use Bold, Easy-To-Read Fonts
Thin fonts at a distance can optically fade or break up. Maximize the size of your headline & contact information to ensure legibility.



Disclaimer & Warning Guidelines: For roadside digital formats this copy must be in easily legible type and in a size at least 12 inches tall or as required by applicable law or regulation, whichever is greater.

Ocala/Gainesville

Digital-10'6" H x 36' W



Artwork Requirements

Artwork should be delivered 3 days prior to a scheduled contract date and formatted to the specifications below. Design using Photoshop & Illustrator

Design using Photoshop & Illustrator
400px H x 1400px W @ 72ppi

File Specifications

- RGB Color Mode
- No Bleed
- No Paths or Layers
- JPG (Quality 12 Maximum Compression)

File Delivery

Please contact your CCO representative for more information.

Design Considerations

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Certificate Of Completion

Envelope Id: 9EDE8233-2C92-4330-B7AD-B8F91D6A9D77
 Subject: FOR SIGNATURE - Digital Bulletin Boards FOG Agreement (WRS/260031)
 Source Envelope:
 Document Pages: 15
 Certificate Pages: 5
 AutoNav: Enabled
 Envelopeld Stamping: Enabled
 Time Zone: (UTC-05:00) Eastern Time (US & Canada)

Status: Completed

 Envelope Originator:
 Porsha Ullrich
 110 SE Watula Avenue
 City Hall, Third Floor
 Ocala, FL 34471
 pullrich@ocalafl.gov
 IP Address: 216.255.240.104

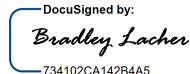
Record Tracking

Status: Original 10/27/2025 10:55:06 AM	Holder: Porsha Ullrich pullrich@ocalafl.gov	Location: DocuSign
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: City of Ocala - Procurement & Contracting	Location: Docusign

Signer Events

Bradley Lacher
 bradleylacher@clearchannel.com
 Security Level: Email, Account Authentication (None)

Signature

DocuSigned by:

 734102CA142B4A5...

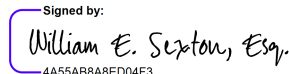
 Signature Adoption: Pre-selected Style
 Using IP Address: 50.207.27.170

Timestamp

Sent: 10/27/2025 10:57:38 AM
 Viewed: 10/27/2025 1:37:17 PM
 Signed: 10/27/2025 1:37:36 PM

Electronic Record and Signature Disclosure:
 Accepted: 5/24/2024 11:21:59 AM
 ID: c4be30fc-3462-4626-8334-765510855df2

William E. Sexton, Esq.
 wsexton@ocalafl.gov
 City Attorney
 Security Level: Email, Account Authentication (None)

Signed by:

 4A55AB8A8ED04F3...

 Signature Adoption: Pre-selected Style
 Using IP Address: 216.255.240.104

Sent: 10/27/2025 1:37:38 PM
 Viewed: 10/27/2025 3:11:40 PM
 Signed: 10/27/2025 3:25:12 PM

Electronic Record and Signature Disclosure:
 Accepted: 9/15/2023 9:02:35 AM
 ID: 313dc6f2-e1d0-44c3-8305-6c087d6cdf0b

Ken Whitehead
 kwhitehead@ocalafl.org
 Assistant City Manager
 City of Ocala
 Security Level: Email, Account Authentication (None)

DocuSigned by:

 5677F71E38874F4...

 Signature Adoption: Pre-selected Style
 Using IP Address: 216.255.240.104

Sent: 10/27/2025 3:25:14 PM
 Viewed: 10/27/2025 3:53:57 PM
 Signed: 10/27/2025 3:54:27 PM

Electronic Record and Signature Disclosure:
 Not Offered via Docusign

In Person Signer Events

Signature

Timestamp

Editor Delivery Events

Status

Timestamp

Agent Delivery Events

Status

Timestamp

Intermediary Delivery Events

Status

Timestamp

Certified Delivery Events	Status	Timestamp
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Carbon Copy Events	Status	Timestamp
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Tammy Warren twarren@ocalafl.gov Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via DocuSign	COPIED	Sent: 10/27/2025 3:54:29 PM
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Witness Events	Signature	Timestamp
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Notary Events	Signature	Timestamp
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Envelope Summary Events	Status	Timestamps
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Envelope Sent	Hashed/Encrypted	10/27/2025 10:57:38 AM
Envelope Updated	Security Checked	10/27/2025 3:16:29 PM
Certified Delivered	Security Checked	10/27/2025 3:53:57 PM
Signing Complete	Security Checked	10/27/2025 3:54:27 PM
Completed	Security Checked	10/27/2025 3:54:29 PM

Payment Events	Status	Timestamps
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Electronic Record and Signature Disclosure
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How to contact City of Ocala - Procurement & Contracting:

You may contact us to let us know of your changes as to how we may contact you electronically, to request paper copies of certain information from us, and to withdraw your prior consent to receive notices and disclosures electronically as follows:

To contact us by email send messages to: contracts@ocalafl.org

To advise City of Ocala - Procurement & Contracting of your new email address

To let us know of a change in your email address where we should send notices and disclosures electronically to you, you must send an email message to us at contracts@ocalafl.org and in the body of such request you must state: your previous email address, your new email address. We do not require any other information from you to change your email address.

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To request delivery from us of paper copies of the notices and disclosures previously provided by us to you electronically, you must send us an email to contracts@ocalafl.org and in the body of such request you must state your email address, full name, mailing address, and telephone number. We will bill you for any fees at that time, if any.

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To inform us that you no longer wish to receive future notices and disclosures in electronic format you may:

- i. decline to sign a document from within your signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may;
- ii. send us an email to contracts@ocalafl.org and in the body of such request you must state your email, full name, mailing address, and telephone number. We do not need any other information from you to withdraw consent.. The consequences of your withdrawing consent for online documents will be that transactions may take a longer time to process..

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